CardinalHealth

Cardinal Health Needs

Cardinal Health is a Fortune 22 company that improves the cost-effectiveness of healthcare. As the business behind healthcare, Cardinal Health helps pharmacies, hospitals and ambulatory care sites focus on patient care while reducing costs, improving efficiency and quality, and increasing profitability.

The table below highlights the areas within healthcare that are of key strategic interest for Cardinal Health. However, there may be opportunities outside of these specific healthcare areas that we may consider.

Medical Products	Medical consumables	• Products that enhance clinical outcomes or reduce costs • Products that complement Cardinal Health's current portfolio of products or enhance scale
	Medical devices and implantables	• Products that disrupt existing technology • Products that enhance clinical outcomes or reduce costs • Specific areas of interest could include: cardiology, orthopedics, advanced wound care, etc.
Healthcare services	Services to enhance healthcare provider/hospital productivity	• Services to measure provider performance, and reduce provider costs • Care management services • Services that promote alternate sites of care – including in the home • Population health models
	Services to enhance pharmaceutical manufacturer productivity	• Services to accelerate commercialization, and better identify and engage both patients and providers
Healthcare Analytics / Information Technology	Performance management tools	• Systems that enhance pricing and efficiency analytics • Revenue cycle management • Systems to help identify clinically relevant data and trends
Healthcare Supply Chain	Supply chain innovation	• Innovation that enhances supply chain efficiency in healthcare • Specific areas of interest could include: operation excellence support,network optimization systems, etc.
Consumer / Patient Healthcare Tools	Tools / technology that allow consumers and patients to better manage their healthcare	• Medication adherence • Healthcare cost visibility/management • Provider/patient connectivity tools