



ANGEL CAPITAL ASSOCIATION

2017 ACA Leadership Workshop

Agenda

Monday, November 13	8:00 – 8:30	<i>Registration</i>	
	8:30 – 11:30	Optional Pre-Program – Angel 101	
	11:30 – Noon	<i>Registration</i>	
	Noon – 1:30	Luncheon and Keynote(s) Welcome to Houston and TMCx – Erik Halvorsen, TMCx Houston’s Innovation Community - Amanda Edwards, Houston City Council Houston’s Innovation and Startup Ecosystem/ Lessons from Hurricane Harvey – Dick Williams, Hx; John “JR” Reale, Houston Station; and Guillermo Borda, Mercury Fund	
	1:30 – 1:45	Break	
		TRACK ONE: SEASONED ANGELS	TRACK TWO: LEADERS OF ANGEL GROUPS & PLATFORMS
	1:45 – 2:45	Learning from our Failures – Based on Real Data <i>John Lyn, John Paulos, Rick Timmins and Rosa McCormick, Central Texas Angel Network</i>	What’s Keeping Group Managers Up at Night? An Unconference of Leaders Swapping Perspectives <i>Christopher Mirabile, Launchpad Venture Group</i>
	2:45 – 3:00	Break	
	3:00 – 4:00	Advanced Due Diligence (Especially Evaluating Intellectual Property) <i>Mark Thorsen, Central Texas Angel Network</i> <i>Sonia Mathur, Houston Angel Network</i> <i>Matt Todd, Polsinelli</i>	How One Group Improved Its Funding Cycle with a National Survey and More <i>Claire England, Central Texas Angel Network</i>
	4:00 – 4:15	Break	
	4:15 – 5:15	Plenary/ Keynote - The Thriving Medical Ecosystem in Houston JLABs – Dr. Billy Cohn ACA’s New Strategic Initiatives: New Services for Members – Tony Shipley, ACA Vice Chair	
	5:15 – 7:00	Networking Reception <i>Leaders of the Houston and Texas innovation ecosystem will join ACA members</i>	
7:00 on	Informal Dinners (on your own) Invite your colleagues to join you for dinner at one of several restaurants in the area.		
Tuesday, November 14	7:30	<i>Registration and Sponsor Exhibits</i>	
	8:00 – 9:15	Breakfast and Plenary/Keynote How to Pull Together a Regional Umbrella Angel Network <i>Alliance of Texas Angel Networks Members Jamie Rhodes, Jorge Varela, Laurie Simmons, Ryan Reber</i> ACA Activities: The American Angel Report and Capitol Hill Update <i>Elaine Bolle, RTP Capital Partners</i> <i>Chris McCannell, Eris Group</i>	
	9:15 – 9:30	Break	
		TRACK ONE: SEASONED ANGELS	TRACK TWO: LEADERS OF ANGEL GROUPS & PLATFORMS
	9:30 – 10:15	An M&A Expert Provides Tips for Angels on Prepping Companies for Exits <i>Ross Finlay, First Angel Network</i> <i>Jeff Brown, Corum Group</i>	How to Build an Efficient and Effective Angel Portfolio <i>Tuff Yen, Seraph Group</i> <i>Randall Foster, Seraph Group</i>
	10:15 – 10:30	Break	

10:30 – 11:15	Structuring Investments for Outcomes <i>Andrew Clark, Houston Angel Network</i> <i>Gene Betts, Central Texas Angel Network</i>	Building Relationships with Family Offices and VCs for Follow-on Funding & Exits <i>Joe Milam, AngelSpan</i> <i>Hanley Sayers, III, Goldman Sachs</i> <i>David Verrill, Hub Angels Investment Group</i>
11:15 – 11:30	Break	
11:30 – 12:15	To Follow-on or Not – Your Decision Template <i>John Huston, Ohio TechAngel Funds</i>	The Latest in Structuring Sidecar Funds <i>Paul Pryzant, Houston Angel Network</i> <i>Marcia Dawood, BlueTree Allied Angels</i> <i>Brian Fenske, Norton Rose Fulbright</i> <i>Christy Luquire, Texas Halo Fund</i>
12:15 – 2:00	Luncheon and Plenary/ Keynote – Houston’s Space Community and Innovations <i>Vanessa Wyche, Johnson Space Center at NASA</i>	
2:00 – 3:00	Plenary/ Unconference <i>Bill Payne, Frontier Angels</i>	
3:00	Thanks, Next Steps and Adjournment	

Color Code:

Plenary

Track One:
Seasoned Angels

Track Two:
Leaders of Angel

Additional Events

Breaks/ Networking
Sponsor Exhibits