



ANGEL CAPITAL ASSOCIATION 2017 ACA Summit Agenda

Wednesday, April 26	7:00	Registration		
	8:00 – 12:00	ARI Workshop: Angel Investing Overview <i>Salons 1&2</i>	ARI Workshop: Mitigating Risk with New Deal Structures: from Terms Sheets to Exits <i>Salons 3&4</i>	International Exchange – 8:30 – 2:00 <i>Nob Hill</i>
	2:00 – 2:45	Orientation for New Summit Attendees <i>Salons 3-6</i>		
	3:00 – 4:00	Opening Keynote - Investing Through the Generations – The Draper Family (Bill, Tim, Jesse, Billy and Adam) <i>Salon 9</i>		
	4:00 – 4:30	Innovation Showcase – Part 1 <i>Salon 9</i>		
	4:30 – 5:00	Keynote – Investing in Healthcare’s Transformation at the Intersection of Maximizing Return and Impact - Dave Chase, Co-founder, Health Rosetta Group and Health Rosetta Institute <i>Salon 9</i>		
	5:00 – 5:30	Innovation Showcase – Part 2 <i>Salon 9</i>		
	5:30 – 5:45	The American Angel – Report on Demographics of US Angels <i>Salon 9</i>		
	5:45 – 7:00	Opening Reception – Venture Bucks competition and networking with Innovation Showcase companies <i>Salons 7-8</i>		
	7:00 on	Dinners – on your own and with colleagues		

ACA Summit Mobile App



The Pathable mobile app, which registrants can download in an app store after receiving an email with their personal link, does the following:

- An on-line social networking community (a sort of private, branded Facebook or LinkedIn) where attendees get to know each other before the meeting starts and stay connected when it's over
- Private meeting scheduler, so they get their meetings booked ahead of time
- Easy-to-use conference calendar
- Interactive exhibit floor map
- See updated details on each session, including speakers, materials, and who plans to attend which sessions
- Learn more about ACA partners and sponsors so you can prioritize your time at exhibit tables - many have great tools and offers for ACA members and/or your portfolio companies
- Mobile (iPhone, Android, Blackberry...) solution, etc.

	Registration				
7:00 – 7:50	Breakfast Briefing - Section 1202 Qualified Small Business Stock Demystified <i>Nob Hill</i>	Breakfast Briefing – How Angels Can Make the Most of Online Platforms <i>Salons 1-3</i>	Breakfast Briefing - Info Session on Impact Investing <i>Salon 13</i>		
7:15 – 8:00	Continental Breakfast <i>Salons 7-8</i>				
8:00 – 8:15	2016 Halo Report – Angel Resource Institute – Troy Knauss <i>Salon 9</i>				
8:15 – 8:30	Ahead of the Curve: Opportunities for Investing in Science and Technology – Swati Chaturvedi, Propel(x) <i>Salon 9</i>				
8:30 – 9:30	Keynote Fireside Chat – How Angels and VCs are Working in the New Washington, DC Doyle Bartlett (Eris Group) and Bobby Franklin (NVCA), moderated by David Verrill Update on National Institutes of Health – Jodi Black <i>Salon 9</i>				
9:30 – 9:45	Networking Break				
TRACKS	ANGEL FUNDAMENTALS	GROUP AND PLATFORM MANAGEMENT	SCIENCE & TECHNOLOGY INVESTING	NEW MODELS, NEW WAYS OF INVESTING	ADVANCED ANGELS: HOW TO IMPACT OUTCOMES
All sessions in track are in:	<i>(Salons 10-12)</i>	<i>(Salons 13-15)</i>	<i>(Salons 1-3)</i>	<i>(Salons 4-6)</i>	<i>(Nob Hill)</i>
9:45 – 10:30	How to Think About Investing Up Front – the Importance of Portfolio Strategy	The Unique Job of Running an Angel Group	New Opportunities for Science-Based Investments	Investing in Growing Markets: Veterans, LGBTQ and People of Color	After the Check – Tactics to Boost Your Returns
9:45 – 10:30	Workshop for Showcase Companies – The Ins and Outs of Term Sheets <i>Foothills E</i>				
10:30 – 11:00	Networking Break				
11:00 – 11:45	Sources of Follow-on Rounds, Liquidity and Exits for Angel Group Portfolio Companies	How Angel Groups Stay Relevant in 2017	Digital Health – What’s Your Investment Strategy?	Hybrid Models for Angel Groups: Venture, Angel, Other	Structured Exit – How to Structure Angel Investments to Ensure Returns, Independent of the Company’s Exit
11:00 – 11:45	Workshop for Showcase Companies: Intellectual Property and Patents <i>Foothills E</i>				
11:45 – 12:00	Networking Break				
12:00-2:00	Lunch, Keynote, and Awards Dr. Morton Grosser – The Crèche of Innovation: A Warp-Speed History of Silicon Valley Presentation of the Luis Villalobos and Hans Severiens Awards <i>Salon 9</i>				
2:00 – 2:15	Networking Break				
2:15 – 3:00	Valuation 101	Collaboration Across Groups: Critical Mass Matters in Deal Flow, Due Diligence & Community	The Next Big Thing in Tech – VR, IoT, Deep Learning	The Impact of Women Angels – How and Who They Invest in and How They Add Value	The Latest Market Data on Cannabis-Related Industries Being an Effective Board Member (Foothills E)
3:00 – 3:15	Networking Break				

3:15 - 4:15	Ten Hot Topic Roundtables – No talking heads! These are conversations among all attendees in the room. <ul style="list-style-type: none"> • Angel/Venture Funds – Selecting the Best Structures and Models – Salons 10-12 • Blockchain and What It Means for Angels – Yerba Buena Foyer • Convertible Notes – to Do or Not to Do? – Salon 9 • Does Investing in Follow-on Rounds Produce Better Returns? – Nob Hill A • Helping Companies Scale-Up – Salons 14-15 • Investing in Women-Led Companies – What’s Different? – Nob Hill D • Post Investment Best Practices - Salon 13 • Syndicating Deals Across Borders – Salon 3 • Valuation Trends – Salons 4-6 • Your Patent and IP Questions Answered by a Top IP Attorney – Salons 1-2
4:15 – 4:30	Networking Break
4:30 - 5:30	ACA Annual Meeting and Brief Presentation by Ruth Shuman, National Science Foundation Keynote – Sex, Angels and a \$1B Exit - Cindy Whitehead, The Pink Ceiling <i>Salon 9</i>
5:30 - 7:00	Reception in Honor of Award Winners <i>Salons 7-8</i>
7:00 on	Affinity Dinners – on your own or with colleagues

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8:00 - 8:45	Due Diligence – What’s Needed Now and What’s Next	Recruiting, Retaining and Engaging Member Angels	Silicon Valley to Medical Alley: Industry Trends in Healthcare IT and Beyond	What Model of Online Investing Works for You?	Growing Your Portfolio
8:45 – 9:00	Networking Break				
9:00 - 9:45	Understanding Capital Models	Refreshing Your Angel Group: How a Strategy Shift Can Set the Stage for Future Growth	Investing in Cures	Can You Money Ball Your Angel Investments?	New Tax Breaks for America’s Innovation Community
9:45 - 10:00	Networking Break				
10:00 - 11:00	Fireside Chat with Mitch Kapor and Freada Kapor Klein (moderated by Christopher Mirabile) <i>Salon 9</i>				
11:00 – 11:15	Networking Break				
11:15 – 12:00	Structuring Deals	Build a Strong Ecosystem to Grow Your Group or Platform	Trumping Healthcare – How Does President Trump Change Life Science Investing?	Collaborative Impact Investing	Strategies to Combat Excessive Valuations
12:00 - 1:30	Lunch and Wrap-Up The Resource Efficiency Revolution: How It’s Changing the Global Economy - Steve Westly, The Westly Group and former Controller and Chief Fiscal Officer, State of California <i>Salon 9</i>				
1:30	Summit Adjourns				

Friday, April 28

