

West Coast Syndication Meeting Agenda
 Thursday, February 25, 2016
 Location: University of California at Irvine – The COVE

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| 7:30 | <p>Conference Registration, Coffee, Continental Breakfast and Networking</p> <p>Please meet ACA partners and event sponsors including Stradling Law, Greenberg Traurig, Gust, Fish & Tsang, Jackson Wealth Management, ProSeeder, and Space Angels Network throughout the day and via their tables next to the meeting room.</p> |
| 8:30 | <p>Welcome</p> <p>Richard Sudek - Tech Coast Angels & Sarah Dickey - Angel Capital Association</p> |
| 8:45 | <p>Angel Group Round Robin & Priority Discussion</p> <p>Each participating angel organization will have an opportunity to introduce themselves/ their group to the room and highlight an observation/concern for the year to come.</p> <p>Emcee: Richard Sudek - Tech Coast Angels</p> |
| 9:30 | <p>Investment Trends: Batten Down the Hatches?</p> <p>Winter is coming to angel and VC investing. Early stage investment appetite has always been cyclical, and in some ways (such as over 140 unicorns), the bubble seems even more ready to burst than it did in 2001 and 2008. What steps should angels be taking to help our portfolio companies survive the coming lean years, before the appetite for new investments at VCs picks up again?</p> <p>Moderator: Ryan Azlein - Stradling Yocca Carlson & Rauth Speakers: Chris Wadden – Chair, Pasadena Angels Dan Rosen – Chair, Alliance of Angels Kim Kovacs – Managing Director, Golden Seeds John Harbison, Chair, Tech Coast Angels</p> |
| 10:15 | <p>Angel Investor ACA Public Policy / SEC Update –</p> <p>Changes in national regulations are impacting how investors source, fund, and collaborate on deals. This session will highlight the most important updates on the national policy front that impact the angel marketplace and your investment bottom line.</p> <p>Speaker: Marianne Hudson, Angel Capital Association</p> |
| 10:30 | <p>Break</p> |
| 10:50 | <p>Space Angel Network Introduction – Amir Blachman</p> |
| 10:55 | <p>Short Subjects: The Early Stage Ecosystem Updates & Sharing Expertise</p> <p>Updates on regional ecosystems including regional or sector innovations and trends.</p> <p>Curtis Gunn, Desert Angels - Arizona Ron Weissman, Band of Angels – Bay Area Terry Kay, Pasadena Angels – Los Angeles area Dan Rosen, Alliance of Angels - Seattle Richard Sudek, Tech Coast Angels – Orange County & UCI</p> |

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| 11:45 | <p><i>“Best of Region” Company Presentations</i></p> <p>Two promising companies nominated by ACA members will present for 10 minutes each (includes Q&A). Introduction: Jeff Joyner – Greenberg Traurig Company 1: iBesties (Tech Coast Angels) Company 2: Bioxiness Pharmaceuticals (Life Science Angels)</p> |
| 12:05 | <p>Lunch and Keynote – The Latest in Angel Data & Trends</p> <p>Dr. Rob Wiltbank, Willamette University, Angel Resource Institute, CEO of Galois</p> |
| 1:30 | <p>Syndication: What’s Working? What’s Next?</p> <p>How is syndication changing the role of angels (up and down stream) and preparing angels for the next ‘tough’ market. Starting with an example of large scale angel syndication, this session discusses the lessons learned and future opportunities</p> <p>Moderator: Richard Sudek, Tech Coast Angels Speakers: Terry Kay – Pasadena Angels Matthew Le Merle – Band of Angels, Keiretsu Forum Manthi Nguyen – Sand Hill Angels Hank Safferstein – Cognition Therapeutics</p> |
| 2:15 | <p><i>“Best of Region” Company Presentations</i></p> <p>Two promising companies nominated by ACA members will present for 10 minutes each (includes Q&A).</p> <p>Introduction: Jeff Joyner – Greenberg Traurig Company 3: Atlas Space Operations (Space Angel Network) Company 4: DynaOptics (Sierra Angels, Sand Hill Angels)</p> |
| 2:35 | <p>Break</p> |
| 3:00 | <p><i>“Best of Region” Company Presentations</i></p> <p>Two promising companies nominated by ACA members will present for 10 minutes each (includes Q&A).</p> <p>Introduction: Jeff Joyner – Greenberg Traurig Company 5: Revolights (Sacramento Angels) Company 6: 2Morrow (Alliance of Angels)</p> |
| 3:15 | <p>Angel Investing Strategies: Keys to Success</p> <p>How to protect yourself in good times and bad? Key practices and deal trends for investors to build long term portfolio success.</p> <p>Moderator: Bob Fish - Fish & Tsang Speakers: Ron Weissman – Band of Angels Bob Goff – Sierra Angels Gwen Edwards – Golden Seeds Vinod Mahendroo, Life Science Angels</p> |

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| 4:00 | <p style="text-align: center;">UnConference: Notes and Group Discussion in Real Time</p> <p>Attendees are invited bring your most important questions from the day as to set the agenda and topics in real time. Moderator: Kim Kovacs – Golden Seeds</p> |
| 5:00 | <p style="text-align: center;">Company Showcase Reception</p> <p>Connect with your colleague angels and learn more about the innovative companies over drinks.</p> |
| 6:30 | <p style="text-align: center;">Event Closing</p> |