ACA, Our Members, and
How We Support Angels

For Golden Alumni

June 9, 2016
ANGEL CAPITAL ASSOCIATION TODAY

World’s largest association of accredited angel investors

www.angelcapitalassociation.org

Mission: fuel success of angel groups and accredited investors, as well as the early-stage companies they support

- 13,000 investors
- Angel groups
- Accredited platforms
- Family offices
- Individual angels
- 240+ organizations
- Every U.S. state, 5 Canadian provinces, and Mexico

[Map showing distribution across the U.S. and Canada]
MEMBERS ARE TOP GROUPS & PLATFORMS

Golden Seeds
band
Angel One
Anges Québec
Tech Coast Angels
Sierra Angels
Life Science Angels
HYDE PARK ANGELS
FundersClub

New Dominion Angels
AngelList
OurCrowd
Converge Venture Partners
alliance of angels
LAUNCHPAD VENTURE GROUP

NEXTGEN VENTURE PARTNERS
CENTRAL TEXAS ANGEL NETWORK

New York Angels
Ohio Tech Angels
Sand Hill Angels

ANGEL CAPITAL ASSOCIATION
... AND MANY TOP ANGELS

Some of the smartest angels on the planet – and happy to share ideas

Dave Berkus, Angel Guru and Board Expert
Jean Hammond, Super Angel
David S. Rose, Super Angel
John May, World Angel Ambassador
Basil Peters, Early Exits Expert
Bill Payne, Leading Angel Educator
Ed Roberts, Angel and MIT Entrepreneurship Center

ACA’s founders include two leading lights who are no longer with us:
Hans Severiens, Founded Band of Angels
Luis Villalobos, Founded Tech Coast Angels
ACA MEMBERS FUND GREAT COMPANIES, EXITS
WHEN ANGEL GROUP JOINS, ALL ANGELS ARE ACA MEMBERS

Sign up for eNews, invites, member access

www.angelcapitalassociation.org/newmember
ACA IS ABOUT CONNECTIONS & SHARING

• ACA Member Network: Membership offers exclusive, private access to top angels and ideas

“The Angel Capital Association is a great place for angels to get smart and get smart fast through amazing meetings and sharing of best practices and the wisdom of angel groups.”

- Brian Cohen, Chairman of the New York Angels
ACA HOLDS GOLD STANDARD EVENTS

Hear great keynotes

Connect with colleagues, old & new

Participate in roundtables

See great places

Take home ideas that build your returns
2017 ACA SUMMIT

Join 700+ investors in San Francisco on April 26-28 to:

• Share best practices in angel investing - deal sourcing, terms, supporting portfolio companies, syndication, and top exits
• Discuss the latest data and trends in startup investing and different industry sectors
• Hear keynote presentations from thought leading investors and entrepreneurs
• Network with top angels from throughout North America and the world
• Meet with corporate leaders to build relationships for investor portfolio companies and meet a limited number of interesting entrepreneurs
KNOWLEDGE CENTER HAS GREAT CONTENT

• Reports and topical presentations
• Angel investing data and analysis
• Investor IQ and videos on getting started as angel
• Useful archives and live webinars
  • Event materials and presentations
  • Webinar audio and presentations
CONNECTIONS FOR DEAL FLOW & EXITS

Deal Flow/ Syndication
- Regional Syndication Calls/ Meetings
- Monthly Sector Group Calls
  - Life Science
  - Clean Tech
- Collaboration Committee deal platform
- Company Showcases
- Accredited Platforms/ Accelerators

Exits/ Relationships
- Corporate Office Hours
- John Huston Professionalism Courses
STRONG VOICE IN WASHINGTON, DC

We represent American angels in Washington, DC

And we’re making headway:

• Accredited Investor Definition
• General Solicitation and Reg D
• Capital Gains Tax Exemption – 100% extension and improvements

SPEAKING TO

• White House
• Congressional Committee Hearings
• Securities & Exchange Commission
WE DELIVER OPTIONS IN CHANGING WORLD

EAG Certification Program

• Certification to:
  • Invest in generally solicited offerings
  • And possibly way to be accredited investor

www.angecapitalassociation.org/eag
ACA PROMOTES MEMBERS IN MEDIA

- Send us your news – investments, exits, milestones
- We include on ACA website and social media
- Get requests from national and regional publications – members best info source

Regular Columns in:

Featured in National Publications:

Proud to Support Members in Publications!
ACA SUPPORTS RESEARCH

• We can all be better with the right information and analysis
  o Member surveys provide data on angel groups
  o Also data that leads to supportive public policy
  o Quarterly trends on angel group investment
ANGEL INVESTMENTS CREATE JOBS

Number of Employees One Year After ACA Member Investment

Average = 41.4
Median = 17.5

Source: ACA research on member investments, March 2015
INVESTORS PER ANGEL GROUP IS UP

- Size of group membership has increased over time – average in 2012 was 52
- Largest 20% of groups account for 49% of ACA member angel investors

Average = 68
Median = 50

Source: ACA Member Group Survey, March 2015 - 106 groups reporting
EXCLUSIVE DISCOUNTS IN ACA STORE
CONSIDER JOINING ACA AS ORGANIZATION OR INDIVIDUALS

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