

ANGEL CAPITAL ASSOCIATION

2016 ACA Summit

Agenda

Execution Post Investment & Overview 8:30 – 1:30 Board Room 10:00 – 2:00 Corporate Office Hours – private meetings between angels and corporate representatives to discuss	nal Exchange –									
	Corporate Office Hours – private meetings between angels and corporate representatives to discuss portfolio companies **Ballroom Foyer**									
1:00 – 1:45 Kickoff for New Summit Attendees and New ACA Members	·									
126A										
2:00 – 3:15 Welcome and Fireside Chat with Kay Koplovitz Returns of Angels in Groups – New 2016 Report by Rob Wiltbank										
Ballroom IV										
3:20 – 3:30 Annual Member Meeting Ballroom IV										
3:30 – 3:45 Networking Break (Broad Street Atrium)	Networking Break (Broad Street Atrium)									
TRACKS FUNDING AND MANAGING ANGEL NEW ANGELS EXPERIENCED NEW SYNDICATION GROUPS ANGELS	V INSIGHTS									
	imon Myths in Science Investing									
121A 120A Ballroom III Ballroom IV	126A									
4:30 – 4:45 Networking Break (Broad Street Atrium)										
4:45 – 5:30 How New Technologies and Platforms will Change Angel Investing Best Metrics for Recruiting and Retaining Angel Group Members How to Find the Best Deals for You Portfolio Companies Building Talent in Portfolio Companies	act Investing 101									
121A 120A Ballroom III Ballroom IV	126A									
5:30 – 7:30 Opening Reception	Opening Reception									
Broad Street Atrium	Broad Street Atrium									
7:00 on Dinners – on your own and with colleagues	Dinners – on your own and with colleagues									

WiFi Access

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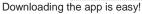
PS: angels2016

6:30	Registration							
7:30 – 8:30	Networking Breakfast for New Summit Attendees and New ACA Members 126A		Breakfast Briefing – Protect the Family Jewels: IP Due Diligence Tools Keep Patent Trolls Away (sponsored by E & I Risk) 120B		Private Breakfasts Varies			
7:45 – 8:30	Continental Breakfast in Atrium							
8:30 - 9:30	Keynote Interview: David S. Rose Talks with Bob Rice Preview of The American Angel Campaign Ballroom IV							
9:30 – 9:45	Networking Break (Bi	oad Street Atrium	1)					
9:30 – 12:00	ProSeeder Meetings			121C				
TRACKS	FUNDING & SYNDICATION	MANAGING ANGEL GROUPS		NEW ANGELS	EXPERIENCED ANGELS		NEW INSIGHTS	
9:45 – 10:30	After the Investment: Ensuring Follow-on Capital is There 121A	Getting Members to Lead Deals and Do It Well		The Art of the Deal – Deal Terms and More! 120A	Building Exit for Strategic	Buyers	Tax Issues That Matter for Angels 126A	
9:45 – 10:30	Workshop for Showcase Companies – The Obvious and Not So Obvious Issues Entrepreneurs Must Know When Raising Money (Ins & Outs of Term Sheets) 123							
10:30 - 11:00	Networking Break (Bi	oad Street Atrium	1)					
11:00 – 11:45	Successful Angels Debate Best Practices Versus Luck	Roundtable for Group Administrators		Demystifying Due Diligence	Exiting the Un Exitables	n-	Investing in Inclusive Teams	
	121A	120B		120A	120C		126A	
11:00 – 11:45	Workshop for Showcase Companies - Strategies for IP Creation and Commercialization 123							
11:45 – 12:00	Networking Break (Broad Street Atrium)							
12:00-2:00	Lunch, Awards and Keynotes - Mark Walsh and Interview with Brad Feld Ballroom IV							
2:15-3:15	Innovation Showcase – ten concurrent sessions (see detailed agenda and Summit mobile app)							
3:15-3:30	Networking Break (Bi		-					
3:30-4:15	 Ten Hot Topic Roundtables – No talking heads! These are conversations among all attendees in the room. Angel Investing 2020 - What Will the Funds of the Future Look Like? – 120A Angels Working with Entrepreneurs - What Strategies are Most Successful? – 120B Cross Border and Cross Experience – Rising Tide Investing and Learning Program – 120C Disasters of Term Sheets (Bad Things Happen to Good Term Sheets) – 126A How to Uncover an Entrepreneur's Strengths and Weaknesses During their Pitch - the Right Follow-up Questions – 121B If Angels Could Ask Only One Due Diligence Question, What Would it Be? – 121C Investing and Syndicating Through Online Platforms for Accredited Investors - 123 Patenting in the New World of Patent Eligibility – 125 The Angel Voter – How Angels Impact Politics in 2016 and Why You Should be Involved – 121A Valuation Models and Trends for Pre-Revenue Businesses - 124 							
4:30-5:25	The New Regulation Crowdfunding and Its Impact on Angels Insights on an Emerging and High Growth Sector for Angels – Legal Cannabis Ballroom IV							
5:25-7:00	Reception in Honor of Award Winners Broad Street Atrium							
7:00 on	Affinity Dinners – on your own or with colleagues							

7:00	Registration								
8:00 – 9:00	Breakfast Briefing – Cross-Border Investing/ Sourcing Deals in Canada (sponsored by Canadian Consulate General) 126A								
8:15 - 9:00	Continental Breakfast in Atrium								
TRACKS	FUNDING & SYNDICATION	MANAGING ANGEL GROUPS	NEW ANGELS	UNIVERSITIES	NEW INSIGHTS				
9:00-9:45	Insights on VC- Angel Connections for Deal Making	My Biggest Mistakes and Best Decisions as an Angel Group Leader 120B	When to Walk Away from a Deal	Secrets of Successful Angel Deals That Start With University Technology	Structured Exits –A New Mousetrap?				
9:45 – 10:00	Networking Break (Broad Street Atrium)								
10:00-10:45	Regional Collaboratives: New Approach to Catalyzing Deal Flow, Diligence & Customer Acquisition 121A	Syndication: Accredited Crowdfunding Platforms and Angel Groups	The Great Convertible Note Debate – What New Angels Need to Know	A Conversation Between Angels and University Tech Transfer Experts	Ways to Attract More Women to Angel Investing				
10:45-11:00	Networking Break (Broad Street Atrium)								
11:00-12:00	Keynote Presentation – Fabrice Grinda Ballroom III								
12:00-1:30	Lunch Buffet 12:00 – 12:45 Keynote Presentation – Howard Morgan Ballroom III								
1:30	Summit Adjourns								

ACA Summit Mobile App

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