



ANGEL CAPITAL ASSOCIATION

## AGENDA

### ACA Fundamentals of Angel Investing Workshop

*Boston, MA April 18, 2018*

8:30 am to 8:35 am: Welcome – David Verrill, Hub Angels

8:35 am to 9:00 am: Introduction – Marcia Dawood, Mindshift Capital/Next Wave Ventures - Lead Instructor

9:00 to 9:40 am: Panel Discussion on Becoming an Angel Investor

Marcia Dawood – moderator

Lisa Crump, Sofia Fund/Gopher Angels

Kathy Parks, Next Wave Ventures

Alexandra LaForge, Investor's Circle

9:40 am to 10:00 am: Networking break

10:00 am to 10:15 am: The Angel Investing Process – Marcia Dawood

10:15 am to 10:55 am: Four Angels on the Angel Process

Interviews by moderator:

Deal flow and Screening - Alicia Robb, Next Wave Ventures

Due Diligence – Kristina Montague, The JumpFund

Valuation – John Harbison, Tech Coast Angels

Term Sheets - Catherine Mott, Blue Tree Capital

10:55 am to 11:15 am: Networking break

11:15 am to 11:25 am: The Post-Investment Relationship with Entrepreneurs – Marcia Dawood

11:25 am to 12:00 pm: Post-investment Panel Discussion

Marcia Dawood – moderator

Catherine Mott, Blue Tree Capital

Jean Hammond, LearnLaunch

Allan May, Life Science Angels