Top 10 Things ACA Members Should Know About ACA

June, 2015

Marianne Hudson
(with apologies to David Letterman)
#10: All Angels in ACA Groups are ACA Members

Sign up for eNews, invites, member access

www.angelcapitalassociation.org/newmember

Angel Capital Association -
Connections and Ideas That Drive Returns

Imagine the Power of 12,000+ Angels

The North American professional association of active accredited investors provides unparalleled access to trending ideas and professional knowledge to help improve returns and promote effective public policies for angels and startups. Although not a funding source, ACA provides entrepreneurs an inside view into how angels think.

- 12,000+ angels
- 220+ angel groups & accredited platforms
#9: Membership is More than Angel Groups

World’s largest association of accredited angel investors
www.angelcapitalassociation.org

- 13,000 investors
- Angel groups
- Accredited platforms
- Family offices
- Individual angels
- 240+ organizations
- Every U.S. state & 5 Canadian provinces

Mission: fuel success of angel groups and accredited investors, as well as the early-stage companies they support
ACA Member Groups & Platforms

Golden Seeds
LIFE SCIENCE ANGELS
NASHVILLE CAPITAL NETWORK
FundersClub
Band of Angels
AngelList
OurCrowd
alliance of angels
LAUNCHPAD VENTURE GROUP
Tech Coast Angels
TiE Angels
Common Angels
New York Angels
New Dominion Angels
Sierra Angels
Houston Angel Network
Ohio Tech Angels
Sand Hill Angels
#8: ACA Deals with Stupid Human Tricks

- We represent American angels in Washington, DC
- And we’re making headway...
  - Accredited investor definition
  - General solicitation
  - 100% QSBS gains exemption
- Tools to easily share your voice
#7: We Deliver Options In Changing World

EAG Certification Program

- Certification to:
  - Invest in generally solicited offerings
  - And possibly way to be accredited investor

www.angelcapitalassociation.org/eag
#6: Gold Standard Professional Events

- Hear great keynotes
- Connect with colleagues, old & new
- Participate in roundtables
- See great places
- Take home ideas that build your returns

ANGEL CAPITAL ASSOCIATION
Look for These Upcoming ACA Events

Angel Insights Exchange
November 9-10, 2015
New Orleans
(formerly called Leadership Workshop)

2015 ACA Summit
May 9-11, 2016
Philadelphia
#5: We Support Angel Data & Research

We all can be better with the right information and analysis

- ACA Member Surveys - slide deck for members soon

Number of Employees One Year After ACA Member Investment

- Average = 41.4
- Median = 17.5
2015 U.S. Angel Investor Returns Study Underway

ARIHaloReport.com/Returns2015

Eminently PRACTICAL research:
What are the returns to group angel investing?
Are there strategies that improve returns?

Completely Private & Confidential

With YOUR help it will be the largest data set ever collected.
Working for 2,000 investors, 4,000+ exits.

Will you invite the members of your groups?

From the Producers of:

Any questions or data collaboration ideas, please email:

Rob Wiltbank, PhD
Wiltbank@Willamette.edu

Wade Brooks
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#4: Knowledge Center Has Great Content

- Reports and Topical Presentations
- Angel Investing Data and Analysis
- Investor IQ – videos on getting started as angel
- Useful Archives
  - Event materials and presentations
  - Webinar audio and presentations
Deal Flow/ Syndication
- Regional Syndication Calls
- Monthly Sector Group Calls
  - Life Science
  - Clean Tech
- Company Showcases
- Accredited Platforms/ Accelerators
- Developing ideas...

Exits/ Relationships
- Innovation Office Hours
- Corporate Partners
- John Huston Professionalism Courses
#2: We Promote Members, Angels in Media

- Send us your news – investments, exits, milestones
- We include on ACA website and social media
- Get requests from national and regional publications – members best info source

Regular Columns in:

Featured in National Publications:

Proud to Support Members in Publications!
#1: Members Are ACA’s Secret Weapon

Some of the smartest angels on the planet – and happy to share ideas

Dave Berkus, Angel Guru and Board Expert

Jean Hammond, Super Angel

Stephanie Hanbury-Brown, Founder Golden Seeds

John May, World Angel Ambassador

Basil Peters, Early Exits Expert

Bill Payne, Leading Angel Educator

Ed Roberts, Angel and MIT Entrepreneurship Center

ACA’s founders include two leading lights who are no longer with us:

Hans Severiens, Founded Band of Angels

Luis Villalobos, Founded Tech Coast Angels

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More Information

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