

The Luis Villalobos Award ***Honoring Innovation by ACA Entrepreneurs*** **2018 Nomination Information**

Sponsored and presented by:



ANGEL CAPITAL ASSOCIATION

Award Criteria

The Luis Villalobos Award recognizes the most ingenious and innovative idea recently financed by one of the member angel groups of the Angel Capital Association. Three finalists will be selected to attend the ACA Summit to be honored as a group. The award will be presented from among this group to the CEO of the company at the 2018 ACA Summit.

Honoring Mr. Villalobos

Luis Villalobos founded the Tech Coast Angels, one of the largest and most respected angel organizations in the world, in 1997. Companies funded by Tech Coast Angels have raised more than \$1 billion to date. He was a true “leading light” in the angel field, making 57 personal investments, educating numerous angels, and particularly in educating and mentoring entrepreneurs before he passed away in 2009. He was a sought-after expert and speaker about sophisticated angel investment. Luis appreciated ingenuity and entrepreneurial thinking in every aspect of life, and always looked to invest in and mentor the most innovative companies.

Award Recognition and Benefits

Three finalist companies including the recipient of the Luis Villalobos Award will be recognized and honored at the 2018 ACA Summit to be held April 18-20, with an awards ceremony on April 19 and during an evening reception in honor of the companies.

2018 Finalists receive:

- Complimentary registration for one company member to the 2018 ACA Summit.
- PR about being a Finalist and/or Winner of the award and being included in information about the Luis Villalobos Award on the ACA website and in our investors-only member newsletter.
- Access to a shared exhibit table throughout the 2018 ACA Summit for conferences/ meetings
- The ability to introduce the company to the full ACA Summit audience during the April 19 Awards Ceremony
- The travel costs for the winning company representative will be covered

Award Timeline

February 23, 2018	Nominations due (by 5 pm Central time)
March 16, 2018	Notification to Finalists (to recipients only)

Eligibility

The award is open to companies that have received funding from an ACA member / angel group between 2014 and 2018 and that are in operation when the application is submitted. No nominations will be accepted after February 23, 5 pm Central.

Rules

- ACA members /angel groups may submit up to two nominations.
- All nomination information must be submitted by the deadline (February 23, 2018) by 5 pm Central time.
- The maximum number of words for application questions must be followed. No additional information will be considered (although judges may review the company Web site).
- A representative from each of the finalist companies and angel champion must attend the 2018 ACA Summit to receive their recognition April 19 and to serve as company ambassador.

Judging Criteria

The Luis Villalobos Award Committee consists of angel leaders including members of the ACA Board of Directors, and a representative of the award sponsor. Decisions of the Award Committee will be final. The Committee will make its selection based on a number of criteria including:

1. Level of innovation, creativity, and ingenuity of the company's product, service or solution.
2. Ability to clearly communicate the problem the innovative idea addresses.
3. Demonstrated progress toward implementing the product, service or solution.

Nomination Application

To receive consideration for the award, all parts of the nomination form must be completed and received no later than February 23, 2018. The two parts of the application (nominee and ACA member / group endorsement) may be submitted separately.

The following Nomination forms may be submitted by the following mechanisms to Sarah Dickey:

1. In print form (below) to:
Sarah Dickey
Angel Capital Association
10977 Granada Lane, Suite 103
Overland Park, KS 66211
2. Electronically at:
sdickey@angelcapitalassociation.org

OR

- 1) Complete **both the Angel & Company nomination forms** via the [ACA Website Awards page](#).

The Luis Villalobos Award

Nomination Information *(to be completed by the company)*

OR: [Online Company Nomination Form](#)

Company Name: _____

Contact Person/Title: _____

Email: _____ Phone: _____

Web Site: _____

Industry (circle one):

- *Life Sciences (pharma, medical devices, health care IT, etc.)*
- *Information Technology (hardware and software, social media, Web 2.0, etc.)*
- *Other (alternative energy, non-technical consumer products, financial services, other)*

Year Founded: _____ Number of Employees (FTE): _____

At your current running rate, what are your annual revenues (circle one):

- *\$0 - \$500,000*
- *\$500,000 - \$1 million*
- *\$1 - \$3 million*
- *\$3 - \$5 million*
- *Over \$5 million*

Explain the problem your idea address (100 words max)

Explain your solution and how it is exceptionally ingenious, creative, and innovative, especially versus other solutions (200 words max)

How has this company demonstrated progress toward implementing your solution?

The Luis Villalobos Award

Nomination Information *(to be completed by ACA member / group)*

OR: [Online Angel Nomination Form](#)

Nominated Company: _____

ACA Member / Group: _____

ACA Member Contact Person: _____

Nomination Contact Email: _____ Phone: _____

ACA Member Web Site: _____

ACA Member Data: Number of Portfolio Cos _____

(For Groups): Investment Structure (circle one): Network Fund Network w/Sidecar Fund Other

Date Founded: _____ Number of Member Angels _____

Industry of the nominated venture (circle one):

- *Life Sciences (pharma, medical devices, health care IT, etc.)*
- *Information Technology (hardware and software, social media, Web 2.0, etc.)*
- *Other (alternative energy, non-technical consumer products, financial services, other)*

Please describe the role you / your angel group played in negotiating the terms of your investment round, plus the extent to which you were engaged in syndicating with co-investors. Do you currently have a Board seat? (100 words max)

Please provide the names of all angel groups and VCs on the venture's Cap Table:

How much total equity has the venture raised from all sources in how many rounds? How much of this has been provided by your company/ group?

To honor Luis, we seek to recognize ideas that display an inspiring level of creativity, innovativeness, and ingenuity. Please discuss how your nominee portrays these inspiring qualities and characteristics. (200 words max)

How has this nominee demonstrated progress toward implementing their idea / solution?