



ANGEL CAPITAL ASSOCIATION  
 2018 ACA Summit  
 Agenda

4/17	1:00 – 6:00 + Reception	Impact Investing: Mapping the Landscape – <a href="#">Separate Registration Required</a> Hosted by Next Wave Foundation and Pipeline Angels			
Wednesday, April 18	7:30	<i>Registration</i>			
	8:00 – 2:30	<b>Fundamentals of Angel Investing:</b> Registration and coffee – 8:00 Programming - 8:30 – Noon	<b>Boston Startup Ecosystem Tour:</b> Registration - 8:00 Buses leave at 8:45 and return at 2:30 Tour A: <a href="#">Innovate@BU</a> , <a href="#">Bolt</a> , <a href="#">Autodesk BuildSpace</a> , <a href="#">Mass Challenge</a> , and <a href="#">LearnLaunch</a> Tour B: <a href="#">Greentown Labs</a> , <a href="#">Cambridge Innovation Center</a> , <a href="#">TiE Boston/ TiE ScaleUp</a> , <a href="#">The Engine at MIT</a>	<b>International Exchange Workshop:</b> 8:30 – 2:30	<b>Portfolia’s Annual Women’s Investor Summit:</b> 8:00 – 2:00 (with reception on April 17)
	2:00 – 2:45	Orientation for New Summit Attendees			
	3:00 – 5:30	<b>Opening Keynotes/ Innovation Showcase</b> How I Invest: The Case for Investing in Women-Led Companies – Joanne Wilson, Gotham Gal Ventures The Economic Outlook for Angel Investors - Jeff Mortimer, BNY Mellon The Power of Diversity to Grow Profits and Returns - Tom Croswell, Tufts Health Plan, interviewed by Shirley Leung, The Boston Globe Showcase companies 4 at a time with 90 second elevator pitches			
	5:30 – 5:45	Annual Member Meeting			
	5:45 – 7:30	Opening Reception			
7:00 on	Affinity Dinners – on your own or with colleagues				

7:00	<i>Registration</i>					
7:00 – 7:50	Breakfast Briefing – Dolphin Tank		Breakfast Briefing – The Future is Impact		Breakfast Briefing	
7:15 - 8:00	Continental Breakfast					
8:00 - 9:30	Keynote - Data Algorithms & Insights: Introducing the New Playbook for Startup Investing – Swati Chaturvedi, Propel(x) Keynote – ON Innovation – Building Innovation in Our Increasingly Digital World, Terry Jones, founder of Travelocity and Kayak.com					
9:30 – 9:45	Networking Break					
TRACKS	<i>CHANGING FACE OF ANGELS</i>	<i>RUNNING ANGEL GROUPS</i>	<i>NUTS &amp; BOLTS OF INVESTING</i>	<i>INVESTING IN DISRUPTIVE TECHNOLOGIES</i>	<i>THE CHANGING EXIT CLIMATE</i>	<i>PROPELLIVE</i>
9:45 – 10:30	How Women are Changing the Angel Field	Leveraging Technology & Power Tips for Mature Groups	Valuing Startups: A New and Nuanced Approach	Blockchain Opportunities Beyond Currencies and ICOs	The Wisdom of Hunting Game Smaller than Unicorns	Live Syndication with Company Selected by Propel(x)
10:30 – 11:00	Networking Break					
11:00 – 11:45	The New Breed of Seed VCs	Extending Membership Through Online Platforms	What (Probably?) Works in Early-Stage Investing	Cyber, EdTech & IoT: Three Hot Sectors for Angel Investors	Improving Outcomes Via Data Analysis	Live Syndication with Company Selected by Propel(x)
11:45-12:00	Networking Break					
12:00-2:00	Lunch, with Keynote Speaker and Awards 12:45-1:30 – Keynote Panel: Dave Berkus, Mike Cegelski (invited), and Jean Hammond, interviewed by David Verrill 1:30–2:00 – Presentation of the Luis Villalobos Award Finalists and Winner, followed by presentation of the Hans Severiens Award					
2:00-2:15	Networking Break					
2:15-3:00	Family Offices are Doing More Direct Investment	Developing Culture to Drive Investor Engagement	The Art of the Deal: Best Practices in Leading an Angel Round	AI & ML: Separating Transformative Opportunities from Hype	Executing Effective Exit Strategies	Live Syndication with Company Selected by Propel(x)
3:00-3:15	Networking Break					
3:15-4:15	Ten Hot Topic Roundtables: Cross Border Investing Deal Flow – How to Attract the Best Companies & Deals Experienced Angels -Investors with 30+ Investments Female Investors – What Initiatives Have Activated & Engaged More Women?					

Thursday, April 19

	<p>Funding for Your Work – Talk with Government Reps on Enhancing Angel Communities            ICOs – Are Initial Coin Offerings Friends or Foes of Angels?            Impact Investing – Aligning Values &amp; Passions with Good Companies            KPI Metrics for Fast Growing Companies            Negotiating the Best Deals</p>
4:15-4:30	Networking Break
4:30-5:30	<p>Keynote - Can Your Questions and Actions Impact Your Returns?            Dana Kanze &amp; Rania Anderson</p>
5:30-7:00	<p>Reception with Venture Bucks for Innovation Showcase Companies            During this reception, we'll hold a "Venture Bucks" competition for all of the Innovation Showcase companies. During the 3 keynote sessions 4/20, 1 or 2 winners get 5 minute pitches as prizes</p>
7:00 on	Affinity Dinners – on your own or with colleagues

Friday, April 20

7:00	<i>Registration</i>				
7:00 – 8:00	Breakfast Briefing – Impact is the Future				
7:15-8:00	Continental Breakfast				
8:00-8:45	<p>Keynote            How ACA's Work Affects Your Investing Activity – And More</p>				
TRACKS	<i>UNCONCIOUS BIAS/ CHANGING FACE OF ANGELS</i>	<i>RUNNING ANGEL GROUPS</i>	<i>NUTS &amp; BOLTS OF INVESTING</i>	<i>CHANGES IN POLICY CLIMATE</i>	<i>GROWTH OF IMPACT INVESTING</i>
9:00-9:45	How Non-Financial Unconscious Biases Drives Your Interest in Ventures – and How to Get Past Them	Data to Dollars – ACA Angel Funders Report	What Every Angel Needs to Know About Taxes in 2018	ICOs and the Regulatory Quandary	You Can Do Good AND Make Money with Impact Investing
9:45-10:00	Networking Break				
10:00-10:45	How Can We Continue to Drive Diversity? Women, Veteran, LGBT, NexGen, Latina, Afro-American Focused Investors Are in Our Ecosystem	How to Better Drive the Success of Group Portfolio Companies	Syndication: Harnessing the Power of Angel Networks to Accelerate Funding and Increase Returns	Changes in Healthcare Delivery and Regulations Impacting Investing in Life Science Companies	10 Things Learned from 10 Years of Impact Investing
10:45-11:15	Networking Break				
11:15-12:00	Models Angels Can Use to Enhance Deal Flow from Diverse Entrepreneurs	Working with VCs	How to Spot a High Performing Team	Achieving Clean Energy Success in a Policy-Challenged Environment	Investing WITHOUT Waiting for Exits
12:00-1:30	Lunch				
1:00-5:00	Techstars Autonomous Tech Accelerator Demo Day				