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New Angels Education

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Discover the World of Angel Investing

ACA in partnership with leading organizations, has created the Rising Tide Education Program, helping new angels discover the basics of becoming an angel investor with this unique collection of educational resources. Learn the important best practices in these programs:

Video Podcasts – 20 minute educational videos (*by Go Beyond Network and ACA*)



- Intro to Angel Investing
- Due Diligence
- Sources of Financing
- Business Model Fundamentals
- Introduction to Company Valuations
- Introduction to Reading Financial Statements
- Introduction to Term Sheets
- Introduction to Managing Follow-On Rounds (Including Warrants)
- Introduction to Cap Tables (*slide presentation*) (*simple cap table*) (*instructions*)
- Introduction to Pro Rata Rights and Dilution



Webinars – One hour programs (*by Angel Capital Association*)

- Angel Portfolio Strategy (*slide presentation*)
- Valuation of Early Stage Companies (*slide presentation*)
- The Key Points of Term Sheets (*slide presentation*)
- Perform Due Diligence Like the Pros (*slide presentation*)
- Beginner's Guide to Term Sheets (*slide presentation*)
- Practical Strategies for Diversifying Your Portfolio (*slide presentation*)
- The Basics of Cap Tables (*slide presentation*) (*spreadsheet*)

Articles - What new angels need to know (*Marianne Hudson, Forbes contributor*)

- What Every Angel Should Know Before Writing Their First Check
- 7 Factors For Deciding To Invest In A Startup – Or Not
- How Much Due Diligence Does An Angel Really Need To Do?
- The Art Of Valuing A Startup
- How Angels Enjoy The Best Returns – Financial And Otherwise
- Tax Tips Every Angel Should Know
- It's All In The Terms -- What To Prioritize In Angel Term Sheets
- Hunting For Deals: Where Top Angels Find Great Companies
- Scorecard Helps Angels Value Early-Stage Companies
- Due Diligence: The Secret To Improving Returns By 5X?
- Tips For Angels To Assess Startup Business Models
- Will It Thrive or Die? Assessing Startup Financials
- After the Check - When Angels Really Make Money



Take the Next Step

Ready to jump start your angel investing career? Explore more angel investing resources and discover how ACA membership can fuel your angel investing by connecting you to the power, expertise and insights of our 13,000+ member angels.

Rising Tide Education Program

The Rising Tide Program was created to increase diversity of the angel community by educating under-represented groups. We found that the content is so good that it works for any type of angel, so we're sharing it here! Entrepreneurs may also learn how angels think from these video podcasts and webinars. The programs are funded by the Ewing Marion Kauffman Foundation. The founders and lead angels of the first US Rising Tide Fund are pictured below.

**THE RISING TIDE PROGRAM**

Education program partners include:

KAUFFMAN
The Foundation
of Entrepreneurship

NEXT WAVE
Driving Diversity in Entrepreneurship
and Angel Investing

portfolio

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