

ACA Angel Insights Exchange

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Nashville, Tennessee





About the Firm

Entrepreneurs, executives and boards of directors seek our counsel on a wide range of business issues because of our deep understanding of their markets and their strategic objectives.

Established in 1905, Waller comprises more than 225 attorneys in Austin, Birmingham, Memphis and Nashville. We have the depth and experience to quickly assemble multidisciplinary teams to address complex transactional, regulatory and litigation issues throughout the United States. We have client relationships spanning decades, and we are trusted advisors to publicly traded and privately held companies in a wide range of industries.

Whether navigating complex compliance issues, negotiating mergers and acquisitions, demonstrating our formidable litigation skills, or closing critical real estate deals, clients view us as their go-to partner time and time again.

- 32 attorneys recognized by *Chambers USA* in 2016
- 65 attorneys recognized in 50 practice areas in 2016 by *Best Lawyers*
- Recognized among the nation's largest healthcare law firms since 2005 by *Modern Healthcare*
- Top ranked in the South for membership in the American Bar Association's Health Law Section
- Named "Best Patent Law Firm in the State of Tennessee" by ideabuyer.com
- 75% of Waller partners AV-rated by Martindale-Hubbell
- Awarded "2012 Outstanding Legal Services with a Diverse Legal Team Award" by UPS

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MEMPHIS

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Emerging Companies

Waller assists entrepreneurs with the full spectrum of issues facing startups and emerging growth companies. From pre-organization and formation to obtaining financing with angel and venture capital investors through all stages of development including mergers and acquisitions, private equity recapitalization and initial public offerings, our attorneys have the experience and insight to help entrepreneurs navigate the many challenges and questions faced by new businesses, including:

- Choosing and forming the optimal business entity - corporation, partnership or limited liability company - by evaluating tax consequences, liability protection, ownership and control issues and other considerations, including state of incorporation
- Identifying sources of startup capital and structuring finance arrangements
- Structuring ownership among the founders and equity-holders in closely held businesses
- Preparing private placement memoranda and related offering materials
- Securing and protecting valuable intellectual property rights, including prosecuting trademark and copyright registrations, drafting and negotiating key intellectual property license agreements and preparing agreements with employees and contractors
- Preparing and prosecuting patent applications for filing in the United States and in foreign countries, enforcing and defending our clients' patent rights, and defending against third-party claims of patent infringement
- Structuring and negotiating the terms of private and public offerings of equity securities (such as common and preferred stock) and debt securities (such as convertible notes or debentures, secured and unsecured loans and credit facilities)
- Preparing and negotiating contracts with other businesses
- Negotiating, documenting and consummating mergers and acquisitions - as either a buyer or a seller

Entrepreneurs can take advantage of the full array of experience available at Waller for assistance with operational issues, including tax planning, compensation and benefits, labor and employment relations, real estate and zoning matters, government relations, immigration issues, trial and appellate practice, creditors' rights and corporate restructuring matters. We also have long-standing relationships with investment bankers and advisory professionals that can be particularly beneficial to startups and emerging growth companies.



For early-stage companies, we offer "Waller Fast Track," bundled business organization and patent services to get you started quickly and effectively.

For companies and individuals that provide financial backing to start-ups and early-stage companies, Waller has extensive experience working with venture capital and angel investors to:

- Form investment funds, including working on such issues as compensation, tax, federal and state securities laws and governance
- Structure and negotiate early-, mid- and late-stage investments in the equity or debt securities of all types of business organizations
- Negotiate, document and consummate mergers and acquisitions involving portfolio companies
- Assist with the restructuring, recapitalization or divestiture of portfolio companies



Healthcare Investors Overview

Healthcare Investors

Waller has extensive experience in structuring complex healthcare financings and acquisitions involving private equity, venture capital and angel investors, as well as serving as special healthcare regulatory and compliance counsel on investment transactions.

We provide our healthcare private equity and venture capital clients with a fully integrated and multi-disciplinary team blending the expertise and experience of dozens of transactional, regulatory and compliance attorneys. We routinely assist clients with comprehensive due diligence of healthcare targets to help them understand key issues and regulatory risks associated with an investment. Our work includes structuring, negotiating and executing leveraged acquisitions, venture capital and growth financings, and dispositions of investments through sales, public offerings and recapitalizations. For our private equity clients, we have handled a large number of platform-company acquisitions and dispositions and countless bolt-on acquisitions. We also assist our private equity and venture capital clients and their portfolio companies in internal and government investigations.

Our clients choose us to assist in their equity investment transactions because of our broad healthcare industry knowledge and experience with the legal issues that affect such entities - including payment and reimbursement, fraud and abuse, intellectual property and state licensure and regulation.

Given our history in serving large healthcare companies and investors, we've built an extensive network and are able to unite companies looking to raise capital with investors seeking opportunities. We regularly help investors identify potential companies in which to invest and assist high growth companies in achieving their funding goals. Because our experience representing both investors and companies raising capital, we have the ability to develop creative solutions to the complex challenges inherent in capital transactions.

Matthew "Matt" R. Burnstein

Partner



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Matt Burnstein is the Chairman of Waller's Board of Directors, having assumed that position in 2014.

In representing large healthcare companies growing through acquisitions or emerging companies seeking venture capital funding, Matt focuses on facilitating the deal. Clients benefit from Matt's instincts and experience and his understanding of their priorities and strategic objectives. Matt has deep experience with transactions that have transformed small companies and helped large companies maintain and expand their operational footprints and competitive advantages.

Representative clients include:

- Private equity funds and venture capital funds
- Early-stage and emerging businesses
- Ambulatory surgery and other outpatient providers
- Behavioral healthcare providers
- Hospital companies
- Financial technology and payments companies
- National research university

Responsive and sensitive to client business needs, Matt works effectively with opposing counsel to keep transactions on track. He has helped companies of all sizes and types build strategic relationships and get deals done. Early-stage companies and sophisticated investors alike have benefited from Matt's counsel.

Chambers USA recognizes Matt as a leader in Corporate/M&A work, and *Best Lawyers* lists him in the category of Corporate Law. Matt received an AV Preeminent Peer Review Rating from Martindale-Hubbell.

Education

- J.D., Vanderbilt University Law School, 1996
 - Order of the Coif
- B.A., *magna cum laude*, Vanderbilt University, 1993
 - Phi Beta Kappa

Bar Admission

- Tennessee

Industries

- Healthcare
- Electronic Payments & Financial Technology
- Behavioral Health Services
- Information Technology
- Emerging Companies
- Ambulatory Surgery Centers
- Urgent Care

Legal Services

- Corporate
- Mergers & Acquisitions
- Capital Markets and Securities
- Healthcare Mergers & Acquisitions
- Healthcare Securities
- Healthcare
- Healthcare Information Technology

Professional

- Member, Nashville, Tennessee and American Bar Associations along with the ABA Section of Business Law, ABA Section on Health Law
- Member, American Health Lawyers Association
- Guest lecturer on Venture Capital and Emerging Businesses, Vanderbilt University Owen Graduate School of Management
- Board of Directors, Nashville Capital Network

Prior Affiliations

- Law Clerk to Chief U.S. District Judge Charles R. Simpson III, Western District of Kentucky, 1996-97

Experience

- In 2013, has represented three of the five largest ambulatory surgery center companies in acquiring, merging and disposing of surgical facilities
- Since 2002, has represented a leading ambulatory surgery center company in dozens of acquisitions, developments and syndications of LLCs and limited partnerships in joint ventures with physicians and/or hospitals
- Since 2003, has represented two publicly traded behavioral healthcare services companies in all aspects of their mergers and acquisitions programs, including, recently, a \$250 million acquisition, a \$145 million acquisition, the \$70 million disposition of a non-core business and multiple single-facility acquisitions
- Advised an acute care hospital company in the acquisition of large physician practices and independent physicians associations and the formation of multiple joint ventures with technology providers and ancillary service line providers including urgent care and hospital-based physician services
- Represented a payment processing company from inception to its sale for \$55 million
- Completed the formation of venture capital funds targeting early-stage investments and currently representing them in portfolio management
- Handled more than 100 private placements on behalf of investors and issuers
- Represented a private investor in the acquisition of a minor league baseball team
- Represented a California county's public employee retirement system as investment counsel
- Represented a manufacturer in a private equity-sponsored recapitalization
- Since 1999, has represented a major research university in its technology transfer and enterprise development efforts

Elizabeth Gernert Sillay

Counsel



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From start-ups and early-stage companies to well-established corporations, Liz Sillay assists clients across the spectrum of life sciences with the challenges of turning concepts into commercial products. Liz is a trusted advisor to entrepreneurs, physicians, technology transfer offices, universities, investors, and sponsors that are developing next generation life sciences products and technologies. Her background includes working with pharmaceutical companies, biotechs, medical devices start-ups, and healthcare information technology companies. Liz has extensive experience representing life sciences companies in clinical trials and addressing related regulatory and compliance issues. Clients additionally benefit from the insight and experience Liz gained working in federal and state government agencies, departments and legislative bodies such as the U.S. State Department, the U.S. Senate and House of Representatives and the Tennessee Department of Health. She has assisted in preparing submissions to the U.S. Food and Drug Administration and has assisted clients in analyzing FDA regulations and their impact on product development initiatives. She develops clinical trial budgets, negotiates payment terms, and finalizes complex research and development agreements with clinical research organizations, academic institutions and sponsors. Working independently and with outside consultants as the need of the client dictates, Liz also has significant experience helping clients understand and navigate the oversight and enforcement procedures and processes of other governmental and regulatory bodies such as the Consumer Protection Safety Commission, CMS, and the U.S. Department of Commerce Economic Development Administration.

Clients appreciate Liz's energy and enthusiasm, especially when she is working with emerging companies. Advising on start-up issues and day-to-day operational issues, Liz often serves as outside general counsel to early-stage organizations. Her experience includes entity formation and structuring and representing clients in securing funding from very early-stage capital and angel financing to subsequent rounds of venture capital financing. As these companies mature, Liz provides counsel on collaboration agreements, research matters and licensing agreements.

In addition to her work with life sciences companies, Liz represents a number of not-for-profit physician societies and medical foundations in their formation and incorporation, helping them

obtain tax-exempt status and providing advice on a wide range of governance issues for directors and members

Education

- J.D., Vanderbilt University Law School, 2003
- B.S., *cum laude*, Vanderbilt University, Organizational Development, 1993
 - Dean's Honor Scholarship full-tuition, four-year award
 - Vanderbilt Women's Club Scholarship for Outstanding Senior

Bar Admission

- Tennessee

Industries

- Life Sciences
- Healthcare
- Information Technology
- Medical Device
- Emerging Companies

Legal Services

- Corporate Formation
- Corporate Governance
- Healthcare Mergers & Acquisitions
- Clinical Trial Agreements and Ancillary Contracts

Professional

- Board Member, Mid-South LifeScience TN Academic Alliance
- Memphis Liaison, Southeast Medical Device Association
- Member, Life Science Tennessee
- Member, Southeast BIO

Prior Affiliations

- Private Practice
- Genentech, Inc., San Francisco
- Vanderbilt University Medical Center, Nashville, Tenn.

Community

- Germantown Economic Development Commission

Experience

- Represented clinical database producer in licensing matters and venture capital activities
- Developed oncology research-related clinical trial and outsourcing agreements and clinical trial budgets and payment terms for a leading biotech company
- Negotiated and finalized clinical research agreements, non-disclosure agreements, data use agreements, consulting and professional services agreements, patient transfer agreements for an academic medical center
- Completed operating agreement, partnership plans, provisional patents for patient-facing mobile applications start-up HIT company
- Negotiated and finalized facilities use agreements, materials transfer agreements, clinical research agreements, and clinical trial budgets for a leading clinical research organization
- Drafted profit-sharing agreement executed in first round of funding and negotiated sale of assets in second round of funding for an healthcare technology company

Robert L. Harris

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Healthcare companies, private equity firms, banks, and other healthcare lenders call upon Rob Harris to help them obtain capital financing, acquire businesses, fund capital improvements and navigate a complex regulatory landscape. Well-versed in assessing risk and identifying barriers to success, Rob provides both borrowers and lenders with creative strategic plans and transactional structures for their complex commercial finance transactions.

Recognized as having a strong, yet balanced negotiation style, Rob is business-minded and strives to eliminate transaction risk when structuring deals. He offers innovative solutions in recapitalizations, public and private debt financing, senior credit facilities, mergers, acquisitions and joint ventures. Specific areas of Rob's focus include:

- Acquisition and development financing
- Senior and subordinated credit facilities
- Double lockbox structures to facilitate healthcare asset-based lending
- Healthcare cash-flow lending
- Leveraged recapitalizations

Recognitions

Chambers USA recognizes Rob for his work in Banking and Finance, and *Best Lawyers* lists Rob as a leading attorney in the field of Banking and Finance Law. Additionally, Rob has been rated by *American Lawyer* as a "2013 Top Rated Lawyer in Health Care."

Education

- J.D., Columbia University, 1993
 - Harlan Fiske Stone Scholar
 - Head Articles Editor - Columbia Journal of Transnational Law

- B.A., *magna cum laude*, Dartmouth College, 1990
 - Waterhouse Research Grant
 - E. John Rosenwald Public Affairs Grant

Bar Admission

- Tennessee
- New York
- District of Columbia

Industries

- Specialty Lenders
- Urgent Care
- Banking | Financial Services
- Hospitals & Health Systems
- Manufacturing
- Private Equity
- Post-Acute Care Providers

Legal Services

- Bankruptcy, Corporate Restructuring & Creditors' Rights
- Commercial Finance
- Healthcare Mergers & Acquisitions
- Healthcare Commercial Finance
- Mergers & Acquisitions
- Finance & Restructuring

Professional

- Fellow, Nashville Health Care Council, Class of 2014
- Member, Tennessee, New York and District of Columbia Bar Associations

Prior Affiliations

- Associate, Skadden, Arps, Slate, Meagher & Flom, LLP, 1993-97

Community

- Member, Board of Trustees of Nashville Debate, a non-profit entity committed to bringing a policy debate program to Nashville's public schools
- Former Chairman of Board of Trustees of the Amyotrophic Lateral Sclerosis (ALS) Association-Tennessee Chapter, a non-profit corporation dedicated to finding a cure for ALS (Lou Gehrig's Disease)

Experience

BORROWER-SIDE TRANSACTIONS

- As lead financing counsel, represented a publicly traded behavioral healthcare services provider in negotiating and closing a fully-committed financing package consisting of \$580 million Term Loan B financing; \$250 million bridge or high-yield bond financing; and \$110 million of Term Loan A incremental financing to fund the \$1.18 billion acquisition of a closely held substance-abuse treatment provider.
- Represented consumer products manufacturer in its \$150,000,000 senior credit facility, consisting of a \$75,000,000 revolver and a \$75,000,000 incremental facility, which closed simultaneously with a 144A offering of high yield notes in the amount of \$250,000,000
- Represented a private equity sponsored rural hospital company in connection with senior secured credit facility involving a \$395,000,000 first lien and \$65,000,000 second lien; first lien was syndicated
- Represented a healthcare technology company in its \$135,000,000 senior credit facility
- Represented a sponsor-backed ambulatory surgery center company in its \$50,000,000 revolving credit facility which involved the refinance and restructuring of existing senior credit facility and bond tranche
- Represented an investor-owned hospital system in the negotiation and documentation of a \$745,000,000 credit facility, including a revolver, term and incremental term components
- Represented a private equity firm and its portfolio companies in re-negotiating and amending their senior credit facilities during the recent period of market turbulence
- Represented a privately-held company in a leveraged buyout to finance the purchase of a competing business in the pet product industry; handled the financing of the transaction, which involved establishing a \$195,000,000 senior credit facility, including a \$45,000,000 revolving credit facility and a \$50,000,000 term B facility
- Represented a finance subsidiary of a publicly-traded manufacturing company in a \$60,000,000 project financing of a series of three power generation stations in Brazil

LENDER-SIDE TRANSACTIONS

- Represented a healthcare finance company in a \$73,000,000 senior secured credit facility to a private equity-backed national distributor of generic pharmaceuticals
- Represented the healthcare finance division of a publicly-traded company in connection with a \$47,100,000 syndicated first lien and second lien credit facilities to a behavioral healthcare company in an acquisition financing
- Represented a healthcare finance company in a \$19,600,000 senior secured credit facility to a healthcare technology company backed by a private equity sponsor
- Represented a healthcare specialty lender in providing \$6,000,000 receivables-based exit financing for a California-based hospital exiting bankruptcy

- Represented healthcare finance division of a publicly-traded company in connection with a \$29,000,000 syndicated credit facility with a revolver and three term tranches
- Represented a healthcare finance company in a \$15,000,000 cash flow loan to an urgent care company backed by private equity sponsor
- Represented the healthcare finance division of a publicly-traded company in connection with a \$47,000,000 first lien and second lien credit facilities to a home health company, with a significant private equity component
- Represented healthcare receivables lender in a \$5,000,000 revolving asset-based loan to a medical device and services company, with operations nationwide

L. Hunter Rost, Jr.

Partner



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Companies and investors involved in the development, manufacturing and marketing of pharmaceuticals, medical devices and healthcare information technology consider Hunter Rost a trusted advisor. Working side-by-side with company owners and management, Hunter takes a "hands-on" approach to transactional matters and interacts with clients on a personal level. By recognizing what the client considers most important and understanding his or her risk tolerance, Hunter focuses on key priorities to keep deals moving forward efficiently and cost-effectively.

Hunter counsels clients on a variety of corporate transactions, including:

- Domestic and cross-border mergers and acquisitions
- Corporate reorganizations and recapitalizations
- Intellectual property transactions
- Joint ventures
- Private equity financings
- Public and private securities offerings

Private equity and venture capital firms rely on Hunter's extensive experience with change of control issues and deal terms when making investments in biotechnology, pharmaceutical, medical device, healthcare, and healthcare IT companies. Likewise, corporate management and directors turn to Hunter for counsel on strategic transactions, fiduciary duties, and corporate governance matters for his appreciation of their objectives, and his commitment to achieving positive results.

Hunter serves as counsel to domestic and international clients in connection with cross-border transactions and financings. Leveraging his international experience, Hunter is Waller's representative to World Services Group (WSG), a global membership association of independent legal, accounting and financial services firms. He currently chairs the North American Regional Council of the WSG. *Best Lawyers* recognizes Hunter as a leading attorney in the area of Mergers and Acquisitions Law.

Education

- J.D., Washington and Lee University, 1989
- B.A., *cum laude*, Vanderbilt University, 1985

Bar Admission

- Tennessee

Industries

- Healthcare
- Life Sciences
- Manufacturing
- Emerging Companies

Legal Services

- Corporate
- Corporate Governance
- Mergers & Acquisitions
- Capital Markets and Securities
- Healthcare
- Healthcare Mergers & Acquisitions
- Healthcare Securities

Professional

- Member, American Bar Association
- Member, Tennessee and Nashville Bar Associations
- Member, International Law, Business Law and Health Law Sections of the American Bar Association and the Corporate Governance and Legal Opinions Committees of the ABA Business Law Section
- Member, American Health Lawyers Association, Life Sciences Practice Group
- Member, Life Science Tennessee
- Member, International Bar Association
- Member, International Fiscal Association
- Chair, North American Regional Council of the World Services Group, an international association of leading legal, accounting and financial services firms
- Advisory Board Member, Nashville Capital Network
- Member, Waller Legal Opinions Committee

Community

- Advisory Board Member and Past-Chair of the Sexual Assault Center, Nashville, Tennessee

Experience

Mr. Rost served as lead transaction counsel to the following clients:

- Passport Health Communications, Inc., a Tennessee-based healthcare technology provider, in its \$850 million sale to UK-based Experian plc, the global information services company.
- US investor in its acquisition of Australia-based travel content global multimedia company from its UK parent
- Metro Medical Supply, a leading specialty pharmaceutical distributor, in its sale to Cardinal Health
- UK-based biotechnology company Silence Therapeutics (AIM:SLN) in its \$25 million acquisition of Intradigm Corporation
- India-based Piramal Healthcare in its \$40 million acquisition of Minrad International (NYSE:BUF), a U.S. pharmaceuticals manufacturer
- India-based Piramal Enterprises in its \$31 million acquisition of Coldstream Laboratories, a specialty pharmaceutical contract manufacturer of sterile and injectable products
- India-based Piramal Healthcare in its \$4.2 million acquisition of RxElite (OTCBB:RXEI), a U.S. pharmaceuticals distributor
- India-based Piramal Healthcare on multiple rounds of secured bank financings with various Asia-based lenders
- US private equity investor in its acquisition of international manufacturer of precision temperature measurement instruments with operations in Australia, Hong-Kong, China, Mexico and US
- US private equity investor in its acquisition of solder and metal joining products manufacturer from its Swedish parent group
- US private equity investor in its sale of global automotive equipment manufacturer
- US and China-based manufacturer on the sale of its electric motor assembly components business to a private equity investor
- US pharmaceutical products manufacturer and distributor on multiple acquisitions of pharmaceutical products from Asian, Canadian and domestic licensors
- US manufacturer on the sale of its industrial electroplating business to a private equity investor
- China-based equipment manufacturer on the sale of its manufacturing and distribution business
- One of the nation's leading revenue cycle management companies, in its private equity recapitalization and multiple acquisitions
- National healthcare technology provider in its acquisition of revenue cycle management firm along with its claims consulting and outsourcing subsidiary. Also represented client in connection with acquisition funding
- International biopharmaceutical company in its \$25 million acquisition of a private U.S.-based drug development and manufacturing company
- Global musical instrument manufacturer in its acquisition of Scandinavian electronic components manufacturer

- US specialty pharmaceutical distributor in connection with the negotiation of a joint venture with German-based healthcare provider and manufacturer
- U.S. consumer products manufacturer in negotiation of product supply/distribution agreements with U.K. manufacturer
- U.K. life sciences company in sale of patent and related intellectual property portfolio to multinational pharmaceuticals company
- German nuclear detection device manufacturer in connection with acquisition by U.S. homeland security company

Donald "Don" R. Moody

Partner



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Companies, executives and boards rely on Don Moody to advise them on their complex corporate transactions. He has served as lead counsel in numerous mergers and acquisitions, private equity transactions, venture capital financings, and securities offerings. Don is known as an advocate for clients and has served as outside general counsel for several companies. Clients and colleagues appreciate his diligence, creative problem-solving and even temperament.

Providing counsel on government and internal investigations, proxy fights, joint ventures, and various other general corporate matters, Don has a unique depth of experience and knowledge. He has represented both public and privately held companies in a variety of industries, including:

- Dental
- Healthcare
- Consumer products
- Financial services

As a thought leader, Don is a sought-after speaker at national conferences and seminars. He is involved in the Association of Dental Support Organizations and leads the firm's dental company practice. In the past 10 years, Don has represented clients in more than 40 acquisitions and dispositions in the dental industry. Recently, he served as counsel for Huron Capital Partners LLC in the private equity firm's investment in Dynamic Dental Partners which was recognized as the 2013 M&A Deal of the Year (\$25mm to \$50mm) at the 12th Annual M&A Advisor Awards. Additionally, *Chambers USA* and *Best Lawyers* recognizes Don as a leader in Corporate/M&A work.

Education

- J.D., *summa cum laude*, The University of Alabama School of Law, 1993
 - Order of the Coif
 - Alabama Law Review

- M.B.A., Vanderbilt University Owen Graduate School of Business, 1990
- B.S., *magna cum laude*, University of North Alabama, 1985
- Freed-Hardeman University

Bar Admission

- Tennessee

Industries

- Healthcare
- Dental / Orthodontics
- Outpatient Health Services
- Manufacturing
- Information Technology
- Post-Acute Care Providers
- Ambulatory Surgery Centers
- Urgent Care

Legal Services

- Corporate Governance
- Mergers & Acquisitions
- Capital Markets and Securities
- Healthcare
- Healthcare Mergers & Acquisitions
- Healthcare Securities
- Healthcare Information Technology
- Healthcare Compliance & Operations

Professional

- Member, Nashville, Tennessee and American Bar Associations
- Member, American Health Lawyers Association
- Member, Association of Dental Support Organizations
- Member, ABA Merger and Acquisitions Committee
- Member, Tennessee Bar Association TBCA Revision Committee

Community

- Chair, Outcome Based Investment Leadership Committee, United Way of Metropolitan Nashville
- 2009 Volunteer Review Team Member of the Year, United Way of Metropolitan Nashville
- Board of Directors of Acappella Ministries
- Board of Directors of the University of Alabama School of Law Foundation
- Middle Tennessee Arabian Horse Association

Experience

- Counsel to a private equity fund in its acquisition of a large DSO based in the Northeast
- Counsel to Symbion Holdings Corporation in its \$792 million acquisition by Surgery Center Holdings Inc., a portfolio company of H.I.G. Capital, LLC, in June 2014
- Lead counsel to publicly traded healthcare company in its acquisition of a privately held company that provides software applications for physicians
- Represented private equity fund in leveraged buyout and subsequent sale of dental management company
- Represented privately held hospital company in its merger with the private equity-backed owner/operator of three acute care hospitals
- Represented subsidiary of a publicly traded healthcare company in its acquisition of one of the country's largest revenue cycle management companies
- Represented healthcare company in sale of majority interest to a private equity fund
- Represented consumer products company in various acquisitions in the United States and abroad