

The Luis Villalobos Award ***Honoring Innovation by ACA Entrepreneurs*** **2020 Program & Nomination**

Sponsored and presented by:



ANGEL CAPITAL ASSOCIATION

Award Criteria

The Luis Villalobos Award recognizes the most ingenious and innovative ideas recently financed by members and groups of the Angel Capital Association. Two category winners will be selected to attend the 2020 ACA Summit to be honored in a special awards' plenary session.

Honoring Mr. Villalobos

Luis Villalobos founded the Tech Coast Angels, one of the largest and most respected angel organizations in the world, in 1997. Companies funded by Tech Coast Angels have raised more than \$1 billion to date. He was a true "leading light" in the angel field, making 57 personal investments, educating numerous angels, and particularly in educating and mentoring entrepreneurs before he passed away in 2009. He was a sought-after expert and speaker about sophisticated angel investment. Luis appreciated ingenuity and entrepreneurial thinking in every aspect of life, and always looked to invest in and mentor the most innovative companies.

Award Recognition and Benefits

Two companies will be selected as Luis Villalobos Award winners and invited as Category Winners to be recognized and honored at the 2020 ACA Summit to be held May 12-14 (Denver, CO), with an awards ceremony on at the event and during an evening reception in honor of the companies.

2020 Award Winners receive:

- Complimentary registration for one company member to the 2020 ACA Summit.
- PR as a Category Winner of the award and being included in information about the Luis Villalobos Award on the ACA website and in our investors-only member newsletter.
- Access to an exhibit table throughout the 2020 ACA Summit for conferences/ meetings
- The ability to introduce the company to the full ACA Summit audience during the ACA Summit Awards Ceremony
- Travel benefits include 2 nights at the venue hotel and up to \$500 in additional travel costs.

Award Timeline

February 28, 2020	Nominations due (by 5 pm Central time)
March 31, 2020	Winners Announced
May 12-14, 2020	2020 ACA Summit (Denver, CO)

Eligibility

The award is open to companies that have received funding from an ACA member / angel group between 2016 and 2020 and that are in operation when the application is submitted. Companies in all investment sectors are invited to participate and will be considered for one of two Category Winner opportunities. The categories are:

- Technology, Services, & Consumer: (Hardware & Software, Social Media, Web 2.0., Fintech, AgTech, etc.)
- Life Sciences (Pharma, Med devices, HealthCare IT, Digital or Mobile Health, etc.)

No nominations will be accepted after February 28, 5 pm Central.

Rules

- ACA members /angel groups may submit up to two nominations.
- All nomination information must be submitted by the deadline (February 28, 2020) by 5 pm Central time.
- The maximum number of words for application questions must be followed. No additional information will be considered (although judges may review company website and/or follow up directly with the company / nominator).
- A representative from each of the finalist companies and angel champion must attend the 2020 ACA Summit to receive their recognition in person and to serve as company ambassador.

Judging Criteria

The Luis Villalobos Award Committee consists of angel leaders including members of the ACA Board of Directors, angel leaders, and a representative of the award sponsor. Decisions of the Award Committee will be final.

The Committee will make its selection based on a number of criteria including:

1. Level of innovation, creativity, and ingenuity of the company's product, service or solution.
2. Ability to clearly communicate the problem the innovative idea addresses.
3. Demonstrated progress toward implementing the product, service or solution.

Nomination Application

To receive consideration for the award, all parts of the nomination form must be completed and received no later than February 15, 2020. The two parts of the application (nominee and ACA member / group endorsement) may be submitted separately.

The following Nomination forms may be submitted by the following mechanisms to Sarah Dickey:

- 1) Email this form directly to Sarah Dickey: sdickey@angelcapitalassociation.org

OR

- 2) Complete **both the Angel & Company nomination forms** via the [ACA Website Awards page](#).

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Company Application OR: [Online Company Application Form](#)

Company Name: _____

Contact Person/Title: _____

Email: _____ Phone: _____

Web Site: _____

Industry (circle one):

- *Technology, Services, & Consumer: (Hardware & Software, Social Media, Web 2.0., Fintech, AgTech, etc.)*
- *Life Sciences (Pharma, Med devices, HealthCare IT, Digital or Mobile Health, etc.)*

Year Founded: _____ Number of Employees (FTE): _____

At your current running rate, what are your annual revenues (circle one):

- *\$0 - \$500,000*
- *\$500,000 - \$1 million*
- *\$1 - \$3 million*
- *\$3 - \$5 million*
- *Over \$5 million*

Explain the problem your idea address (100 words max)

Explain your solution and how it is exceptionally ingenious, creative, and innovative, especially versus other solutions (200 words max)

How has this company demonstrated progress toward implementing your solution?

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Nomination Information *(to be completed by ACA member / group)*

OR: [Online Angel Nomination Form](#)

Nominated Company: _____

ACA Member / Group: _____

ACA Member Contact Person: _____

Nomination Contact Email: _____ Phone: _____

ACA Member Web Site: _____

ACA Member Data: Number of Portfolio Cos _____

(For Groups): Investment Structure (circle one): Network Fund Network w/Sidecar Fund Other

Date Founded: _____ Number of Member Angels _____

Industry of the nominated venture (circle one):

- *Technology, Services, & Consumer: (Hardware & Software, Social Media, Web 2.0., Fintech, AgTech, etc.)*
- *Life Sciences (Pharma, Med devices, HealthCare IT, Digital or Mobile Health, etc.)*

Please describe the role you / your angel group played in negotiating the terms of your investment round, plus the extent to which you were engaged in syndicating with co-investors. Do you currently have a Board seat? (100 words max)

Please provide the names of all angel groups and VCs on the venture's Cap Table:

How much total equity has the venture raised from all sources in how many rounds? How much of this has been provided by your company/ group?

To honor Luis, we seek to recognize ideas that display an inspiring level of creativity, innovativeness, and ingenuity. Please discuss how your nominee portrays these inspiring qualities and characteristics. (200 words max)

How has this nominee demonstrated progress toward implementing their idea / solution?