



**ANGEL CAPITAL ASSOCIATION**

# ACA, Our Members, and How We Support Angels

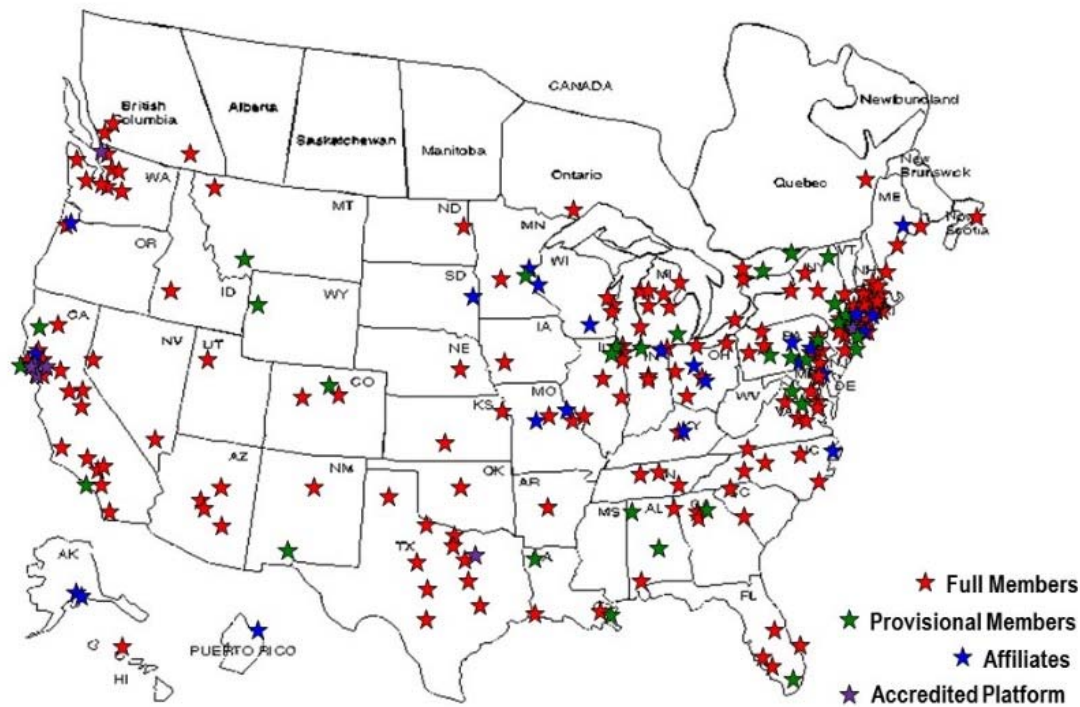
For Golden Alumni

June 9, 2016

# ANGEL CAPITAL ASSOCIATION TODAY

*World's largest association of accredited angel investors*

[www.angelcapitalassociation.org](http://www.angelcapitalassociation.org)



- 13,000 investors
- Angel groups
- Accredited platforms
- Family offices
- Individual angels
- 240+ organizations
- Every U.S. state, 5 Canadian provinces, and Mexico

Mission: fuel success of angel groups and accredited investors, as well as the early-stage companies they support

# MEMBERS ARE TOP GROUPS & PLATFORMS



LIFE SCIENCE ANGELS



NEXTGEN  
VENTURE  
PARTNERS.



New Dominion Angels



Houston Angel Network



FundersClub



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# ... AND MANY TOP ANGELS

Some of the smartest angels on the planet – and happy to share ideas



Dave Berkus, Angel Guru and Board Expert



Jean Hammond, Super Angel



David S. Rose, Super Angel



John May, World Angel Ambassador



Basil Peters, Early Exits Expert



Bill Payne, Leading Angel Educator



Ed Roberts, Angel and MIT Entrepreneurship Center

ACA's founders include two leading lights who are no longer with us:



Hans Severiens, Founder of Band of Angels



Luis Villalobos, Founder of Tech Coast Angels




# ACA MEMBERS FUND GREAT COMPANIES, EXITS



# WHEN ANGEL GROUP JOINS, ALL ANGELS ARE ACA MEMBERS

Sign up for eNews, invites, member access  
[www.angelcapitalassociation.org/newmember](http://www.angelcapitalassociation.org/newmember)



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ABOUT ACA KNOWLEDGE CENTER EVENTS MEMBERSHIP PUBLIC POLICY MEMBERS ONLY


## Angel Capital Association - *Connections and Ideas That Drive Returns*

### Imagine the Power of 12,000+ Angels

The North American professional association of active accredited investors provides unparalleled access to trending ideas and professional knowledge to help improve returns and promote effective public policies for angels and startups. Although not a funding source, ACA provides entrepreneurs an inside view into how angels think.

- ✓ 12,000+ angels
- ✓ 220+ angel groups & accredited platforms
- ✓ Ideas. Returns. Connections.

[Find Angels](#) [Join](#)





# ACA IS ABOUT CONNECTIONS & SHARING

- ACA Member Network: Membership offers exclusive, private access to top angels and ideas



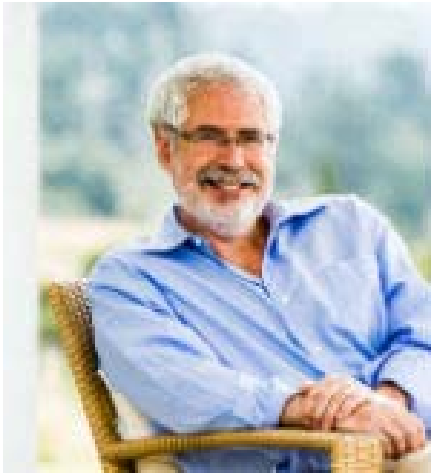
*"The Angel Capital Association is a great place for angels to get smart and get smart fast through amazing meetings and sharing of best practices and the wisdom of angel groups."*

- Brian Cohen ,Chairman of the New York Angels



# ACA HOLDS GOLD STANDARD EVENTS

Hear great keynotes



Connect with colleagues, old & new



Participate in roundtables



See great places



Take home ideas that build  
your returns



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# 2017 ACA SUMMIT

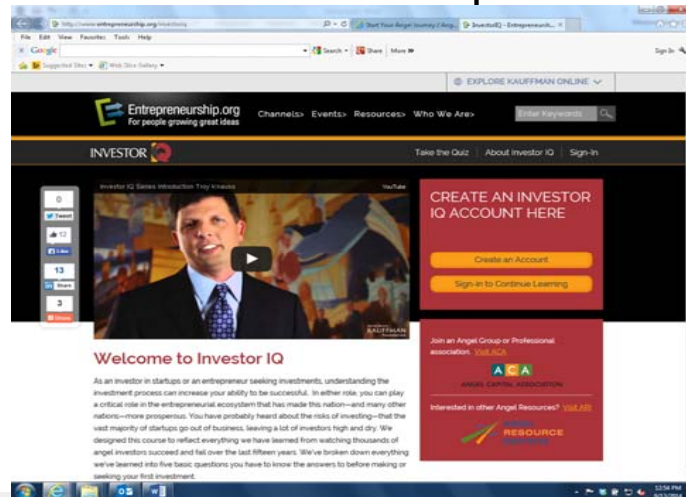
Join 700+ investors in **San Francisco** on **April 26-28** to:

- Share best practices in angel investing - deal sourcing, terms, supporting portfolio companies, syndication, and top exits
- Discuss the latest data and trends in startup investing and different industry sectors
- Hear keynote presentations from thought leading investors and entrepreneurs
- Network with top angels from throughout North America and the world
- Meet with corporate leaders to build relationships for investor portfolio companies and meet a limited number of interesting entrepreneurs



# KNOWLEDGE CENTER HAS GREAT CONTENT

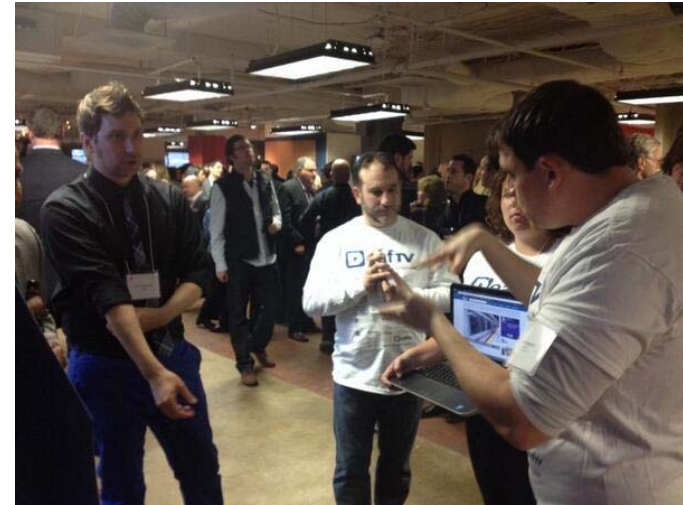
- Reports and topical presentations
- Angel investing data and analysis
- Investor IQ and videos on getting started as angel
- Useful archives and live webinars
  - Event materials and presentations
  - Webinar audio and presentations



# CONNECTIONS FOR DEAL FLOW & EXITS

## Deal Flow/ Syndication

- Regional Syndication Calls/ Meetings
- Monthly Sector Group Calls
  - Life Science
  - Clean Tech
- Collaboration Committee deal platform
- Company Showcases
- Accredited Platforms/ Accelerators



## Exits/ Relationships

- Corporate Office Hours
- John Huston Professionalism Courses



# STRONG VOICE IN WASHINGTON, DC

We represent American angels in Washington, DC

And we're making headway:

- Accredited Investor Definition
- General Solicitation and Reg D
- Capital Gains Tax Exemption – 100% extension and improvements

SPEAKING TO

- White House
- Congressional Committee Hearings
- Securities & Exchange Commission



# WE DELIVER OPTIONS IN CHANGING WORLD

## EAG Certification Program



- Certification to:
  - Invest in generally solicited offerings
  - And possibly way to be accredited investor

[www.angelcapitalassociation.org/eag](http://www.angelcapitalassociation.org/eag)



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# ACA PROMOTES MEMBERS IN MEDIA

- Send us your news – investments, exits, milestones
- We include on ACA website and social media
- Get requests from national and regional publications – members best info source

Regular Columns in:



Featured in National Publications:



Proud to Support Members in Publications!



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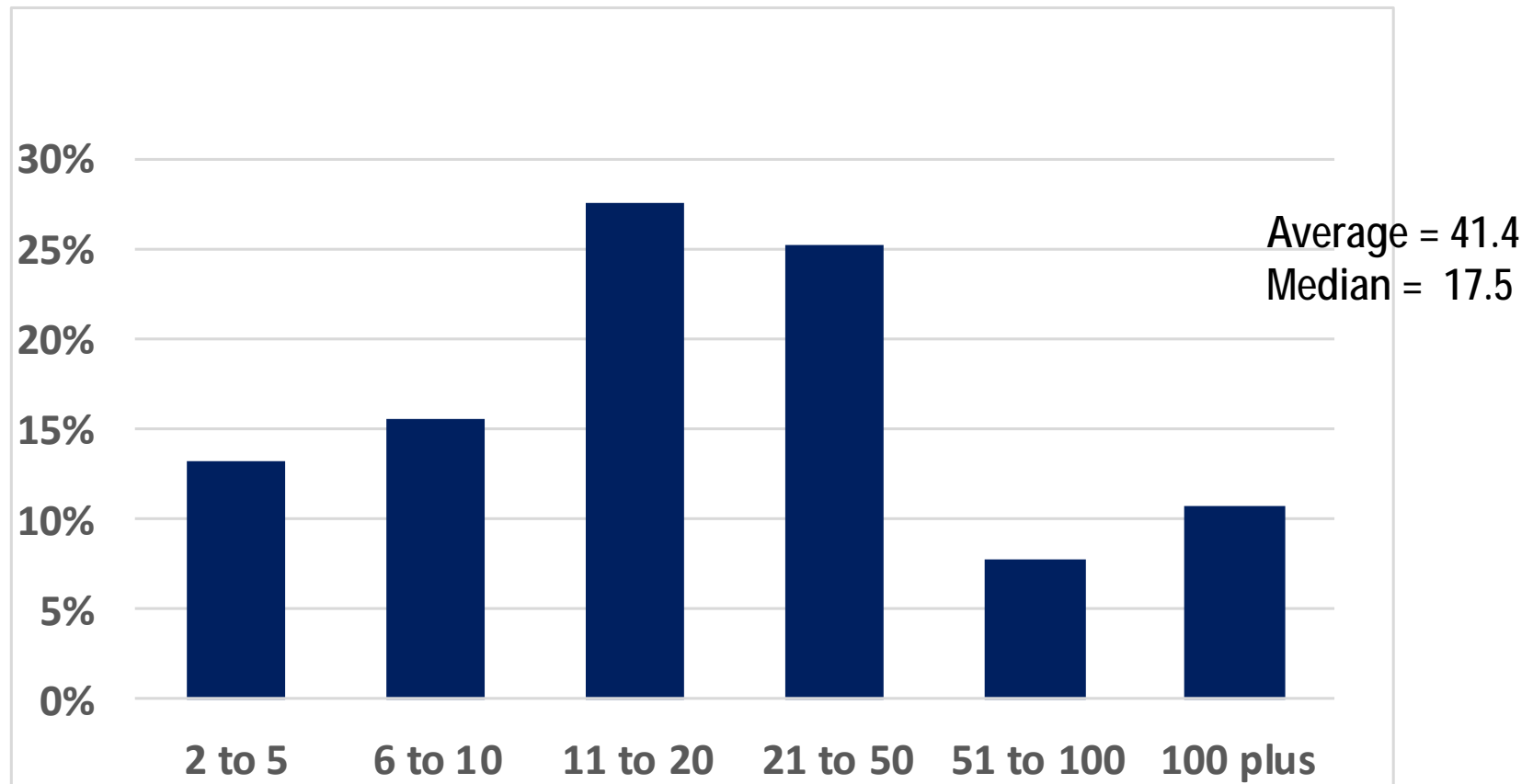
# ACA SUPPORTS RESEARCH

- We can all be better with the right information and analysis
  - Member surveys provide data on angel groups
  - Also data that leads to supportive public policy
  - Quarterly trends on angel group investment



# ANGEL INVESTMENTS CREATE JOBS

Number of Employees One Year After ACA Member Investment



Source: ACA research on member investments, March 2015

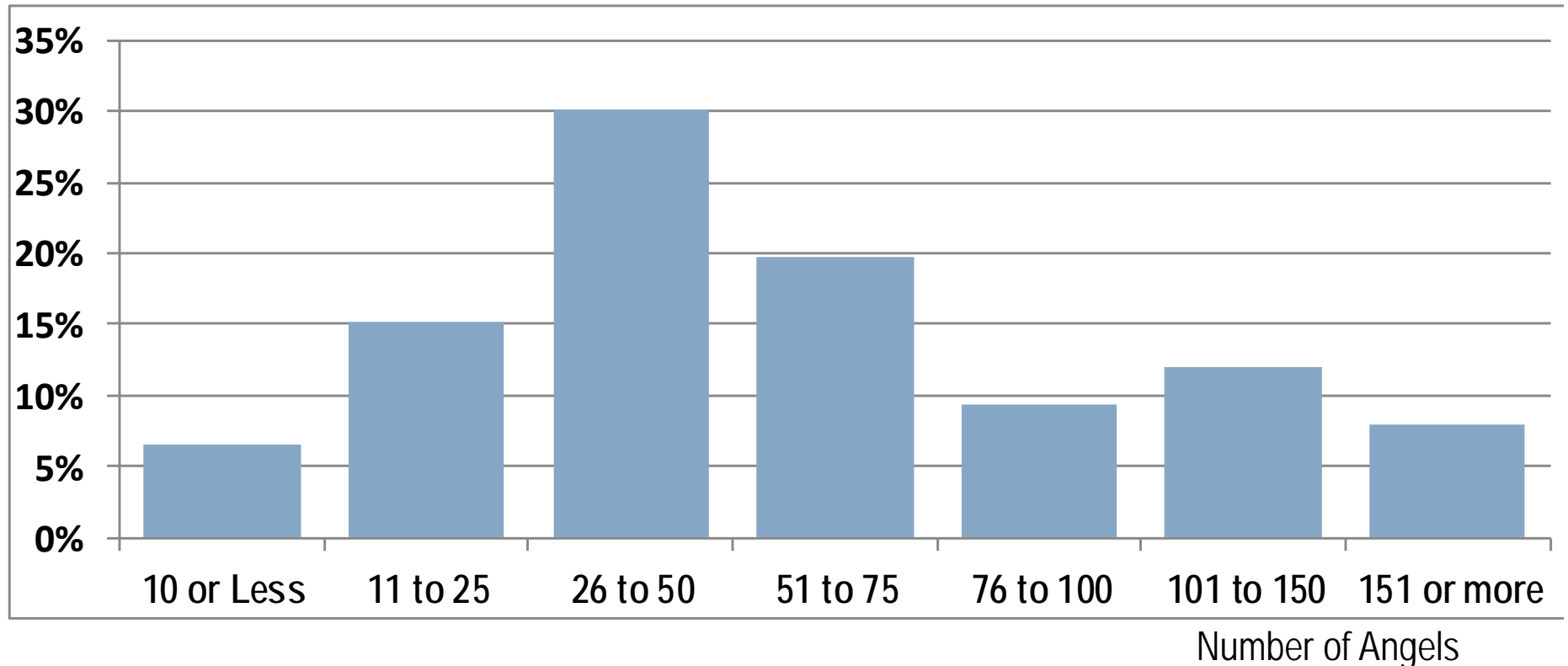


# INVESTORS PER ANGEL GROUP IS UP

Average = 68

Median = 50

% of Respondents



- Size of group membership has increased over time – average in 2012 was 52
- Largest 20% of groups account for 49% of ACA member angel investors

Source: ACA Member Group Survey, March 2015 -106 groups reporting

# EXCLUSIVE DISCOUNTS IN ACA STORE



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# CONSIDER JOINING ACA AS ORGANIZATION OR INDIVIDUALS

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