



ANGEL CAPITAL ASSOCIATION

2015 ACA Summit Agenda

Tuesday, April 14 - PRE-SUMMIT SESSIONS				
7:00 - on	Registration (MARINA BALLROOM FOYER)			
8:00 – 12:00	<p>Starting time 10:00: Innovation Office Hours – Private Meetings with Corporate Representatives Innovation Office Hours is a unique opportunity for ACA members to have one-on-one meetings with business development leaders from major corporations who want to learn about emerging, high-growth potential companies. This is your chance to talk with them about your portfolio companies that fit their strategies. Participating companies include:</p> <p><i>Amazon Web Services</i> <i>Autodesk</i> <i>Procter & Gamble</i> <i>Shell</i> <i>The Dow Chemical Company</i></p>	<p>ARI Seminar – Angel Investing Overview <i>Bob Okabe, Angel Resource Institute</i> This full-day seminar provides a comprehensive overview of the angel investing process, including the details of finding, evaluating, and structuring deals and developing angel-entrepreneur relationships that lead to success. The highly interactive program provides attendees with practical information on best practices in angel investing through a balance of expert presentations, panel discussions, and small group case studies. A faculty of experienced angel investors, serial entrepreneurs, and expert service providers delivers the seminar. (BALBOA/ MISSION HILLS)</p>	<p>ARI Workshop Post-Investment and Board Room <i>Bill Payne, Angel Resource Institute</i> Do you know how to leverage your board position to help guide a company through growth and to an exit? Gain the skills and knowledge to properly manage the important issues following your equity investment in a portfolio company while learning different strategies to aggressively targeting exit opportunities. This program will give you the tools needed to help portfolio companies drive toward multimillion-dollar exits. (POINT LOMA/ SOLANA)</p>	<p>9:15a – 12:00p International Morning Want to learn about the investment practices of our colleagues abroad? Or learn more about academic research that impacts angel investing? Join this free session. Presentations include:</p> <p>9:20 <i>Suse Reynolds, Angel Association New Zealand</i> 9:40 <i>Richard Harrison, University of Edinburgh</i> 10:00 <i>Bethann Kassman, Go-Beyond</i> 10:20 <i>Krista Tuomi, American University</i> 10:40 <i>Juan Pablo Rodriguez Neira, Colombia</i> 11:00 <i>Peter Cowley, UK Business Angels Association</i> 11:20 <i>Blake Witkin, Network of Angel Organizations – Ontario</i> 11:40 <i>Jeff Lynn, SEEDRS</i> (MARINA E)</p>
12:00 – 1:00	(CARLSBAD)	Lunch for ARI attendees (MARINA F)	Lunch for ARI attendees (MARINA F)	
12:00	Sponsor and Partner Exhibits Open (MARINA G)			
1:00 – 4:15	<p>Innovation Office Hours – private meetings with corporate representatives Continued (CARLSBAD)</p> <p>3:45 -4:15 – A Path to Exit: How Major Corporations Work with Startups <i>Kevin Gruben, K&L Gates</i> <i>Steve Baggott, Procter & Gamble</i> <i>Steve Hahn, Dow Chemical</i> <i>Alex Rozenfeld, Shell Technology Ventures</i> <i>Dave Schappell, Amazon Web Services</i> <i>Jignesh Vakharia, Autodesk</i> Join major corporate executives as they discuss how they work with emerging companies to meet their strategic goals. (CARDIFF)</p>	<p>ARI Seminar – Angel Investing Overview (continues) Continue in this full-day program, with interactive exercises. The program is for both those who are new to angel investing or looking to "tune up" your investment skills and those interested in finding an educational program that will help recruit new investors to your angel organization or keep current members motivated? More than a few sophisticated angels have said they wish they had taken it earlier so they could have saved hundreds of thousands of dollars. (BALBOA/ MISSION HILLS)</p>	<p>ARI Workshop – 12:45 start Women Investors: The Nuts, Bolts, and More about Financials and Capitalization Tables <i>Susan Preston, Angel Resource Institute</i> One of the big reasons women (and men) shy away from angel investing is the daunting nature of financials statements and projections. Fear no longer. This program provides you with a comfortable environment to ask any question and walk away feeling confident about reading and understanding financials. The program will go over capitalization tables, including calculating dilution to answer the eternal question: How much will I likely own when the exit comes? This presentation emphasizes issues unique to women investors, but is open to women and men. Sponsored by The Mueller Law Office. (POINT LOMA/ SOLANA)</p>	<p>International Exchange Workshop 1:00 – 5:30 <i>John May, New Vantage Group</i> <i>Wendee Wolfson, New Dominion Angels</i> <i>Audrey Jacobs, OurCrowd</i> <i>Jeff Lynn, SEEDRS</i> Join us as we convene the world's thought leaders from the angel community for a true conversation. The format will be filled with full-group and roundtable discussions, addressing the latest challenges in angel investing around the world along with the latest trends, best practices and emerging ideas. Individuals from throughout the globe and involved in the early-stage funding ecosystem are welcome to attend, at all levels of experience. (MARINA E)</p>

4:30 – 5:30	ACA Annual Members Meeting (MARINA F) <i>David Verrill (ACA Chair), Parker MacDonell (ACA Treasurer), and Marianne Hudson (ACA Executive Director)</i> Annual business meeting and public policy update is open to members and affiliates of the association. Vote on new Board members, hear about new services and benefits, and get insights on ACA's public policy work with the SEC and legislators.
5:30 – 7:30	Opening Reception (MARINA G AND FOYER) Join old friends and new colleagues to network and enjoy.
6:00 – 7:15	Special Public Policy Cocktail Reception (MARINA D) Join former Sen. Don Riegler, San Diego staff of Rep. Scott Peters (D-CA), and ACA public policy leaders for this event. Admission is \$100 to support ACA's public policy work.
7:00 on	Affinity Dinners Attend the dinner of your choice. The evening offers a host of large and small dinners, some hosted and some not. Two of the larger dinners – which require registration via ACA's registration site – include the International Dinner and Tech Coast Angels monthly investment meeting dinner.

Wednesday, April 15

6:45 – on	Registration (MARINA BALLROOMFOYER)			
7:00 – 8:00	Member Breakfast for New ACA Members and First-Time Summit Attendees <i>Katherine O'Neill, ACA Membership Chair</i> <i>Parker MacDonell, ACA Membership Vice Chair</i> <i>Sarah Dickey, ACA Membership Director</i> New ACA members and first-time Summit attendees: start your networking early and get an orientation to ACA and the Summit. (MARINA DE)	Breakfast Briefing, PENSICO Trust Co Crowdfunding Redefined <i>Eileen Loustau, PENSICO Trust Co.</i> The brand new 2015 PENSICO Crowdfunding Report covers the new variety of capital raising. Hear the main themes in the report, which includes articles by a few ACA members. The report is currently available via the PENSICO website and the ACA Summit networking app. (CARDIFF/ CARLSBAD)	Breakfast Briefing, National Institutes of Health Funding and Resources for Early-Stage Life Sciences Companies <i>Greg Evans, Kurt Marek and Rebecca Roof, NIH</i> Funding and resources for early-stage biomedical companies (including SBIR/STTR) will be described. Learn about leveraging other research support with non-dilutive capital from NIH. (BALBOA/ MISSION HILLS)	Breakfast Briefing, Pittsburgh Life Sciences Greenhouse Positioning Life Science Companies for Accurate Valuation and Strong Exit <i>Jim Jordan, Pittsburgh Life Sciences Greenhouse</i> Many life sciences startups are founded by leaders intimate with customer needs – but customer satisfaction doesn't ensure a successful exit. These startups must follow the norms of their vertical and align customer, investor and acquirer triggers. This briefing provides models for analyzing your life science startup's opportunity. (MIRAMAR)
7:30-8:30	Continental Breakfast (MARINA G)			
8:30 -9:30	Opening Session – Keynotes, Data and Awards (MARINA DEF) <ul style="list-style-type: none"> • Rob Wiltbank – 2014 Halo Report/ Returns – So what was the median deal size last year and what's happening with valuations? Learn about a new study on angel returns. • David Verrill, ACA Chairman – ACA Into the Future – Celebrate ACA's tenth anniversary and get insights on where angels have come and where we are going. • Presentation of the Hans Severiens Award and Luis Villalobos Award – These two awards honor one person who advances angel investing and an innovative ACA company. 			
TRACKS	Early-Stage Landscape	Exits	Investing Best Practices	Sector Investing
9:45 – 10:30	Crowdfunding – Today and Tomorrow <i>Jeff Draa, Tech Coast Angels</i> <i>Matthew LeMerle, Keiretsu Forum</i> <i>Bill Payne, Frontier Angels</i> Has 'Crowdfunding' lived up to the hype? Has it changed or displaced angel investing? What types of crowdfunding have seen the most growth? And, what does the future hold for crowdfunding? This lively discussion on crowdfunding will be given in two parts; what has the introduction of crowdfunding looked like so far, with a review of all the many forms it has taken, followed up with a look at four possible scenarios for the future of crowdfunding. (MARINA DEF)	Smiling at Success, Laughing at Failure – Great Exit Stories from Angel Directors <i>Dave Berkus, Tech Coast Angels</i> <i>Arlene Bender, Foley Hoag</i> <i>John Huston, Ohio TechAngels</i> <i>David S. Rose, New York Angels</i> Three well known angels with deep exit experience talk about some of their most memorable exits and the lessons learned. Dave Berkus, John Huston and David S. Rose reveal all! (CARDIFF/ CARLSBAD)	Dealing With High Conflict Founders <i>Iain Scott, Highland Venture Capital</i> <i>Bill Eddy, High Conflict Institute</i> Based on response in session topics, dealing with high conflict founders is a problem for many ACA members. Hear leading expert Bill Eddy discuss how to manage high-conflict personalities in the founder-investor relationship. Bill will help you understand the mindset of the high-conflict person and will provide a practical framework for handling interactions and getting the best out of these personalities without getting drawn into a war. Mr. Eddy's work is focused on this topic –one of his five books is "It's All Your Fault: 12 Tips for Managing People Who Blame Others for Everything." (BALBOA/ MISSION HILLS)	Syndicating Healthcare and Life Science Deals – Financial Physics Ingredients <i>Faz Bashi, Life Science Angels</i> <i>Rich Brenner, Life Science Angels</i> <i>Michael Sanders, Reed Smith</i> The nature of our work as angels is accelerated when we can work together on deals. What are the key ingredients to increase lift and lead to successful landing of syndicated life science deals? The presenters will provide a focused analysis of the actual spreadsheet financial analysis of Life Science Angels when they review each investment candidate, and then provide context of the conversations in the LSA deal flow methodology. (SANTA ROSA)

10:30 – 11:00	Networking Break (MARINA G)			
TRACKS	Early-Stage Landscape	Exits	Investing Best Practices	Sector Investing
11:00 – 11:45	<p>The Dating Game: Leveraging Accelerators <i>Jim Connor, Sand Hill Angels</i> <i>Mike Eckert, NO/LA Angel Network</i> <i>Erik Rannala, Mucker Capital</i> <i>Patrick Riley, Global Accelerator Network</i></p> <p>Both sides of early stage funding speak, examining the differences in accelerator structures, vertical versus horizontal sector offerings, and most importantly, will provide a perspective on what makes a good accelerator relationship and what are the caution signs that you could be wasting your time. Speakers include an accelerator Co-Founder, the CEO of the top accelerator network and a prominent angel investor who works with accelerators.</p> <p>(CARDIFF/ CARLSBAD)</p>	<p>Angel Exits – Increase Your Skill to Improve Your Luck <i>John Huston, Ohio TechAngels</i> <i>Rob Kornegay, Wilson Sonsini</i></p> <p>While there is admittedly some luck involved in most lucrative exits, we will discuss specific tactics to improve your odds of reaping higher returns. A grizzled angel and a shrewd M & A transaction attorney will discuss and debate each of the specific tactics and implementation steps.</p> <p>(BALBOA/ MISSION HILLS)</p>	<p>Picking the Right Jockey – Spotting Founders with The Highest Potential Return <i>Ross Finlay, First Angel Network</i> <i>Todd Federman, North Coast Angel Fund</i> <i>Charles Stack, Flashstarts/ NCAF</i></p> <p>This session will focus on specific recognizable patterns that correlate to successful startup founders. Even the best startup ideas will eventually fall flat in the wrong hands. In an age where startup success is often fueled by media hype, investors need to learn to look beyond buzzwords like “disruptive” and “innovative”. The founder has the most influence over – and may be most indicative of – a startup’s success.</p> <p>(MARINA DEF)</p>	<p>The Unfair Advantage of Energy Technology <i>Hossein Rokhsari, SURGE Ventures</i> <i>Alex Rozenfeld, Shell Technology Ventures</i> <i>Michelle Scarborough, Fronterra Ventures/ National Angel Capital Organization</i></p> <p>The energy industry, one of the largest industries in the world, is currently going through a massive transformation based upon 3 concurrent trends: the energy renaissance in the US, software eating the world, and a generational crew change. The industry disruption is being led by entrepreneurs. This session will explore and discuss how an angel investor can build a portfolio of energy technology investments with the least amount of risk.</p> <p>(SANTA ROSA)</p>
12:00-1:45	<p>Lunch, with Keynote Speaker – Steve Blank, with Allan May (MARINA DEF – PICK UP BUFFET FOOD IN MARINA G) Lean LaunchPad: Its Importance to Entrepreneurs and Angel Investors Steve Blank’s Lean LaunchPad curriculum has had the greatest impact on business school teaching of startup creation in the last decade. It is being taught in more than 200 universities worldwide, and is now recommended by the National Science Foundation and National Institutes of Health in connection with federal grants.</p>			
2:00-2:45	<p>And the Beat Goes On... <i>Mike Eckert, ACA Public Policy Chair</i> <i>Gary Kocher, K&L Gates</i> <i>Kiran Lingam, SeedInvest</i> <i>Christopher Mirabile, Launchpad Venture Grp</i> <i>Joe Wallin, Carney Badley Spellman</i></p> <p>A number of new and evolving regulatory and public policy issues abound in today’s marketplace. Confusion and myths remain regarding General Solicitation. Much ado is being made and various interpretations have emerged about recently published Regulation A+. Speculation rages about the SEC’s decision on the Accredited Investor definition. In this session, an all-start panel will discuss, debate, clarify and answer questions about these three issues that will impact the future of the angel investing landscape. Plan to leave this session well informed.</p> <p>(MARINA DEF)</p>	<p>Structuring Exits for Returns...and Impact <i>Parker MacDonell, Ohio Tech Angels</i> <i>David Gitlin, Greenberg Traurig</i> <i>Bonny Mollenbrock, Investors’ Circle</i></p> <p>Achieving liquidity is an inherent angel investing challenge. Through case studies of deals, learn about creative structured exit approaches, including demand dividends, equity redemption and mezzanine debt, that provide liquidity and competitive returns in alignment with the goals of the entrepreneur and the investors.</p> <p>(CARDIFF/ CARLSBAD)</p>	<p>Supporting Portfolio Company CEOs <i>Ross Finlay, First Angel Network</i> <i>Tony Shipley, Queen City Angels</i> <i>Mike Volker, VANTEC</i></p> <p>For top angels, the real work starts after the investment. These experienced angels look at “typical help” and new ideas to help portfolio CEOs be successful – in governance, strategy, team, capital, and markets.</p> <p>(BALBOA/ MISSION HILLS)</p>	<p>Innovation Showcase #1 – Advanced Manufacturing, Cleantech & Consumer Products Meet some of the best and brightest emerging companies from around the U.S. (Details in separate Showcase booklet and Summit app – Pathable.)</p> <p>2:00 Amorphyx, Inc. 2:05 Perfect Point EDM Corporation 2:10 Triton Microtechnologies 2:15 ARGIL, Inc. 2:20 GridBridge, Inc.. 2:25 Mango Materials 2:30 Keiretsu Capital 2:35 Abom, Inc. 2:40 Advanced Absorbent Technologies 2:45 Lumiode, Inc.</p> <p>(SANTA ROSA)</p>
2:45-3:15	Networking Break (MARINA G)			

3:15-4:15	<p>Ten Hot Topic Roundtables – Back by popular demand, these interactive discussions cover a variety of interesting new and old topics:</p> <p>Angel Funds – New Ideas and Structures, Member-Managed Funds, etc.</p> <p>Best Practices in Due Diligence for Syndication</p> <p>Best Practices for Building a Private Equity Portfolio – Tools, Strategies, Likes and Dislikes</p> <p>Grass Roots Public Policy: How to Tell the “Angel” Story to Legislators While They are Home</p> <p>How ACA Members are Optimizing Tax Benefits for Their Investments – Practical Answers to Many Questions</p> <p>Member Experiences with Online Platforms – Under What Circumstances are We Using Them & How Do Investment Compare to Angel Group Deals?</p> <p>Specific Processes, Tools, Techniques and Resources to Determine the Quality of the Jockey (Founder)</p> <p>Trends in Valuation</p> <p>What Can be Easily Done to Harvest Losses from Zombie Companies?</p> <p>Why Crowdfunding is Very Relevant to Angels and Entrepreneurs</p>	<p>MARINA DEF</p> <p>MIRAMAR</p> <p>SOLANA</p> <p>BALBOA</p> <p>DEL MAR</p> <p>SANTA ROSA</p> <p>CARDIFF/CARLSBAD</p> <p>POINT LOMA</p> <p>PALOMAR</p> <p>MISSION HILLS</p>
4:15-4:30	<p>Networking Break (MARINA G)</p>	
4:30-5:15	<p>Keynote: Steve Streit, CEO Green Dot Corporation, with Dave Berkus (Tech Coast Angels) (MARINA DEF)</p> <p>A Rocky Path to Success: The Story of Green Dot</p> <p>In 1999, Steve Streit had an idea that spawned an industry, created wealth for many, and gave the Tech Coast Angels a story to tell at the drop of a hat (just ask). Hear Steve tell his story, about financing and building a powerhouse public corporation that is one of the few billion dollar angel successes. Dave Berkus interviews Steve, asking about his experiences with his investors, his board, his growth and his vision for the future.</p>	
5:15-7:00	<p>Reception in Honor of Award Winners and Innovation Showcase Presenters (CORONADO TERRACE – VIA 4TH FLOOR)</p> <p>This is also your chance to meet startup companies that are presenting their innovations at three Innovation Showcase sessions on Wednesday afternoon and Thursday morning. Each will be identified at high-top tables during the reception, so please drop by and learn more about these interesting entrepreneurs.</p>	
7:00 on	<p>Affinity Dinners</p> <p>Select your formal or informal dinner to connect with old friends and new colleagues. A special dinner reception this evening is one for Women Investors, sponsored by Foley Hoag.</p>	

Thursday, April 16

7:00 – 8:00	Breakfast Briefing, Reed Smith Critical Issues for Professional Angels: Reg A+ and Online Funding Platforms <i>Don Reinke (Reed Smith) and Catherine Chiu (Opero Partners)</i> The SEC very recently approved new rules for Regulation A (dubbed Reg A+), which allow companies to hold a “mini IPO” of up to \$50 million from the general public, not just accredited investors. The new rule and its important details will affect early-stage investing soon. This informative session will also discuss how angels might leverage the growing trend of online accredited platforms, other SEC rulings, angel syndication models and practical limitations that govern equity funding via the cloud. <p style="text-align: center;">(MARINA DE)</p>	Breakfast Briefing, Autodesk Reality Computing: Capture, Compute, Create <i>Robert Shear, Autodesk</i> Reality computing is an emerging computing platform at the intersection of ubiquitous sensing, digital fabrication and virtual reality. The barrier between the physical and digital worlds is quickly becoming permeable. This short talk will introduce you to the key underlying technologies and how pioneers in art, entertainment, industry and construction are changing the game with Reality Computing applications. We will also briefly review the key themes of learning from the recent REAL conference in San Francisco (www.real2015.com). <p style="text-align: center;">(MARINA F)</p>			
7:30-8:15	Continental Breakfast (MARINA G)				
8:15-9:15	Keynote Panel of Top Angels – Key Facets of Being an Angel (MARINA DE) <i>Christopher Mirabile with Geoff Entress, Jean Hammond, Gil Penchina and Dusan Stojanovic</i> Angel investing has gone through significant changes in the past 24 months, let alone the past few decades. In this panel of four very experienced angels - with a combined portfolio of over 250 investments - discuss the trends in angel investing and lend their predictions on what the future holds for angel investors. Don't miss insights on everything from what their failures have in common to what industries are hot, to whether curation and momentum are the same as due diligence.				
9:15 – 9:30	Success in Online Syndicates (MARINA DE) Super Angel Gil Penchina, who has raised the largest syndicate on AngelList, walks through what syndicates are, the mechanics, what syndicate leaders do, and quick tips for angels to know in deciding if and when to lead a syndicate themselves or invest through them.				
9:30 – 9:40	Break/ Move to Next Sessions (MARINA G)				
TRACKS	Early-Stage Landscape	Angel Groups and Trends	Investing Best Practices	Sector Investing	Partner and Sponsor Demos
9:40-10:25	Save the Planet or Save Your Money – Finding & Funding University Startups <i>Jamie Rhodes, Alliance of Texas Angel Networks</i> <i>Jay Kunin, Tech Coast Angels</i> <i>Howard Lubert, Keiretsu Forum Mid-Atlantic</i> <i>Peter Scheurman, University of California-Merced</i> We all would love to see more investable deals from the universities we love. This is a discussion of the problems and pitfalls of investing in university startups. Among the problems – does the tech transfer office have a reasonable licensing policy? We will start with a mock negotiation with a university. <p style="text-align: center;">(BALBOA/ MISSION HILLS)</p>	Angel Groups – The Move Online <i>Gale Bowman, Irish Angels</i> <i>Ryan Feit, SeedInvest</i> <i>Ken Gatz, ProSeeder Technologies</i> <i>Liz Marchi, Frontier Angels</i> <i>Christopher Mirabile, Launchpad Venture Group</i> <i>David S. Rose, Gust</i> More and more online tools are available to help us manage internal angel group operations. Equity crowdfunding is becoming increasingly prevalent due to JOBS Act legislation. Hear four case studies to learn how thought leaders in the angel world have successfully leveraged online tools for both angel group operations and investment syndication. <p style="text-align: center;">(MARINA DE)</p>	Angel Scorecard – The CEO’s View <i>Karin O’Connor, Hyde Park Angels</i> <i>Rick Cooper, MANTA Instruments</i> <i>Adam Riggs-Zeigen, Rock My Run</i> <i>Dean Rosenberg, Airsis Inc.</i> Angel groups often market themselves as “CEO-Friendly”, “Responsive” and “Value-Added”. But do they live up to this billing? Get the real story from our panel of portfolio company CEOs and come away with new insights on making your group a preferred and highly effective investor. <p style="text-align: center;">(MARINA F)</p>	Innovation Showcase #2 – Internet, Cleantech & Life Sciences Meet some of the best and brightest emerging companies from around the U.S. (Details in separate Showcase booklet and Summit app – Pathable.) 9:40 appsFreedom, Inc. 9:45 LawLytics 9:50 NuMat Technologies 9:55 GigaGen 10:00 Montana Molecular 10:05 Neurogenic Pharmaceutical Inc 10:10 NeurOp, Inc. 10:15 PhylloTech, LLC 10:20 Pulmotect, Inc.. <p style="text-align: center;">(CARDIFF/ CARLSBAD)</p>	Demonstrations From Partners and Sponsors See and hear the capabilities of ACA partners and sponsors and learn from the questions and expertise of your colleague angels. 9:45 Amazon Web Services 9:50 APCO Worldwide 9:55 Angel Resource Institute 10:00 Gust 10:05 PENSCO Trust Company 10:10 Foley Hoag 10:15 National Institutes of Health 10:20 Pittsburgh Life Sciences Greenhouse <p style="text-align: center;">(DEL MAR)</p>
10:25 – 10:35	Networking Break (MARINA G)				

TRACKS	Early-Stage Landscape	Angel Groups and Trends	Investing Best Practices	Sector Investing	Partner and Sponsor Demos
10:35-11:20	<p>Accredited Platforms – Are They Moving The Dial and Are They Differentiated? <i>David Verrill, Hub Angels</i> <i>Alejandro Cremades, Onevest</i> <i>Ting Louie, Seed Equity Ventures</i> <i>Jeff Lynn, Seedrs</i> <i>Megan Roeske, CircleUp</i></p> <p>Accredited platforms have been a celebrated entrant – if not a disruptor – to the venture ecosystem. But there are some primary questions yet to be answered:</p> <ul style="list-style-type: none"> • What the data says – are they growing the market or cannibalizing other investor types? • As an angel investor, how do you differentiate between the developing leaders in this new industry? • What does the future hold for these platforms – is there liquidity on the horizon? <p>Sponsored by Seedrs (MARINA DE)</p>	<p>Expanding Women’s Participation as Investors and Entrepreneurs <i>Susan Preston, Seattle Angel Fund and Element 8 Fund</i> <i>Meredith Haviland, Foley Hoag</i></p> <p>This engaging roundtable discussion will provide you with some of the latest statistics and research findings on women entrepreneurs and investors. A panel will talk about their own experiences and endeavors they have embarked on to further women as angels and founders. We hope this will spur a lively and informative discussion leading to practical ideas for expanding participation and providing attendees with great ideas and tools for their own networks and efforts of getting more women actively engaged. Sponsored by Foley Hoag</p> <p>(MARINA F)</p>	<p>The Skinny on Syndication <i>Matt Dunbar, Upstate Carolina Angel Network</i> <i>Richard Sudek, Tech Coast Angels</i></p> <p>In this highly interactive session, we’ll begin with some updated data on syndication activity across the country, we’ll end with some key insights from Syndication expert Richard Sudek – and in the middle, we’ll let YOU set the agenda! We’ll solicit your questions on syndication in advance, then we’ll let attendees vote on the top 10 issues to discuss. We’ll invite several additional syndication experts to be on hand to offer their answers to your most pressing questions.</p> <p>(CARDIFF/ CARLSBAD)</p>	<p>Capital Efficiency in Life Science Investing <i>Allan May, Life Science Angels</i> <i>Steve Flaim, Tech Coast Angels</i></p> <p>Many angels think medical and pharmaceutical deals are out of their range because of the amount of money and time needed to get companies and products to market. But smart angels have figured out ways to do capital efficient investing in this space. Hear from a couple of the leading investors in life sciences on how they do it and take their lessons back to your region.</p> <p>(BALBOA/ MISSION HILLS)</p>	<p>Demonstrations From Partners and Sponsors See and hear the capabilities of ACA partners and sponsors and learn from the questions and expertise of your colleague angels.</p> <p>10:40 ProSeeder Technologies 10:45 Reed Smith 10:50 Seedrs 10:55 Greenberg Traurig 11:00 Millenium Trust 11:05 K & L Gates 11:10 Autodesk 11:15 Wilson Sonsini</p> <p>(DEL MAR)</p>
11:20-11:30	Networking Break (MARINA G)				
11:30-12:15	<p>Innovation Showcase #3 – Life Sciences (Healthcare IT and Medical Devices) Meet some of the best and brightest emerging companies from around the U.S. (Details in separate Showcase booklet and Summit app – Pathable.)</p> <p>11:30 Synthonics 11:35 Clinacuity, Inc. 11:40 Imbio, LLC 11:45 Abreos Biosciences 11:50 CorInnova, Inc. 11:55 Great Lakes Pharmaceuticals 12:00 IGI Technologies 12:05 Nasseo, Inc. 12:10 Veristride</p> <p>(CARDIFF/ CARLSBAD)</p>	<p>Best Practices in the Highly Caffeinated World of Building, Managing and Growing Angel Groups <i>Julie Harrelson, Cascade Angels</i></p> <p>Part diplomat, part number cruncher, part strategist, angel group leaders must handle a diverse set of activities, personalities and legal issues. This “think tank” session will create innovative exchanges to support robust angel groups. The session includes an overview of trends in building and managing angel groups, followed by group suggestions of “best ideas.” A playbook will be generated from the ideas and sent to all participants.</p> <p>(BALBOA MISSION HILLS)</p>	<p>Board Membership: The Good, The Bad and The Ugly <i>Dave Berkus, Tech Coast Angels</i></p> <p>How can you be a great board member and add extraordinary value while protecting the company and yourself against risks? How are angels compensated as board members? Dave Berkus condenses his popular half day workshop into one short session, giving you the highlights from his over forty boards of experience. Hear some hair-raising stories as well as a few showing real added value from great boards.</p> <p>(MARINA DE)</p>	<p>Wearables – The Science, The Future, A Good Investment? <i>Richard Sudek, Tech Coast Angels</i> <i>Mark Bachman, Integrated Nanosystems Research Facility, UC Irvine</i> <i>Bruce Tromberg, UC Irvine</i> <i>Joshua Windmiller, Electrozymne</i></p> <p>This session will look at the science of wearable technology, what the future is likely to bring, and create an interactive discussion with the audience on investment opportunities. The twist is that the moderator and panelists will have wearable technology on their bodies (some just in the lab) and displaying information as the discussion is live.</p> <p>(MARINA F)</p>	<p>Demonstrations From Partners and Sponsors See and hear the capabilities of ACA partners and sponsors and learn from the questions and expertise of your colleague angels.</p> <p>11:30 American Chemical Society 11:35 Arizona Commerce Authority 11:40 Appster 11:45 Keiretsu Forum 11:50 MCI Invest 11:55 Procter & Gamble 12:00 OurCrowd 12:05 Early IQ 12:10 Dow Chemical</p> <p>(DEL MAR)</p>
12:15-1:30	<p>Lunch and Keynote: Tom Tullie, ecoATM (MARINA DE – PICK UP LUNCH IN MARINA G) ecoATM is now a public company with the world’s first automated eWaste recycling station. That’s a fancy way of saying that it’s a friendly green machine looking to pay cash for the responsible recycling of your old cell phones, MP3 players and tablets. Hear CEO Tom Tullie’s engaging story of the company’s product ideas, how it grew, and where it is going next.</p>				