

## 2014 ACA Summit Speakers



### **Baybars Altuntas, *President TBAA - Business Angels Association – Turkey***

Founder of Deulcom International, the first vocational training school of Turkey and named by the Economist - Turkey as one of the top 100 franchise companies of Turkey. Deulcom International became one of the fastest growing trademark of Turkey and was prised by Eurowards. Founder of UFRAD - Turkish Franchise Association. Introduced IATA Educational System to Turkey. Elected as the Best Businessman - 2010. Was one of the 150 entrepreneurs invited by US President Barack Obama to the White House Presidential Summit in Washington DC. He was the only participant who was given a personal audience by the US President before his summit. After the US President's speech, CNN International interviewed Baybars Altuntas live at its Washington studios the only delagate interviewed. One of the dragons of Dragons' Den, entrepreneurship TV show. His book 'My way to Dragons' Den' has still been the best- seller in Turkey.His company Links Angel is acting as a business angel platform supporting start-up businesses in Turkey. Leader of MEEI – Middle East Entrepreneurship Institute. President of Business Angels Association of Turkey. Board member of EBAN - The European Trade Association for Business Angels, Seed .Funds, and Early Stage Market Players. Full member of WBAA - World Business Angels Association.



### **Paulo Andrez, *Founder, FNABA, Portugal***

Paulo Andrez is an angel investor. He is Vice-President of FNABA (Portuguese Business Angels Federation), President of Cascais Business Angels, Member of the Board of DNA Cascais (BIC). He chaired (2010-2012) the EBAN Research Committee, which produced the first EBAN Co-Investment and Tax Breaks reports, in cooperation with BDO. Paulo Andrez was chairman of the World Business Angels Leaders Forum (Estoril, 2007) that decided to create the World Business Angel Association, and participated under FNABA scope in the design of the first Business Angel co-investment fund in Portugal. In 2010 he also participated in the design and implementation of the first Business Angels Tax Break in Portugal. Paulo Andrez has a background as serial entrepreneur and has created several companies in areas like IT software, training, real estate and industrial resins. In 2000 he participated as entrepreneur (seller) in the IPO in Euronext, of Novabase, the largest national IT provider in Portugal, with more than 1900 employees, working in 33 countries and from then he became Business Angel, helping entrepreneurs to achieve results. He is an IT Engineer and has a MBA from Nova University in Lisbon.



### **Steve Baggott, *Director, Global Business Development at Procter & Gamble***

Stephen J. Baggott is a founding leader of P&G's Connect+Develop open innovation program. In the 10 years since its creation, Steve has helped develop the program both internally across the company and grow it externally, developing partnerships and networks around the world. Today, C+D is a way of doing business at P&G, with more than 50% of the company's innovations fueled by external collaboration—delivering speed to market, greater efficiency and higher NPV.

As director of Global Business Development, Steve has supported and led breakthrough C+D projects in all areas of P&G that have both shared P&G innovations externally and brought partners' innovation inside the company to deliver greater value and new products to consumers globally.

Currently, Steve oversees business development and C+D efforts for P&G's roughly \$55 billion Household Care global business unit and most of the company's corporate functions.

Steve is a member of the Licensing Executives Society and is a Certified Licensing Professional. He sits on the board of the Sunny Delight Beverages Company, and on the board of trustees of the Seven Hills School. Steve graduated from Dartmouth College in 1983, and joined P&G in marketing/brand management.



**Tom Balderston, *Investors' Circle - Philadelphia***

Tom Balderston has been building and managing venture capital portfolios for 25 years, as a general partner, limited partner and angel investor in companies and funds.

Tom formed Balderston Capital, Radnor, PA, in 2001, and has developed a growing focus on angel investments in emerging companies in the environmental and social impact space. He is on the Board of Investors Circle, a national angel network of socially responsible investors, [www.investorscircle.net](http://www.investorscircle.net), and recently became a partner in its affiliated angel funds, the Patient Capital Collaborative. In addition to investing in and advising companies, he has invested in, and advised venture and private equity funds. Tom also served from July, 2006 to June 2009 as President and CEO of the Mid-Atlantic Capital Alliance, (now called Greater Philadelphia Alliance for Capital and Technologies), [www.philadelphiapact.com](http://www.philadelphiapact.com), the regional venture community association in the Greater Philadelphia area.

Prior to founding Balderston Capital, Tom was President of SGI Capital, the private equity investment unit of Superior Group, a family-owned holding company. Balderston also worked with TDH Group from 1985-1998 where he was a General Partner of its TDH III, L.P. venture fund and Co-founder of its management company. After graduating from Williams in 1978, Tom worked for Bank of Boston, in middle-market lending first in Boston and then in Los Angeles.

Balderston holds an M.B.A. from the UCLA Graduate School of Management with a concentration in Finance and a B.A. from Williams College.

He serves on numerous private company Boards and fund advisory committees and is active on a number of community Boards as well. Currently, in addition to Investors Circle, he serves on the Board of Ben Franklin Technology Partners of Southeastern PA, and is a member of the Executive & Finance Committee. Balderston is also a member of the Board of the Shipley School and a member of its Finance Committee. Tom has been an active volunteer at Williams College, joining its Board of Trustees in October, 2010. Previously, he served on the Executive Committee of the Society of Alumni from 1996-1999 and as Chair of the Alumni Fund from 2003-2005.

Tom and his wife Betsy and their three sons live in Ardmore, PA.



**Frank Ball, *New Dominion Angels***

Frank Ball is co-founder of New Dominion Angels (NDA), a 65 member angel group that invests in early-stage Mid-Atlantic companies. In addition to his investment activities through NDA, Frank has co-founded four businesses and was a member of the management team that took a local start-up business through an IPO in 2007. He holds degrees from Davidson College and George Washington University and is an adjunct faculty member at Georgetown University's Institute for Transformational Leadership. He currently serves on the boards of the American Public University System, Mom Made Foods and Analytic Advantage Inc.



**Faz Bashi, *Life Science Angels***

Faz K. Bashi, MD, has a research background in Immunology and Virology from UCSF. He is a founding member and on the Board of Directors of HealthTech Capital, Chair of the Angel Capital Association's Life Sciences sector, and an active member of the Life Science Angels Committees for Medical Devices and for Biotechnology & Pharmaceuticals. He has been active as a mentor with Pacific Community Ventures, which creates jobs and economic opportunity by increasing investment in local businesses. He has worked at San Mateo Medical Center to develop and implement special clinical projects to help the underserved, including Tele Dermatology, Diabetic Retinopathy Screening, and advancements in electronic medical records. He works as a consultant to Coleman Associates as a Deep Dive expert, and he coaches on workflow process improvement for public health clinics and safety net organizations across the US. He is passionate about novel technologies that improve the coordination and delivery of patient care through intelligent information brokering that enables true clinical collaboration, and recently joined the Advisory Board of Tiatros. Faz is also a member of the board of directors of a nonprofit foundation, called Vascular Cures, and he recently completed several triathlons with Team-In-Training to raise funds for the Leukemia and Lymphoma Society, and will be training for IronMan Lake Tahoe in September 2013.



### **Brigitte Baumann, *Go Beyond***

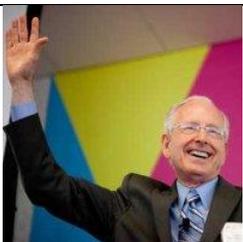
Brigitte is the Founder and CEO of Go Beyond Ltd., is an active Business Angel and serves on a number of selection and investment committees in Europe including the WEF's Tech Pioneers. She is a Member of the Präsidium of KTI, the Swiss commission for Innovation and Entrepreneurship. Brigitte is President Emeritus of EBAN, the European trade association for Business Angels and Seed Funds, previously holding the title President for two terms and also chairs Young Presidents Organization's global Angel Investing interest group. Brigitte has 15 years of experience in bringing new technologies to market in the US and Europe. She was the CEO and Director of iWORLD Group, a VC backed, global developer of mobile content. She came to iWG from American Express Corporate Services where she held the position of Senior Vice President and General Manager Internet. Whilst there she launched a variety of new internet businesses including online travel (strategic partner of Expedia.com), e-Procurement, online servicing of cards and online payment. Prior to that, Brigitte spent three years as President for US and Canada of GEMPLUS (now Gemalto), the world's leader in smart card technology and applications to orchestrate the introduction of smart cards to the US. She moved to GEMPLUS from American Express TRS Inc., where she had spent over six years in different Vice-Presidential/General Manager positions in the UK, France and Switzerland. She also spent five years with McKinsey & Company Inc. as Senior Engagement Manager, based in New York, Paris and Tokyo. She began her career in manufacturing and sales with Rohm & Haas, a leading specialty chemicals company.

Brigitte holds a B.Sc. in Chemical Engineering from Tufts University, Boston and an MBA in Finance from the Wharton School at the University of Pennsylvania. She has been the subject of a Harvard Business School case study. Born and raised in France, Brigitte and her family now live in Zurich.



### **Scott Berg, *Blu Venture Investors***

Background – Member of Blu Venture Investors. Founder and President of Advanced Technology Applications, a “Big Data” and risk management consulting company. Sixteen years experience in the federal sector serving in both industry and government roles. Former Navy fighter pilot with three combat tours. Worked at DARPA on a variety of advanced technology programs. Board member for the Security and Risk Management Association and also affiliated with the Potomac Institute of Policy Studies.  
Education – University of Virginia (BA), Darden School of Business, University of Virginia (MBA)  
Industry Expertise – Strategic Planning, Business Analytics, Advanced Technology & Engineering, and Information Technology  
Functional Expertise – Big Data, Technology Integration, Entrepreneurship, Management Consulting, Process Engineering, Strategic Planning, B2G Sales and Contracting



### **David W. Berkus, “*Super angel*” investor, tech futurist**

Dave Berkus is acknowledged as one of the most active angel investors in the country, having made and actively participated in 108 angel technology investments, achieving an IRR of 97%. Labeled “Super Angel” by Inc. Magazine, Dave currently manages several angel VC funds, and is past Chairman of Tech Coast Angels, the largest angel network in the United States. He currently serves as chairman of six of his portfolio companies, and was named “Director of the Year, Early Stage Businesses” by Forum for Corporate Directors for his successful directorship and CEO coaching efforts, as well as “Tech Leader of the Year” by the Los Angeles County Supervisors.

Dave was the founder of Computerized Lodging Systems Inc (CLS), which he guided as CEO for over a decade that included two consecutive years on the Inc.500 list of America's fastest growing companies. For his accomplishments in advancing technology in the hospitality industry, in 1998 he was inducted into the HFTP "International Hall of Fame", one of only thirty-two so honored worldwide over the years.

Dave is author of “Extending the Runway”, and the BERKONOMICS series of books addressing resource and growth issues for businesses and their leaders, and travels internationally giving keynotes and workshops on trends in technology and building great corporate boards. His weekly emails and blog are read by over 80,000 entrepreneurs and CxOs.



**Jodi B. Black, PhD; MMSc, Division of Extramural Research Activities, National Heart Lung and Blood Institute, NIH National Institutes of Health**

Dr. Black has over 20 years of scientific research and research administration experience with a diverse background in basic and clinical science, programmatic administration, and leadership. She has developed, implemented, and managed large, diverse, multidisciplinary scientific programs and projects in areas including infectious diseases, cancer and genomics, has established research resources and enhanced their utilization, has promoted training and career development, and has developed strategic alliances between academic, healthcare and commercial organizations to leverage resources and capacity across institutions. As Deputy Director, Division of Extramural Research Activities (DERA), National Heart Lung and Blood Institute, National Institutes of Health, she provides scientific and management leadership and oversight of extramural research and training programs that are remarkable in their diversity, scope, and funding. DERA scientific activities span the Institute's entire \$2.8 billion research portfolio involving cardiovascular, lung, blood diseases, sleep disorders, and blood resources and encompass basic, clinical, and population-based research and training. Dr Black currently also serves as the Acting-Director of the Office of Translational Alliances and Coordination providing leadership and coordination to accelerate the translation of basic discoveries and innovations into new diagnostics, devices, and therapeutics. The Office facilitates identification of emerging areas of translational opportunities and provides functional integration by developing interdependent teams that leverage resources and intellect across the NHLBI and with other ICs, agencies, and organizations.



**Barbara Boxer, BELLE Capital**

Ms. Boxer is a Managing Director of the Fund, one of the Managers of the General Partner and serves as LeBe Inc.'s chief executive officer. Ms. Boxer has more than 20 years experience in advising and investing in early stage companies. Ms. Boxer has served as vice chairman of the Investment Committee for BELLE Capital, LP. She is also the Founder and Managing Member of Women Angels, LLC, an investment group with more than 100 women investors in Miami FL, Milwaukee WI, Chicago IL, and Washington, DC. Women Angels, LLC is comprised of qualified women investors who only invest in women owned businesses. Women Angels has invested over \$5 million in five women owned businesses since 2007, co-investing with a number of women-focused funds including Phenomenelle Angels Fund and BELLE Capital. Ms. Boxer is phasing out of Women Angels and inviting its members to become limited partners in the Fund. Before retiring from her law practice to focus on angel investing, Ms. Boxer was General Counsel to PDM Bridge. Previous to joining PDM Bridge, she was a Partner at Reinhart, Boerner, Van Deuren s.c., and chair of the firm's Government Relations Department. Earlier in her career, Ms. Boxer founded a successful medical mail order business, with three divisions, each of which she sold. Ms. Boxer earned a Master in Public Administration from the University of Wisconsin-Madison and a Juris Doctor from Marquette University Law School. Ms. Boxer is a member of the Association of Women Lawyers and the American Bar Association. She serves on the Board of the University of Miami Business School's Launch Pad, ABA Construction Lawyers and the Women's Common Wealth Institute. Ms Boxer is also on the Advisory Boards of a number of start-ups including Current Motor Company, Third Solutions Inc, TrafficCast International, Mopion, Inc, and ProSolutions, LLC.



**William Carleton, McNaul Ebel Nawrot & Helgren, ACA Public Policy Advisory Council**

Drawing on experience that spans the history of the Web, Bill counsels entrepreneurs, technologists, investors, board directors and executives who found, nurture and monetize growing companies.

- Startup lawyer: Bill formed and represented some of the first ventures of the Web 1.0 era, including fine.com, F5 Networks, Pantheon and Union Street. Current clients include General UI, Hoaloha Robotics, IdentityMine, Quu, Tamarac and Uber Entertainment.
- Angel investor: Bill draws on his experience as an angel investor. Today, he represents individual angels and serves on the Angel Capital Association's Public Policy Committee Advisory Council.
- In house: Bill has worked at startups and emerging companies from the inside, at Tamarac, Bot.Net and Who's Calling. He's also served on boards of directors of startups.

Bill blogs daily at Counselor @ Law and is frequently quoted on topics ranging from social media, to securities law reforms, to the #Occupy Wall Street movement. He is one of the two lawyers behind Startup Trivia, an app for iOS and Android with daily questions about startup law and culture.



**Michael Chasen, Founder, Blackboard**

Michael Chasen is an entrepreneur, innovator and visionary.

Michael is the CEO and Founder of SocialRadar, a company that is building applications for the iPhone, Android and Google Glass that give you real-time information on the people around you.

Michael co-founded and was previously CEO for 15 years of Blackboard Inc., a global leader in eLearning, whose software is now used by over 30 million students and faculty at more than 30,000 institutions around the world. In 2004, Michael took Blackboard public and seven years later sold the company to Providence Equity Partners for \$1.7B.

Michael is also an investor and advisor to several companies in both the technology and education space.



**Stephen Chen, Blu Venture Investors**

Background – Member of Blu Venture investors and member of Executive Committee. Currently Founder and Board Director of Totus-Solutions (physical security and wireless), Cofounder and Chairman of Power Fingerprinting (cyber security), Chairman of Totus Strategic Partners, President of Monte Jade DC, Chairman of IEEE 1451.5 Wireless Smart Sensor Networks and member of Mindshare Alumni and FounderCorps. Formerly founder and CEO of 3eTI (acquired by EFJohnson in 2006). Served as CEO of Totus Solutions, Chairman of BioGreen, CTO of EFJohnson, and VP of PCB Piezotronics.

Education – Tamkang University (BSEE); SUNY Buffalo (MSEE)

Industry Expertise – Wireless, Cyber Security, Physical Security, Sensors, Information Technology, SBIR, Defense

Functional Expertise – Engineering, General Management, Business Development, Strategic Planning



**Duke Chung, Chief Marketing Officer & Co-Founder, Parature**

Duke leads all aspects of the company’s global marketing strategies and corporate strategy to include overall branding initiatives and programs, product packaging and marketing, strategic alliances, and corporate development. He co-founded Parature with a vision to provide superior customer support software accessible via the Internet, and today, Parature’s Software-as-a-Service product suite supports millions of end users worldwide in diverse industries from government to higher education, gaming and interactive media, services and associations, and software and technology.

Duke has been widely recognized for his efforts in pioneering innovation. He has been named to Fast Company’s Fast 50, Washington Business Journal’s 40 under 40, the CIT Gap 50, Washington Techway’s Top Technology Executives, SmartCEO magazine’s Smart100, Washingtonian magazine’s Power 150 and Bisnow Media’s ‘Top 35 under 35 Entrepreneur’ in the Washington, DC region.

Duke provides thought leadership and serves as the chief evangelist for Parature. He is a frequent speaker at industry events and conferences throughout the country including Digital East, the Customer Management Summit, CRM Magazine, SearchCRM, the Ernst & Young Cloud Computing Summit, the Social CRM Expo and Executive Biz. His speaking engagements also include the Stanford Business School, Darden School of Business, George Washington University, Georgetown University and the MIT Enterprise Forum. Outside of Parature, Duke enjoys basketball, biking, skiing and collecting.

Duke holds a Bachelor of Science degree in Operations Research and Industrial Engineering from Cornell University.



**Jim Connor, Sand Hill Angels**

Jim Connor has been involved in software applications addressing the capital markets for the past 20 years and is the CFO and an investor in Upstart Mobile, Inc. He has been a founder/CEO, CFO, treasurer and angel investor. Jim serves as a board director and treasurer of the Sand Hill Angels, is a board director of Liftopia, First Focus Learning Systems and the Angel Capital Association. Jim was the founder and CEO of SymPro, Inc., managed the acquisition with JP Morgan Chase and served as the division president until 2007. Personal interests include USTA competitive tennis and scuba diving. Personal statement: It is all about the team, great teams are the key to developing a product to serve the current and future needs of a market. I am a strong believer in delivering something your customers will love. I like working with people who have tasted success before, who understand the perseverance necessary to win the competitive battles, respond to obstacles, and who are willing to make the effort to be successful again.



**Clay Corman, Founder & CFO, Angel Investor Management Group**

Clay is an experienced entrepreneur with a background in private equity and investment banking. He currently serves as Executive Director of the Auburn Angel Network, a 40-member network. Previously, he founded an ecommerce company and worked with a private equity firm that focused on commercializing emerging technology and providing intellectual property advisory services. Prior to his private equity experience, Clay worked with a boutique investment banking firm that specialized in small business valuation.



**Robert W Coy, President, CincyTech**

As President of CincyTech, Bob leads a 10-member team that works to drive capital into high-growth companies in southwest Ohio. He and his team serve a wide range of constituencies – entrepreneurs, investors, economic development partners, research institutions and community stakeholders – in fulfilling CincyTech’s mission of accelerating the growth of startup bioscience and technology companies. Bob was recruited to Cincinnati in 2005 from St. Louis, where he served as Senior Vice President for entrepreneurial development at the St. Louis Regional Chamber and Growth Association. He led the development of the St. Louis Arch Angel Investor Network, which invests in early stage companies in the St. Louis region. Bob’s career has included in-depth experience in economic development in Pennsylvania and Delaware as well. In Delaware, he held the state cabinet position for economic development from 1993-98, leading initiatives to establish two venture capital funds and a pre-seed fund. In Pennsylvania, his responsibilities included serving as Executive Director of the Ben Franklin Partnership Program, a national best-practice model. There he oversaw the operations of the state’s four regional technology centers, which make seed capital investment in promising technology companies. He also worked with the Pennsylvania legislature and pension funds to develop an investment strategy that has resulted in well over \$1 billion invested in Pennsylvania-based venture capital funds. He also served as special assistant to the Pennsylvania secretary of Education from 1992-93. Mr. Coy received a Master’s degree from University of Notre Dame and a Bachelor of Arts degree from Pennsylvania State University.



**Richard D. Crawford, New Dominion Angels**

Richard Crawford is the Chairman of the Board of the Crawford Group, a family office investment company with diversified interests in agriculture, multi-family real estate, shopping centers, real estate brokerage and property management services, and private information technology and life science technology companies. He is also CEO of Dabney Financial, a Crawford Group subsidiary that focuses on investment in early stage technology companies. He has been active angel investor and was Managing Director of the Virginia Active Angel Network, an organized angel group based in Charlottesville, Virginia, from 2005 to 2012. In that capacity, Mr. Crawford attended his first ACA Summit in 2005 and has attended all but one since. Currently, Mr. Crawford is a member of New Dominion Angels, an ACA member.

Mr. Crawford currently is a Lecturer at the Law School of the University of Virginia where he teaches Finance of Small Enterprises and is a Visiting Executive Lecturer at the Darden Graduate School of Business. Mr. Crawford holds B.A, M.B.A, and J.D. degrees from the University of Virginia and has written five books on economics, banking and small business finance. His most recent book, co-authored with William Sihler of the Darden School, is titled Smart Financial Management: The Essential Reference for the Successful Small Business.



**Lawson DeVries, General Partner, Grotech Ventures**

Lawson DeVries joined Grotech Ventures in 2005 and is a General Partner at the firm. He focuses primarily on investment opportunities in software, internet, digital media, networking and infrastructure. Lawson currently serves on the boards of 6fusion, AnyPresence, Optoro, TapInfluence, UrbanBound, Zonoff and Biotix. He was also the first investor in NexGen Storage and sat on the board until its acquisition by Fusion-io. Lawson also works closely with a number of other Grotech portfolio companies including Clarabridge, Hillcrest Labs, Logi Analytics and LogRhythm. He has also worked with prior Grotech portfolio companies Broadsoft (NASDAQ: BSFT), Collective Intellect (acquired by Oracle) and Aztek Networks (acquired by GenBand).

Prior to joining Grotech Ventures, Lawson was an Associate in the Institutional Equity Sales division of the Buckingham Research Group, a boutique independent research firm. Previously he was an Associate in the Equity Research division at Deutsche Bank where he rolled out coverage on a new division of the Industrials sector that included Caterpillar, Deere and Co. and AGCO. Prior to this, Lawson was an Associate in Deutsche Bank’s Health Care group covering Managed Care stocks.

Lawson has a BA in English Literature from Harvard University and an MBA from Duke University’s Fuqua School of Business. He is a member of MAVA and the NVCA.



**Matt Dunbar, *Upstate Carolina Angel Network***

Matt Dunbar is managing director of the Upstate Carolina Angel Network (UCAN), a group of accredited investors who support high-growth, start-up ventures in South Carolina and the Southeast. Since its founding 2008, UCAN's has invested nearly \$7 million in 25 companies. In his role as managing director, Matt is responsible for the day-to-day operations of the investor network, including coordination of the group's efforts to screen, select, evaluate, and structure early stage investments. Dunbar began his career as a manufacturing and plastics engineer with Eastman Chemical Company in Kingsport, Tennessee, and he later worked with several Fortune 500 clients as a strategy and management consultant with the Boston Consulting Group in Atlanta. He holds a B.S. in chemical engineering from Clemson University, Summa Cum Laude, and an M.B.A. and master's degree in education from Stanford University.



**Mike Eckert, *Atlanta Technology Angels***

Mike Eckert is currently the Executive Chairman of the Atlanta Technology Angels, the largest angel investment group in the Southeast and is an active member in the Atlanta early-stage/entrepreneur ecosystem. Mike has extensive start up experiences as a member of the launch team of The Weather Channel/Weather.com and serving as its CEO, and as CEO of Pathfire, an early stage digital media technology infrastructure business, both Georgia-based companies. Mike also serves as a Fellow in Georgia Tech's VentureLab program, is associated with the Advanced Technology Development Center as a coach, mentor and speaker, is a judge of many start-up business plan competitions, has served and serves on the boards of directors of a number of early stage companies, is an active angel investor and is a limited partner in a number of Venture Capital funds.



**Chenoa Farnsworth, *Hawaii Angels***

Chenoa Farnsworth was one of the founding members of Hawaii Angels in 2002. She co-founded Kolohala Ventures, a Hawaii-based venture capital firm, in 2006. Kolohala has invested over \$40 million into Hawaii based start-ups. Ms. Farnsworth has over 10 years of experience in strategy development and planning for start-up companies and small businesses in Hawaii through her independent consulting company, Farnsworth Consulting.

Ms. Farnsworth has reviewed hundreds of business plans and helped her start-up clients raise over \$30 million in financing. Ms. Farnsworth earned a BA in political science from the University of California at Santa Cruz in 1992 and an Executive MBA from the University of Hawaii in 2000.



**Ryan Feit, *Co-Founder, SeedInvest***

Ryan Feit co-founded SeedInvest because he saw the need for a better way to connect entrepreneurs and investors. Prior to founding SeedInvest, Ryan worked at Carlson Capital, Wellspring Capital Management and Lehman Brothers in New York City where he invested in, financed and managed dozens of private and public businesses. Prior to the passage of the JOBS Act, Ryan supported The Startup Exemption, the nonprofit responsible for bringing the concept of equity crowdfunding to Washington, D.C. Ryan co-founded the Crowdfunding Professional Association and currently serves as an Executive Board Member and the Chair of the Education and Training Committee. Ryan also serves as a Board Member of the Crowdfund Intermediary Regulatory Advocates group and the Chair of the Portals Committee. Whenever given the chance, Ryan enjoys traveling and has been to 77 countries. Ryan received an MBA in Entrepreneurial Management from The Wharton School of the University of Pennsylvania and a BBA in Finance and Accounting from the University of Wisconsin-Madison.



**Ross Finlay, *First Angel Network Association***

Ross Finlay, a Co-founder and Director of the First Angel Network Association has been an angel investor since 2000. He has assisted many companies in raising private equity. Mr. Finlay is a recognized facilitator, senior business consulting professional and strategic change consultant who has an extensive background in public, private and not-for-profit sectors. He has implemented major business changes in a number of organizations and has experience in conducting organizational reviews in the public/private and the not-for-profit sectors. He has extensive business networks throughout Atlantic Canada. He has been Executive Director of a provincial professional association and President of a national consulting company working with scientific, engineering and technical areas. Since his move home to Nova Scotia, Ross has managed his own successful consulting practice. He returned to the corporate world for a time with PricewaterhouseCoopers LLP and Soluton Inc Ltd. – a Halifax based software development company. In 2002 Ross was a recipient of the Queen Elizabeth II Jubilee Medal for outstanding community service through his efforts in numerous charities.



**Robert A. Fisher, Ohio Tech Angels Fund**

Bob is a successful entrepreneur with 35 years of executive experience including 21 years as President and CEO of Foresight Corporation, the technology company he founded, built, and eventually sold to TIBCO Software, Inc. (NASDAQ:TIBX), a publicly held \$1B silicon valley firm. He has raised both angel and venture capital and is experienced in every phase of company growth. Bob serves on the Board of Directors for several Ohio-based companies. He advises early stage firms in key activities including launch, raising capital, business plan development, and growing strong management teams. He is a member of the Angel Capital Association, the Ohio Tech Angels Fund, and X Squared Angels. Bob has an A.B. degree cum laude in Mathematics and a 2nd degree in English from Washington University, St. Louis. He also has a graduate Master's degree in Computer Science from The Ohio State University.



**Mark Fitzgerald, Partner, Wilson Sonsini Goodrich & Rosati**

Mark Fitzgerald is a partner in the Washington, D.C., office of Wilson Sonsini Goodrich & Rosati and has been an integral part of the office since its opening in 2000. His corporate and securities practice focuses on the representation of public and private technology, life sciences, and national defense clients at every stage of their development. Mark has counseled clients on a wide variety of matters, including private placements and public offerings of securities, mergers and acquisitions, seed and angel financings, venture capital, joint ventures, corporate governance, regulatory compliance, complex cross-border transactions, and other general corporate and securities law issues.

From 1987 to 1992, Mark served as an officer in the U.S. Air Force, stationed at the Electronic Systems Center at Hanscom Air Force Base in Massachusetts, where he conducted antenna and semiconductor research as an electrical engineer and later managed information technology defense contracts. Mark currently serves as a colonel in the U.S. Air Force Reserve.



**Steve Flaim, Tech Coast Angels**

Dr. Flaim holds a doctorate in Human Physiology and Pharmacology from the University of California at Davis. He held faculty positions in Medicine and Physiology at the Pennsylvania State University College of Medicine and senior management roles at the Johnson & Johnson Pharmaceutical Research Institute, the Squibb Institute for Medical Research, Alliance Pharmaceutical Corporation, Trega Biosciences, Inc. and Galileo Pharmaceuticals, Inc. Dr. Flaim is Founder and President of Flaim Partners Consulting, a Fellow of the American College of Cardiology, the American Heart Association, the American College of Clinical Pharmacology, and the Royal Society of Medicine. He is a board member of Pivotal Biosciences, Inc. and AnaBios Corporation, Chairman of the Board for Leading Biosciences, and he is a member of the Editorial Board of the Journal of Pharmacology and Experimental Therapeutics. Dr. Flaim is Chairman of the Board of Governors for the Tech Coast Angels, Past President of the San Diego Network of Tech Coast Angels, an Entrepreneur-in-Residence with CONNECT, Chairman of the Board of Directors for the John G. Watson Foundation and is active in numerous regional and national scientific organizations. He was a Technology and Business advisor to the William J. von Liebig Center for Entrepreneurism and Technology Advancement at the University of California, San Diego for the past 13 years. He is Cofounder and CEO of CardioCreate, Inc., Chairman & CEO of OncoFluor, Inc. and Special Advisor to the Office of Translational Alliances and Coordination in the Division of Extramural Research Activities, National Heart, Lung and Blood Institutes of the National Institutes of Health.



**Ken Gatz, Founder/CEO, Proseeder**

Kenneth Gatz serves as Chief Executive Officer of Proseeder. Kenneth Gatz started out in the securities industry as outside counsel representing broker-dealers and securities industry personnel in regulatory matters and industry arbitration. Kenneth Gatz served as an Associate General Counsel at Online Investment Services. Kenneth Gatz acquired the rights to the source code of proprietary trading platform, and worked closely with the in-house development teams in building a complete system integrating trading, compliance and risk controls. In September 2001, Kenneth Gatz left the securities industry to build a biotechnology tools business. Kenneth Gatz spent the next 10 years as Chief Executive Officer transforming from a brokered product venture to a full service internal production operation and clinical trials network, with revenues growing from 2 Million in revenue in 2001 to over 22 million in revenue in 2011, and EBITDA consistently exceeding 20%. In June 2012, Kenneth Gatz launched Proseeder Technologies. Kenneth Gatz holds BA from SUNY Albany University and JD from Quinnipiac University School of Law.



**Valerie Gaydos, *Angel Venture Forum***

Valerie’s company, Capital Growth, Inc. specializes in business building, financing & organizational development. Her firms provides both equity and debt capital to various high growth businesses. In addition, she is also President of Fifty-First Associates, LLC, an association management & government relations firm in PA & Washington, DC which represents clients in retail and various healthcare professions.

Valerie founded her first company, Capital Growth, Inc. (CGI), in 1994 as a venture capital data and information publishing company and has bought and successfully sold several small business properties over the last several years. With more than 15 years of implementing profitable solutions in business and financing for small companies and organizations, CGI currently specializes in business building, angel investing and venture capital for early stage companies.

For more than 6 years she directed the Private Investors Forum (Philadelphia) and served as President of the Pennsylvania Angel Network. She is member of the Lancaster Angel Network and serves on the Policy Committee of the Angel Capital Association. She and her colleagues founded The Angel Venture Forum which is an ad hoc consortium of active angel investors in Mid-Atlantic region.

Valerie has been involved in many start-ups from concept, operational development, strategic planning, implementation & exit. She is an active investor & company board member assisting companies in locating experts, company financing and key resources to develop & grow new business.



**Brett Gibson, *Managing Director, NextGen Angels***

Brett was recently named Managing Director of NextGen Angels in Washington DC, where he was a founding member and previously served on the membership committee. NextGen completed eight (8) angel investments in its first year, grew its membership to over sixty, and recently launched a chapter in New York City. Brett is a graduate of Harvard Business School, an Army Ranger with tours in Iraq and Afghanistan, and he previously managed global corporate development at LivingSocial, where he helped scale the business through acquisitions in over 15 countries.

Prior to LivingSocial, Brett was in private equity at the DC-based Carlyle Group. Brett has been interviewed by CNBC "Squawk Box," CNN-Fortune, and the Huffington Post. His blog series, "Tech Start-Ups: Turning the US Military into your Client" was recently published in the Huffington Post online, and he was recently appointed by the governor of Virginia to serve on his advisory board on Volunteerism and National Service.



**Judith Giordan, *Senior Advisor, NCIIA***

Dr. Giordan has enjoyed a career as a technology and corporate executive for several Fortune 500 companies, including Vice President of Global R&D for Pepsicola and International Flavors and Fragrances, and VP R&D Henkel Corporation. She has held adjunct and visiting academic positions and is currently Professor of Practice at the University of Southern Mississippi. She is active in professional societies and organizations including the American Chemical Society (ACS), the Intangible Asset Finance Society, and the Industrial Research Institute. She is a member of the Board of Directors for startup companies, is a serial entrepreneur and is former Member of the Board of Directors both the Industrial Research Institute and the ACS. Dr. Giordan is also Managing Director – Intangible Asset Finance for Steel City Re, LLC and Vice President of Visions in Education, Inc. Dr. Giordan received her BS from Rutgers University, her PhD from the University of Maryland, and was an Alexander von Humboldt post-doctoral fellow at the University of Frankfurt, Germany.



**Nelson Gray, *LINC Scotland and Ohio Tech Angels***

Following the sale of his own business Nelson became an educator, angel investor, mentor, and non-executive director.

He has invested in 27 companies personally, more than 50 as a fund manager, is a member of angel groups in Scotland and the USA, and sits on the advisory board for the UK government’s Angel Co- Investment Fund. A former Vice President of EBAN, the European Trade Association for Business Angels, he was their Business Angel of the Year in 2008, Nelson is now Director, International Relations, with Business Angels Europe.

Recognised internationally as a “thought leader” he has delivered training and mentoring to entrepreneurs and angel investors in many counties, including Chile, India, Australia, and across Europe. Nelson has provided advice on the establishment and structuring of innovative early stage investment funds and the development of business angel investing at an international level, working with the likes of The Inter America Development Bank, The International Science and Technology Centre, Moscow, and government agencies including Jordan, Finland, New Zealand, and Kazakhstan.



**Gail Greenwald, *Clean Energy Venture Group & Launchpad Venture Group***

Gail Greenwald is an active seed-level investor and an experienced senior executive with more than 25 years' experience in technology-intensive companies. She is currently a member of the Clean Energy Venture Group and the Launchpad Venture Group, where she serves on the board of directors. She also serves on the advisory board of The Capital Network, and is a board observer for one of her portfolio companies, Practically Green.

Formerly, Gail was executive vice president of Foliage, which provides consulting and software development services for the medical, aerospace, and industrial equipment markets. Gail was responsible for corporate-wide P&L management, restructuring and mentoring the current leadership team, and relationship management for major accounts.

Prior to Foliage, Gail spent five years as chief operating officer of Caveo Technology, an entrepreneurial company focused on advanced motion detection systems for computer security and other applications. Earlier in her career, Gail spent seventeen years at Arthur D. Little, the international management and technology consulting firm. She was vice president and managing director of the company's technology and product development group, and managed one of the company's fastest growing and most highly profitable profit centers.

Gail holds a B.S. in chemical engineering from MIT and a PhD in chemical engineering from the University of California at Berkeley.



**Nelson Griggs, *Senior Vice President, Global Corporate Client Group, NASDAQ OMX***

Nelson Griggs has been with NASDAQ OMX since 2002 and currently serves as Senior Vice President of the Global Corporate Client Group, heading up North American sales and the Asia Pacific region. Mr. Griggs was previously Vice President of New Listings, leading NASDAQ's efforts to deliver the benefits of a superior market structure and value-added services to prospective listed companies.

Mr. Griggs has also served as a Managing Director, where he worked with currently listed NASDAQ companies. Prior to his tenure at NASDAQ, Mr. Griggs worked for Fidelity Investments and a San Francisco based start-up. He serves as a Member of Executive Board at The Executive Council. Mr. Griggs graduated from Denison University in Granville, OH.



**Kevin Gruben, *K&L Gates***

Kevin Gruben has a varied business practice at K&L Gates. Since joining the firm, he has been involved in a significant number of mergers and acquisitions for the firm's public and private clients. In addition, Kevin's experience includes representation of high-tech start-ups, venture capital investors, general business law, antitrust, corporate and securities law, and joint ventures.



**Curtis Gunn, *Desert Angels***

Curtis Gunn is Chairman of the Desert Angels, an angel investment group of over 80 accredited investors in Tucson, Az that review presentations from early stage startup companies looking for potential funding. Prior to this role, Curtis traveled the world competing as a professional cyclist riding for both US and Australian-based Professional Cycling teams. Previous to his life as a professional athlete, he was an entrepreneur founding and operating companies based in retail, Internet, healthcare and real estate. As an angel investor, Curtis has invested in over 30 different companies across a broad base of industries, technologies, and geographies.



**Samuel Guzik, *Richardson Patel***

Samuel S. Guzik has more than 35 years of experience as a corporate and securities attorney and business advisor in private practice in New York and Los Angeles, including as an associate at Willkie Farr and Gallagher, a major New York based international law firm, a partner at the law firm of Ervin, Cohen and Jessup, in Los Angeles, and in the firm he founded in 1993, Guzik & Associates, where he practiced until he joined Richardson Patel as Of Counsel in 2014. Mr. Guzik has represented public and privately held companies and entrepreneurs on a broad range of business and financing transactions, including formation of startups, capital funding, deal structuring, and contract negotiation and drafting. Mr. Guzik has also successfully represented clients in federal securities litigation and SEC enforcement proceedings. Guzik has represented businesses in a diverse range of industries, including digital media, apparel, health care and numerous high technology based businesses.



**Jean Hammond, Hub Angels, Launchpad Venture Group and Golden Seeds**

Jean is a successful serial entrepreneur with more than 20 years of experience in the high-tech industry. She is an investor and member of Hub Angels, Launchpad Venture Group and Boston chapter of Golden Seeds. Founder of LearnLaunch.org to bring support, community and peer learning to the important future economic cluster in ed tech in New England. Founder of LearnLaunchX education and learning oriented accelerator. She has played an active board level role with over 20 of her many angel investments Her activities with nonprofits include being on the board of Thompson Island Outward Bound and The Technology Capital Network. She co-founded Quarry Technologies and AXON Networks. She earned an M.S. from the MIT Sloan School of Management.



**Donna Harris, Cofounder, 1776**

Donna Harris is a four-time entrepreneur and cofounder of 1776. Prior to 1776, Donna served as the Managing Director at the Startup America Partnership, where she architected and led the Startup Regions Initiative, which focused on accelerating the formation of vibrant entrepreneurial ecosystems across the United States and connecting the communities into a national startup ecosystem. Prior to joining Startup America, Donna was Vice Chair of Interpoint Group, a government markets, government relations, and public affairs strategy and management firm, which generated nearly \$8 billion in revenue while passing or defeating legislation, and executed public affairs campaigns for corporations, non-profits, foundations, and governments globally. She was also previously Founder and CEO of Kinderstreet, which sold SaaS solutions in the education, sports, and recreation markets. She was also Vice President of Strategic Planning, Marketing, and Product Management for Centromine, a provider of web-based clinical and fiscal systems in the Health and Human Services industry. Donna is a Member of the GEW Global Board, a Board Member of the National Center for Entrepreneurship and Innovation, Entrepreneur-in-Residence at Georgetown University and an alumna of Springboard Enterprises. She holds a bachelor's degree from Central Michigan University and MBA from The University of Michigan Ross School of Business.



**John Harthorne, Masschallenge**

John Harthorne is the Founder and CEO of MassChallenge, a startup accelerator designed to catalyze a global renaissance by connecting high-impact startups from around the world with the resources they need to launch and succeed as rapidly as possible. John earned his MBA from the MIT Sloan School of Management in 2007. While at school, John won Grand Prize in the 2007 MIT \$100K Business Plan Competition and received the 2007 Patrick J. McGovern Award for impact on quality and visibility of entrepreneurship at MIT. He also led the 10th annual MIT Global Startup Workshop (GSW) held in Trondheim, Norway. The Boston Business Journal has identified John as one of Boston's 50 Most Influential Business Leaders alongside the CEOs of Akamai Technologies, Blue Cross Blue Shield and the Boston Celtics. The World Economic Forum also elected John as one of the 2013 Young Global Leaders alongside Chelsea Clinton and Tony Hsieh, and Ernst & Young voted John as Social Entrepreneur of the Year in New England for 2013. John is a life-long Massachusetts resident and an avid Red Sox fan. He currently lives in Newton with his wife Natalia, their 7-year old son Max and their 3-year old girl Yulia who is getting "bigger bigger" every day.



**Meredith Haviland, Foley Hoag**

Meredith Haviland's corporate practice focuses on investment advisers, emerging companies and investors. She advises registered investment advisers and hedge fund managers on various matters of regulatory compliance and assists with the formation of both onshore and offshore hedge funds. Meredith also represents investors in venture capital transactions, including initial and follow-on rounds. On the company side, she counsels start-up companies on securing venture capital financing, as well as advising them on formation and general corporate matters. Meredith's practice includes assisting clients with international business transactions, with a particular expertise on transactions in the Australasia region. She regularly assists non-U.S. investment managers on U.S. regulatory and securities matters. Meredith also counsels non-profit entities on various matters, including incorporation and obtaining their tax-exempt status. In addition, she is a member of the firm's Hiring Committee. Prior to law school, Meredith worked as a Research Analyst for the Massachusetts Joint Legislative Committee on Human Services and Elderly Affairs (1998-2001).

	<p><b>Keith F. Higgins, Director, Division of Corporation Finance, U.S. Securities and Exchange Commission</b></p> <p>Keith F. Higgins is the Director of the Division of Corporation Finance at the U.S. Securities and Exchange Commission. Prior to joining the Division in June 2013, Mr. Higgins practiced law for 30 years at Ropes &amp; Gray LLP in Boston, Massachusetts, where he advised public companies on securities offerings, mergers and acquisitions, compliance and corporate governance and regularly represented underwriters in IPOs and other public equity offerings.</p>
	<p><b>Randall Howard, Golden Triangle Angelnet</b></p> <p>He is a serial entrepreneur from the software industry, having started one of Canada's first major software companies, which he grew to US\$50 million revenues and with 7 acquisitions. It exited 3 years ago to Boston-based PTC for \$304 million. For the last 12 years or so he has been managing partner at VERDEXUS, which works internationally, primarily with a transatlantic (Canada/US + Europe) focus. They label their very hands-on investment activities as Venture 2.0, but today's nomenclature would probably put them into the super-angel category. Owing to the VC meltdown, particularly in Canada, he was quite active in getting GTAN started and a focus on syndication of Angel with various government funds for a very labour intensive form of Series A replacement. He started GTAN's Selection Committee back at the launch in 2009 and with 10-12 members, they have provided the "curated content" of great companies to allow GTAN to do 40 deals in the last 4 years - many of which might not have had funding without this.</p>
	<p><b>Marianne Hudson, Angel Capital Association</b></p> <p>Ms. Hudson leads the Angel Capital Association (ACA), the professional alliance of angel investors and angel groups in North America, with 200 member groups representing 8,000 individual accredited investors, and supports the Angel Resource Institute (ARI), which provides information, education, and research about angel investing to investors, policy makers, university leaders, entrepreneurial support professionals, and entrepreneurs. ARI was founded by the Ewing Marion Kauffman Foundation in 2005 and spun out of Kauffman as an independent charitable organization in March, 2007. Ms. Hudson led the angel initiative at the Kauffman Foundation that resulted in ARI and also oversaw many of the Foundation's entrepreneurial education and mentoring programs designed to ensure that more entrepreneurs develop sustainable, innovative businesses. An angel investor herself, Ms. Hudson is a member of the Women's Capital Connection and Mid-America Angels in her home base of Kansas City. Ms Hudson has worked in the entrepreneurial support field for more than 25 years. She holds a B.A. in Economics and Political Science from the University of Kansas and an M.A. in Public Policy from Rutgers University.</p>
	<p><b>Bill Hughes, Pearson</b></p> <p>Bill Hughes: VP Strategy &amp; Business Development, Global Higher Ed, Pearson - Bill is a Software executive with Pearson, focused on internet-based ventures, innovation, and product management. Bill has a distinguished track record at the intersection of innovation, technology commercialization and education with experience both as a consultant in various roles, the director of an incubator, an evaluator or technology and as a operator of companies.</p>
	<p><b>James Hunt, ARI Trustee, Blu Venture Investors</b></p> <p>James Hunt is Managing Partner at "NextFederal, Incorporated, a public affairs and business strategy consultancy based in Washington, DC.</p> <p>Jim has served in an executive capacity as the past President of Cap Gemini Technologies, LLC and as Founder, President and CEO of Ernst &amp; Young Technologies. Additionally, Mr. Hunt served as Managing Director, System Integration at Price Waterhouse, Founder, CEO, and President of BDS, Incorporated and as a consultant providing businesses with insights and strategies related to development of their federal government business. Mr. Hunt currently serves on the boards of six technology companies: iMove, Sensics, videoNEXT, SpotterRF, Information Security Corporation, and Interfolio.</p> <p>Jim has extensive experience in building technology companies and angel investing. He has invested in and assisted with the start up of over two dozen companies over the past twenty years. Jim has historically invested as a "singleton angel" but has also been a founding member of four angel groups where he invests collectively with other angels. Hunt is also an advisor to two venture funds.</p> <p>Jim also served as the Chairman of the Computing Technology Industry Association (ComTIA); is currently a director of the "Angel Resource Institute" (partner of the "Angel Capital Association"), as a member of the Notre Dame Engineering Council, and has been actively involved in industry panels and forums for the past</p>

	<p>twenty five years. Mr. Hunt has BS in Photographic Science from the Rochester Institute of Technology and a BA in Marketing, University of Notre Dame and serves as an Adjunct Professor of Entrepreneurship at Georgetown University.</p>
	<p><b>John O. Huston, <i>Ohio TechAngel Funds</i></b></p> <p>During his 30-year commercial banking career, John's positions at banks in five states ranged from Chief Lending Officer to Chief Credit Officer to CEO. Upon retiring from banking in 2000 he commenced his business angel activities and formed USPrivateCompanies, LLC which has provided equity to over forty of Ohio's most promising entrepreneurs.</p> <p>John was appointed by Governor Taft to the Ohio Venture Capital Authority at its inception in 2003. The Authority's Ohio Capital Fund generates high paying jobs by making \$150 million of early stage capital available to the state's most promising technology entrepreneurs. Twenty-one venture capital firms have already received funding via this program. When John's term expired in February 2010 Governor Strickland appointed him to the Third Frontier Advisory Board. Ohio's Third Frontier Program is a \$1.6 billion bi-partisan commitment to expand Ohio's technological strengths and promote commercialization. By a most gratifying 62% approval of the May, 2010 ballot issue, Ohio voters have now expanded the program by \$700 million.</p> <p>When John launched the first Ohio TechAngel Fund in 2004 the group became a founding member of the Angel Capital Association. Now with three funds and 280+ members, the Ohio TechAngels is one of North America's largest angel groups. John is also a member of the North Coast Angel Fund I &amp; II, (Cleveland) and the East Central Ohio TechAngel Fund (Athens), serving on their Executive Committees.</p> <p>John attended the University of Virginia on a Navy ROTC scholarship, graduating with a BA in economics. While stationed as a navy pilot in Georgia he obtained his MBA at night from Georgia Southern University. John and his wife, Liz, reside in Columbus, Ohio. Their two married children (and two grandchildren) live in Cleveland and San Francisco.</p>
	<p><b>Donna Jang, <i>HealthTech Capital and Sand Hill Angels</i></b></p>
	<p><b>James Jordan, <i>Vice President/ Chief Investment Officer, Pittsburgh Life Sciences Greenhouse</i></b></p> <p>James F. Jordan is an accomplished global Fortune 20-level executive and a recognized expert in market development and guiding the successful formation of entrepreneurial startup businesses in the Life Sciences Industry.</p> <p>An exceptional strategic thinker focused on corporate strategy development and implementation, Jordan has successfully launched new sales forces and implemented corporate image and brand footprint initiatives at numerous companies. With a successful track record of more than 30 new product development efforts, he has consistently delivered strong business growth and significantly reduced time-to-market on new products. Jordan's operational background includes supply-chain, lean manufacturing and six-sigma tool implementations. Applying his interest in integrating technology, brand management, and business planning, he has developed several proprietary processes in those specialty areas. His 23 years of channel experience includes hospital, physician office, surgery center, nursing home, homecare, and hospice, while his physician specialties include cardiology, radiology, vascular surgery, nephrology, urology, and general surgery. Jordan currently serves as the Vice President/Chief Investment Officer at the Pittsburgh Life Sciences Greenhouse, focusing on early-stage company formation as well as the commercialization of later-stage technologies and opportunities. Previously, he served as Senior Vice President at a \$3.0 billion division of McKesson Corporation, and prior to that was Vice President, Marketing at Johnson &amp; Johnson, responsible for a broad portfolio of diagnostic and interventional cardiology products in a fast-paced, technology-driven market with short product lifecycles.</p> <p>Jordan has held a range of management positions in sales and marketing, operations, supply chain, information technology, finance, and quality assurance with several Fortune 500 medical device companies including C.R. Bard, Inc. and Boston Scientific, Inc. Jordan leveraged this experience in several startup ventures. He has consulted with numerous companies including Medtronic, Frost &amp; Sullivan, Circuit City,</p>

Philip Morris, Northrop Grumman, Schwartz Pharmaceutical, and Otsuka Pharmaceutical. A Certified Hypnotherapist and a member of the National Guild of Hypnotists, Jordan leverages these skills as effective tools in the area of change management. He also sits on several Boards of Directors. Jordan's academic credentials include a Bachelor of Science in Business Administration degree from Merrimack College and a Master of Business Administration degree from Boston University. Jordan is a Distinguished Service Professor in Biotechnology Management at Carnegie Mellon University (CMU) as well as the Director of CMU's Masters in Biotechnology Management Program.



**P. Tyson Kamikawa, Director of IT Effectiveness and Shared Platforms, Harvard Medical School**

P. Tyson Kamikawa is the current Director of IT Effectiveness and Shared Platforms at Harvard Medical School responsible for the integrity, performance and reliability of central technology functions for HMS. He brings with him deep experience in bringing to bear technology solutions supporting pharmaceuticals and was the enterprise architect responsible for the IT capabilities supporting the commercial launch of the drug Linzess, which has market potential upwards of \$6billion. Prior to pharma, he was Deputy CIO at MIT's Lincoln Laboratory where he supported Dept of Defense research efforts and gained front line experience in cyber security and defense. He also spent ten years as a Disaster Recovery consultant for IBM specializing in rapid recovery efforts for corporations as well as spending time as the Emergency Response lead for IBM's relationship with the City of New York's Office of Emergency Management.



**Gary Kocher, Partner, K&L Gates**

Mr. Kocher has 25 years of experience working with exciting, high growth companies. He counsels founders on business formation issues and works with companies on a wide range of matters, including financings, strategic partnerships and acquisitions, intellectual property creation and protection, and exit transactions. Over his career, Gary has represented more than 100 start-ups in connection with their formation and receipt of seed, angel, strategic and venture financing, including Clarisonic, Resonant Systems, HomePipe Networks, Klir Technologies, Twango, Ahnu Footwear, FlexCar, Redfin and Fridge Door. He has worked on over 20 initial public offerings including for companies such as Western Wireless (T-Mobile parent), Electrical Geodesics, Greenfield Online, Zumiez, Intrawest (Whistler ski resort), True Blue and, most recently, Truett-Hurst Winery in Sonoma. Clients he has represented from beginning-to-end include Clarisonic (sold to L'Oreal), Greenfield Online (sold to Microsoft), Flexcar (merged with Zip Car), Fridge Door (sold to Amazon) and Twango (sold to Nokia). He also regularly represents angel and venture capital investors and serves as outside counsel to the Alliance of Angels. Mr. Kocher has served as counsel on a number of significant cross-border transactions involving Canadian companies and advises Boards of Directors and senior management on strategic issues. Mr. Kocher's blend of private/public company expertise and his experience representing companies from start-to-finish provide him with a unique perspective and ability to anticipate issues confronting high growth companies. He has been consistently selected as a Washington SuperLawyer, is named as one of America's Leading Lawyers for Business by Chambers USA and is listed in Best Lawyers in America.



**Zach Lawrence, Ohio Tech Angels**

Zach has 9 years of professional investment experience and joined the Ohio TechAngel Funds management team in 2011. He focuses on screening deal flow, due diligence, and ongoing portfolio management. Previously Zach served as a research analyst for a 6-person team at UBS Financial Services which focused on private wealth management and institutional consulting. He acted as an assistant portfolio manager for the team's discretionary portfolio management clients, performed investment due diligence for the team's institutional clients, and profiled companies for potential referral to the UBS Investment Banking and Private Equity deal origination team.

Zach earned a B.A. in Philosophy from the Ohio State University and a Master of Accounting and Financial Management from the Keller Graduate School of Management. He has earned the Chartered Financial Analyst® designation, and previously served as a grader for the CFA Exam Grading Program. Zach lives in Dublin with his wife and daughter, and volunteers with several charitable organizations and is a member of the Worthington Noon Lions Club.



**Michael Loria, IBM**



**Raymond Luk, Founder & CEO, Hockeystick.com**

Raymond Luk is the founder and CEO of Hockeystick.co, a reporting and metrics platform that enhances transparency between private companies and their shareholders. Hockeystick helps companies define and share key performance metrics in their business, and makes it easy to share this information with investors and other stakeholders.

Raymond is also the founder of Year One Labs, an investment fund based in Montreal, Quebec, as well as Flow Ventures, a boutique consultancy working with venture-funded startups

He has written and spoken extensively on the subject of early stage investment and measuring success in private companies.



**Parker MacDonell, Ohio TechAngels**

Parker MacDonell is a seasoned financial services and business executive whose personal mission includes helping others succeed in business. He assists business owners with capital formation, succession planning, goal setting and value creation. His goal is to help business owners through the next step in the growth of their enterprise and to remove obstacles that may stem from access to capital and funding.

Parker's financial services career has combined commercial banking, angel investing and start-up business ventures. At Bank One, he led teams of retail, commercial and community bankers to serve their clients. At CFBank, he successfully launched the entry of the company into the Columbus market and built a base of satisfied clients. As a member of the Executive Committee of, and an investor in, the Ohio TechAngel Funds, Parker assists entrepreneurs with the growth of their emerging businesses. He is an active angel investor in fourteen companies. He co-founded a highly successful entertainment venture in Columbus and a Nashville-based publishing company. Parker has served on the boards of five for-profit companies, one of which had a successful liquidity event. He has also served the communities in which he's lived and worked on the boards of twelve not-for-profit organizations in the arts, workforce development, healthcare and other fields. Parker is the immediate past chair of the Small Business Council of the Columbus Chamber and a member of the Chamber Board of Directors.

Parker holds an undergraduate degree in music from Dartmouth College and a Master's Degree in Public and Private Management from the Yale School of Management. He is an active musical performer, and the thrill of being on stage is exceeded only by the satisfaction of participating in a new venture and helping it succeed.



**Liz Marchi, Frontier Angel Fund**

Liz Marchi is the Fund Coordinator for the Frontier Angel Fund, LLC, Montana's first angel fund ([www.frontierangels.com](http://www.frontierangels.com)). In addition, she is working with the Governor's Office of Economic Development to build the Montana Angel Network and Innovate Montana. She is a co-founder of Northfork Strategies ([www.northforkstrategies.com](http://www.northforkstrategies.com)).

Liz has a background in legislative and public policy issues related to business growth and development at both the state and federal levels. She is a proven leader and relationship builder and has served as President of the Montana Ambassadors, Trustee of Hollins University, and President of the Hollins University Alumnae Association. She served for seven years as President and CEO of Montana West Economic Development and the Flathead County Port Authority, focusing on marketing, communications, and access to capital for economic and entrepreneurial development. She has served on the advisory board for the Montana Meth Project, the Governor's Economic Advisory Council, and as vice chairman of the Greater Polson Community Foundation. She is recognized for her vision and courage in bringing the entrepreneurial imperative to rural areas.

Liz resides with her husband, Jon, on a ranch outside of Polson, Montana, where she sells natural, Montana-raised Wagyu (Kobe) beef and registered Angus. She has three children and two stepchildren.



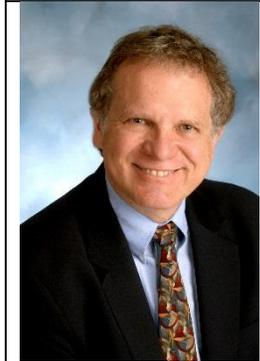
**Ross Margulies, Associate, Foley Hoag**

Ross Margulies focuses his practice on statutory and regulatory issues involving the Centers for Medicare & Medicare Services (CMS), as well as general health policy matters. His expertise includes Medicare and Medicaid reimbursement issues for innovative pharmaceutical products; legal, regulatory and strategic advice for Medicare and Medicaid providers; and compliance issues related to pharmaceutical and medical device companies, hospitals, practitioners, and provider organizations.

Ross' practice emphasizes strategic counseling to healthcare and life sciences clients on regulatory and administrative processes and federal legislative matters. He also advises a number of Medicaid providers on issues related to waiver and demonstration authorities, the

Medicaid Institutions for Mental Disease (IMD) exclusion, and rules related to restraints and seclusion. Ross has experience helping clients establish and maintain effective compliance programs, including navigating disputes alleging kickbacks, overpayments, and billing and coding problems. With the enactment of health care reform legislation in the spring of 2010, he has begun counseling clients on the multiple changes to health care laws that have occurred as a result of the legislation.

Prior to joining Foley Hoag, Ross served as a Senior Research Assistant at the George Washington University School of Public Health and Human Services. He also worked in a variety of public sector settings, including serving in the Office of the General Counsel of the U.S. Department of Health and Human Services. On Capitol Hill, Ross was a Health Policy Fellow in the office of Senator Bernie Sanders. He previously served as Development Director for the non-profit organization, FairVote, and Founder and Director of Finance for the End Poverty Now Society in Montreal, Canada.



**John May, *New Dominion Angels***

John May is the managing partner of New Vantage Group, a McLean, VA firm that innovatively mobilizes private equity into early-stage companies and provides advisory services to both funds, private investors and entrepreneurs. Mr. May's experience in private equity capital over the last 25 years ranges from venture capital fund management to angel investing in the USA and angel ecosystem development abroad.

Mr. May has been at the forefront of the angel investor movement. He is the founder of five investment groups, as well as the Investors' Circle, a national non-profit group of 125 family and institutional investors working to grow the social venture capital industry. He is chair-emeritus of the Angel Capital Association (formerly a program of the Ewing Marion Kauffman Foundation), and is a lead instructor for the "Power of Angel Investing" seminars, a program of the Angel Resource Institute. He is the co-author of two books, *Every Business Needs an Angel* (Crown Business: 2001) and *State of the Art: An Executive Briefing on Cutting-Edge Practices in American Angel Investing* (Darden Publishing: 2003).

Currently, Mr. May is actively involved with cross-border angel investing and developing angel investment ecosystems in emerging markets. In addition to speaking on angel investment topics in over 20 countries, he is managing partner of Seraphim, a UK-based global venture fund, and is working on USAID projects promoting the formation of angel groups in Indonesia and the Middle East. He also serves on the advisory board for Conservation International's "Verde Investments." Mr. May firmly believes that angel investing can trigger success in high-growth companies that spur job creation and economic development around the world.

Mr. May holds a BA from Earlham College, an MPA from the Maxwell School at Syracuse University and is a Batten Fellow at the University of Virginia's Darden School of Business.



**Byron McCann, *Managing Partner, Ascent Partners Group, Element 8***

Byron McCann is managing partner of Ascent Partners Group, an advisory firm to technology companies; Chair of Keiretsu Forum's Cleantech Committee; and was recently NW Regional Co-chair of the Clean Tech Open for four years. As a technology entrepreneur, he was a founder of genSoft, which had the first Windows database and was acquired by Computer Associates; COO of a cable television advertising venture, acquired by TCI; and was a senior consultant for Ernst & Young's national telecommunications consulting practice. Byron was on the board of the Northwest Entrepreneur Network; vice chairman of the WTIA (Washington Technology Industry Association); Board Chair of the non-profit Broadway Bound Children's Theatre. He is a cum laude graduate from Harvard and has an MBA from Stanford.



**Loretta McCarthy, *Managing Partner, Golden Seeds***

McCarthy is a Managing Partner, responsible for the Golden Seeds angel network nationwide, including member cultivation, orientation and engagement. Prior to Golden Seeds, she held senior positions in financial services marketing at American Express and Oppenheimer Funds. She brings to this role deep experience in marketing, product development, public affairs and corporate communications. Ms. McCarthy holds an MBA from the University of Colorado and a BA from the University of Arizona.



**Dave McClure, 500 Startups**

Dave McClure is a venture capitalist & founding partner at 500 Startups, an internet startup seed fund and incubator program in Mountain View, CA. He likes to hang out with entrepreneurs, and occasionally invest in startups foolish enough to let him. He has been an investor in over 250 companies including Mint.com, Twilio, Wildfire Interactive, SendGrid, TaskRabbit, SlideShare, Mashery, CreditKarma, KISSmetrics, and MakerBot, among others.

Dave has been geeking out in Silicon Valley for over twenty years, and has worked with companies such as PayPal, Founders Fund, Facebook, LinkedIn, Twilio, Mint.com, Simply Hired, O'Reilly Media, Intel, & Microsoft. Years ago he used to do real work like coding or marketing or running conferences, but these days he mostly does useless stuff like sending lots of email, blogging, and hanging out on Facebook and Twitter.

Dave also likes to play ultimate frisbee when his knees don't hurt.



**Patrick McHenry, US House of Representatives**

Patrick McHenry is serving his fifth term in the United States Congress where he represents the citizens of North Carolina's 10th District. Congressman McHenry's district comprises seven counties in western North Carolina, from the suburbs of Charlotte to Asheville in the Blue Ridge Mountains.

In the 113th Congress, McHenry serves as a Deputy Republican Whip, helping to manage the legislative priorities of Congressional Republicans on the House floor. Congressman McHenry is a member of the House Financial Services Committee, where he serves as Chairman of the Oversight and Investigations Subcommittee. In this role, the Congressman provides oversight of the Federal Reserve, Treasury, the Federal Deposit Insurance Corporation, the Securities and Exchange Commission, the National Credit Union Administration, the Office of the Comptroller of the Currency, the Department of Housing and Urban Development, the Federal Housing Finance Agency, and the Export-Import Bank. He is also a member of the House Committee on Oversight and Government Reform.

Throughout his career, Congressman McHenry has been a vocal and effective advocate for the men and women who wear the uniform of our country. He received awards from the North Carolina Chapters of the American Legion and Marine Corps League for his extensive work in bringing a veterans' health care clinic to his district after nearly two decades of delay. The National Guard presented Patrick McHenry with the Charles Dick Medal of Merit for his exceptional service to the North Carolina National Guard.

McHenry has been recognized as a leader of the conservative movement in America. He shares the most conservative voting record in Congress on family values issues, according to National Journal. Having never voted for a tax increase in his career, Congressman McHenry is continually recognized as a "Hero of the Taxpayer" by Americans for Tax Reform.

Congressman McHenry is the recipient of several additional awards including: the National Association of Manufacturing's "Manufacturing Legislative Excellence" Award, the Small Business and Entrepreneurship Council's "Small Business Champion" Award, the U.S. Chamber of Commerce's "Spirit of Enterprise" Award, the 60 Plus Association's "Guardian of Seniors' Rights" Award, the Family Research Council's "True Blue" Award, and Citizens Against Government Waste's "Taxpayer Hero" Award.

Most importantly, Congressman McHenry continues to listen to the voters of the 10th District and act as their voice in Washington. His main focus is to provide the highest level of constituent services at home in Western North Carolina.

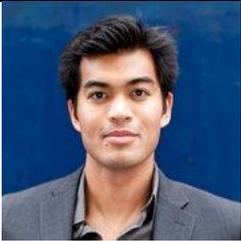
Prior to being elected to Congress in 2004 at the age of 29, Patrick McHenry represented the 109th District in the North Carolina House of Representatives. He also served as Special Assistant to the Secretary of the U.S. Department of Labor, a post he was appointed to by President Bush. Patrick McHenry is a graduate of Ashbrook High School in Gastonia, N.C. and Belmont Abbey College, where he earned a Bachelor of Arts in History. Congressman McHenry and his wife Giulia live in Denver, N.C. and worship at Holy Spirit Church.



**Scott Meza, Shareholder, Greenberg Traurig, LLP**

Scott Meza has more than 25 years of experience assisting businesses in complex transactions such as mergers, acquisitions, spin-offs of public and private companies, and sophisticated equity and debt financings and recapitalizations. Scott's broad industry experience includes managing transactions for technology-based companies as well as companies operating in highly regulated environments like government contracting, telecommunications, and health care. Representative transactions include stock-for-stock combinations, cash-out mergers, tender and exchange offers, management buyouts, stock and asset purchases, distressed company acquisitions (e.g., bankruptcy auctions), corporate spin-offs and divestitures, and corporate governance matters.

Scott regularly represents venture funds and emerging growth companies in a variety of financing transactions, ranging from preferred stock sales, subordinated debt lending and licensing, and other strategic

	<p>alliances. Scott has also been a leader in organizing networks of accredited "angel" investors, which actively invest in emerging growth companies around the country. Scott also advises senior management and boards of directors on executive employment and compensation issues and equity incentive plans.</p>
	<p><b>Dan Mindus, CIT GAP Fund and NextGen Angels</b></p> <p>Dan Mindus is Investment Director at CIT GAP Funds, where he manages initial company screening, due diligence, deal structuring, and serves at the board level on several portfolio companies. Prior to joining CIT GAP Funds, Dan was Vice President at the New Vantage Group, an early-stage investing company, where he led more than 20 investments. Dan has done stints at two consumer Internet startups, and in public policy, where his work was featured in The New York Times, The Financial Times, USA Today, The Washington Post, The BBC, Good Morning America, CNBC, and many other media outlets. He started his career at the Gerson Lehrman Group, an independent investment research firm in New York City. Dan holds a BA from Yale and an MBA from Harvard Business School.</p>
	<p><b>Christopher Mirabile, Launchpad Venture Group</b></p> <p>Christopher Mirabile is the Managing Director of Race Point Capital Group, a venture investment group focused on seed and early-stage investments in the high technology space. He is also the Managing Director of Race Point Capital Fund I LLC, which is a separate but affiliated early stage investment fund. In addition to his work with Race Point Capital, Christopher is an active member of the Boston-area angel investing community.</p> <p>Christopher has spent time as a public company CFO, a corporate lawyer and as a management consultant with Price Waterhouse's Strategic Consulting Group. Christopher is a regular advisor to start-ups, a frequent panelist and speaker and has been published and quoted in numerous business periodicals. He is a member of the Board of Directors of Boston World Partnerships, and an Entrepreneur-in-Residence at Babson's Olin School of Business.</p> <p>Christopher earned his J.D. from Boston College Law School and his B.A., with honors, from Colgate University.</p>
	<p><b>Alex Mittal, CEO FundersClub</b></p> <p>Prior to starting FundersClub, Mr. Mittal was the founding CEO of Innova Dynamics, a VC-backed touchscreen hardware company, leading the company from university laboratory to commercialization, securing design-in collaborations with today's major consumer electronics companies. Previously, he was the founding CTO of Credernity, a VC-backed identity and credential verification enterprise software company, and co-founded and led Penn Engineers without Borders, a non-profit that has provided running water to thousands of people worldwide. Mr. Mittal currently serves on the Board of Directors of three companies, holds degrees in economics and engineering from Wharton and the University of Pennsylvania, and is an alumni of Y Combinator. He was recently named an advisor to First Round Capital's Dorm Room Fund, and is a columnist for Inc. Additionally, Mr. Mittal has been featured in Forbes 30 under 30 in Tech, in BusinessWeek as one of America's Best Young Entrepreneurs, and in Silicon Valley's 40 under 40. Prior to his time as an entrepreneur, Mr. Mittal was active in science research, presenting at the 2002 Nobel Prize Ceremonies, and MIT Lincoln Laboratory named an asteroid after him for his work.</p>
	<p><b>Catherine V. Mott, Blue Tree Allied Angels</b></p> <p>Catherine Mott is a founder and CEO of BlueTree Capital Group and BlueTree Allied Angels located in Wexford, PA (suburb of Pittsburgh, PA.) BlueTree Allied Angels is one of 350 professionally managed angel investor networks in US and Canada. As of June 2011, BlueTree Allied Angels has invested ~ \$17 million in 28 regional companies. Ms. Mott is the past chairman of the Angel Capital Education Foundation, an organization that researches angel capital, tracks angel capital, and provides education to bring professionalism and ethics to the industry. In July 2010, she was named chairman of the board of the Angel Capital Association, the professional trade association for Angel Networks and Angel Funds in the U.S. Most recently, in September 2011, Ms. Mott was one of 21 individuals selected for the SEC Advisory Committee on Small and Emerging Companies.</p> <p>Ms. Mott has been a speaker/panelist at national and regional conferences: the National Association of Seed and Venture Funds (NASVF) annual conference, the Angel Capital Association annual summit, the State Science and Technology Initiative (SSTI) Annual Conference, as well as the Michigan Growth Capital Conference, North Carolina's Angel Investor Summit, and the National Governors' Association. In 2009, she served as a Corporate Ambassador for the US Dept of State representing professional managers of Angel</p>

	<p>Networks in the US.</p> <p>Previously, Catherine had founded Synergetics Sales Performance Group, (formerly Strategic Sales Solutions), and Indigo Capital Development, LLC. In 2002, she was recognized as one of Pennsylvania’s 50 Best Women in Business. Prior to forming her own businesses, Catherine worked 17 years in corporate banking management where she served in senior management roles for investment sales/wealth management, commercial lending, business development, and retail expansion.</p> <p>Catherine holds an MBA in finance, a BS in education and a master’s degree in Education.</p>
	<p><b>Cynthia Muller, Senior Director, Impact Investing at Arabella Advisors</b></p> <p>Cynthia leads Arabella Advisors impact investing practice. She helps individual and institutional clients understand the field of impact investing, develop strategies, and structure investments to accomplish their social and environmental goals. Cynthia’s work at Arabella also includes deal sourcing and structuring investments in health, education, microfinance, housing, and green technology. She has also led evaluations of several impact portfolios of some of the largest foundations in the country. Her extensive background in social enterprise and mission investing includes connecting public policy, programs, and capital for emerging social innovations to increase economic opportunities for under-served and marginalized communities. Prior to joining Arabella Advisors, Cynthia built a wealth of experience working on strategic initiatives in mission-driven organizations focused on issues including community health, affordable housing, and economic development. As director of strategic investments at NCB Capital Impact, a national community development financial institution, she oversaw and managed over \$80 million in impact investments. She has also served on the board of the CIRI Foundation and is a current board member for Uhambo USA. Cynthia holds a BA in psychology from Stanford University and an MBA from the University of Washington.</p>
	<p><b>Senator Christopher S. Murphy, United States Senate</b></p> <p>Senator Christopher S. Murphy is the junior United States Senator for Connecticut. Elected in 2012, Murphy serves on the Health, Education, Labor, and Pensions (HELP) Committee, the Foreign Relations Committee, and the Joint Economic Committee.</p> <p>Prior to his election to the U.S. Senate, Murphy served Connecticut’s Fifth Congressional District for three terms in the U.S. House of Representatives. The Fifth District includes the towns of Danbury, Meriden, New Britain, Torrington, and Waterbury. During his three terms, Murphy served on the Foreign Affairs Committee, the Committee on Oversight and Government Reform, the Energy and Commerce Committee, and the Committee on Financial Services. Before his service in the U.S. Congress, Murphy served for eight years in the Connecticut General Assembly. He spent four years representing Southington and the 81st district in the House, and then spent four years representing the 16th Senatorial District, which includes the towns of Waterbury, Wolcott, Cheshire and Southington. While in the Senate, he served as the Chairman of the Public Health Committee.</p> <p>Senator Murphy grew up in Wethersfield, Connecticut, and attended Williams College in Massachusetts, graduating with honors and a double major in history and political science. In 2002, he graduated from UConn Law School in Hartford, Connecticut. He practiced real estate and banking law from 2002-2006 with the firm of Ruben, Johnson &amp; Morgan in Hartford. On August 18, 2007, Murphy married Cathy Holahan, an attorney. They have two sons named Owen and Rider.</p>
	<p><b>Manthi Nguyen, Sand Hill Angels/ Band of Angels</b></p> <p>Manthi Nguyen has over twenty five years of diverse experience in all functions of managing and growing businesses with capital efficiency and operational effectiveness in a wide range of industries: real-time control systems, telecommunications and networking, Internet services, publishing, health and fitness, and manufacturing.</p> <p>In the early part of her career, Manthi joined General Motors Advanced Manufacturing Research in developing technologies for office and factory automation. She participated in developing international standards for Open System Interconnect with National Institute of Standard and Technology (NIST). Manthi was involved in a series of early startup developing routing and networking technologies that were later acquired by NEC, Cabletron, Tut Systems, and Cisco. In the last 10 years, Manthi has brought her executive experience to focus on small businesses.</p> <p>Manthi Nguyen received her BSEE from University of Washington, and her MBA from University of Michigan.</p>



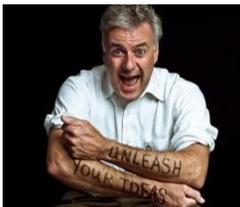
**Katherine O'Neill, JumpStart New Jersey Angel Network**

Katherine O'Neill is the Executive Director for JumpStart New Jersey Angel Network, a member led angel investor group that invests in early stage high growth companies in Mid-Atlantic region, and an investor in technology businesses. She currently serves on the Board of the Angel Capital Association ACA the national organization representing angel investor groups in North America. Katherine represents the ACA at both national and international events.

Katherine is a member of the NJ Economic Development Authority Edison Fund Advisory Board, Ben Franklin Technology Partners of SEPA Advisory Board, NJ Technology CFO Advisory Board, Princeton University MIRTHE Investment Focus Group and Rutgers Innovation Park Advisory Board. In recent years she has spoken at and judged business plan competitions both regionally and nationally at events such as IMPACT, Astia, Microsoft BizSpark NYC competition, Tri State Donald W. Reynolds Cup, Princeton University Jumpstart Innovation Forum and Start Up Weekend Princeton.

Katherine is a seasoned financial executive and investor in early stage enterprises with extensive experience in start up and entrepreneurial operations as well as operational experiences in a diverse range of businesses. She has particular expertise developing technology-based business as well as strategic business plans. She has extensive multi-national experience and financial operation management and knowledge of healthcare pharmaceuticals, information systems, e-commerce and social media. She is the president of O'Neill Associates and consults with technology companies and acts as interim CFO.

In addition to her entrepreneurial activities, she was a senior executive in corporate finance in both a Fortune 100 pharmaceutical company the now GlaxoSmithKline and Fortune 500 chemical company FMC. Katherine has served on many non-profit boards focusing on education and women in business. Katherine is also currently active with the Forum of Executive Women and the New Jersey Technology Council. Katherine earned BA in Economics from the University of Maryland Munich and College Park MA in Economics from the University of Pennsylvania.



**Jonathan Ortman, President, Global Entrepreneurship, WeekSenior Fellow, Ewing Marion Kauffman Foundation**

Jonathan Ortman serves as president of Global Entrepreneurship Week, now in 140 nations, chair of the Global Entrepreneurship Congress, senior fellow at the Ewing Marion Kauffman Foundation and president of the Washington, DC-based Public Forum Institute.

In addition to serving on the national Boards for GEW around the world, Jonathan recently joined the Board of the Center for Entrepreneurship in Moscow.

Trained as an economist, with two startups and successful exits under his belt, he blogs weekly on high-growth entrepreneurship and has emerged as a chief global strategist in building startup ecosystems around the world. Jonathan lives in Washington, DC, with his wife and three young children.



**Robbie Paul – ICE Angels**

Robbie joined The Icehouse in 2008 after relocating from the east coast of the US. As Funding Manager, Robbie manages the ICE Angels and the \$4M Entrepreneurs' Challenge. Robbie is the first point of contact for start-ups seeking angel investment and for investors seeking investment opportunities. As manager of the ICE Angels, Robbie has enabled investment of \$6.8M into 15 companies over 30 rounds. Robbie has trained under US Angel Capital Association Hans Serveriens Award Winner Bill Payne, US ACA Director Dan Rosen, and the US Angel Resource Institute Chairman Michael Cain. He is an Associate Council member of the Angel Association of New Zealand and a modest investor in Booktrack and 1Above. Robbie graduated from the University of North Carolina-Wilmington in 2008 with a degree in Business Development and Entrepreneurship. At UNC-W, Robbie held internships with a local angel investment network and a boutique private equity firm.



**Bill Payne, Vegas Valley Angels and Frontier Angels**

Bill Payne is an active angel investor, board member, and advisor to entrepreneurs. He assisted in founding four angel groups: the Frontier Angel Fund (2006), Vegas Valley Angels (2003), Tech Coast Angels (San Diego - 2000), and Aztec Venture Network (1999). For three decades, Bill has successfully founded or invested in over fifty start-up companies.

In 1971, Bill founded Solid State Dielectrics, Inc., an advanced materials supplier to the electronic components industry. He sold the company to E. I. DuPont in 1982.

From 1995 to 2007, in his role as an Entrepreneur-in-Residence with the Kauffman Foundation (Kansas City),

	<p>he worked on educational programs for entrepreneurs and their investors, including the development of the <i>Power of Angel Investing</i> seminar series. Since 2001, Bill has served as the lead instructor for over 100 of these angel investing seminars and workshops. He has also been actively engaged in the formation and startup of the Angel Capital Education Foundation and the Angel Capital Association (ACA). Bill was awarded ACA's prestigious 2009 Hans Severiens Memorial Award for Outstanding Contribution to Angel Investing. Bill served as the 2010 BNZ University of Auckland Entrepreneur-in-Residence in New Zealand from February through June 2010. In November 2010, Bill was named an Arch Angel of New Zealand for "remarkable contributions to angel investing."</p> <p>Bill graduated with BS and MS degrees in ceramic engineering from the University of Illinois, where he has served on the Dean's Board of Visitors of the College of Engineering. All together, Bill has over 120 years of board service for private companies and not-for-profit organizations. He currently serves as advisor to several start-up companies. His eBook, the <i>Definitive Guide to Raising Money from Angels</i> is available on his Web site at <a href="http://www.billpayne.com">www.billpayne.com</a>.</p>
	<p><b>Jean Peters, Golden Seeds</b></p> <p>Jean Peters help companies create value, attract investors and grow. For more than two decades, she led investor relations and IPO communications for Fortune 200 financial services companies. Peters believes finance and clear communications are mutually compatible and add real value -- helping management and investors alike recognize and actualize the true worth of a business.</p> <p>Prior to an award-winning career as an executive serving in C-suite roles in strategic planning, IR and corporate communications, she spent more than a decade as a financial and investigative journalist. Also spent several years on Capitol Hill as policy analyst to the House Budget Committee, and was awarded a Congressional Fellowship from the American Political Science Association. Currently, she is an active investor via Golden Seeds, with a passion for supporting innovation and entrepreneurship, and act as advisor to startups on business strategy, finance and how to attract new sources of capital.</p>
	<p><b>Dr. Marlin (Marnie) S. Potash, Ed.D., Golden Seeds</b></p> <p>Dr. Marlin (Marnie) S. Potash, Ed.D., is the founder of Potash Management Corp., a boutique consulting firm that provides psychological due diligence, with a solution-oriented focus on behavioral issues for entrepreneurial partnerships and family owned businesses. She is also sole owner of PSM Equities LLC, a real estate consultancy, runs a private psychotherapy practice and is Clinical Assistant Professor of Psychiatry at the Mount Sinai School of Medicine. Dr. Potash is the author of three published books and numerous professional articles. She holds a BS from Tufts University, Master's and Doctoral degrees in Behavioral Studies from Boston University, and postgraduate certification in Organization Development and Human Resource Management from Columbia University and the University of Michigan.</p>
	<p><b>Rachael Qualls, Chief Executive Officer, Venture360</b></p> <p>Venture360 was developed for investors &amp; entrepreneurs, by an investor &amp; entrepreneur – Rachael Qualls. Rachael is the founder and former CEO of the Angel Capital Group where she began development of Venture360 to meet the growing demands of managing one of the largest Angel groups in the country. The Angel Capital Group has multiple locations nationwide, more than 200 investors, and a growing portfolio of 35+ companies. Prior to the Angel Capital Group, Rachael was also the founder and CEO of a social networking site started in 2009 called BugleMe. BugleMe assisted celebrities in monetizing an online fan base through privately built social networks integrated with public sites like Twitter and Facebook. Rachael led the development and sales teams with locations in LA, Nashville and London. BugleMe was acquired by a NYC-based venture capital firm in 2010.</p> <p>Prior to founding Angel Capital Group and BugleMe, Rachael's experience included financial management and senior analyst positions with Pinnacle Financial Partners, Raymond James, and Ernst and Young. She also founded several other startups, including Katalyst, FastPitch and Qualls Properties. Having sat on both sides of the table, as both investor and entrepreneur, she was able to develop Venture360 to meet the unique needs of both these diverse groups.</p>
	<p><b>Mark Rainosek, FD Venture Farm</b></p> <p>Over the past 20 years, Mark Rainosek has founded five early stage technology companies, raised millions of dollars of strategic and venture capital, and has successfully exited three of the companies through acquisition to public technology companies.</p> <p>Mark has acted as CEO, President, COO and CFO, giving him a broad strategic perspective on business growth. Mark has specific expertise in the areas of business planning and strategy development, capital raising, mergers and acquisitions, business structuring, sales/market planning and execution, legal and contract negotiation, financial modeling and analysis, and administration (HR, Facility, IT).</p> <p>Mark is a member of Atlanta Technology Angels, Angel Lounge, Technology Executive Roundtable and MIT Forum.</p>



**Dick Reeves, *Angel Investor Management Group/ Huntsville Angel Network***

Dick Reeves has been involved in high tech, low tech and no tech businesses since 1969. After raising angel capital for three of his own ventures, he organized the Huntsville Angel Network in 2005 and grew it to 80 members. In 2011 he was a founding partner in the Angel Investor Management Group, which manages angel investor groups in Huntsville, Auburn, Mobile, Montgomery and Birmingham, Alabama with over 200 investor members. In 2013 he founded the Angel Syndicates Central, which provides deal syndication services to small city angel groups that enable them to fully fund local companies and to have a diverse portfolio of investments. Reeves has served on the board of directors of the national Angel Capital Association since 2011.



**Jamie Rhodes, *Central Texas Angel Network and Alliance of Texas Angel Networks***

Jamie is a serial entrepreneur, co-founding National NanoMaterials, manufacturer of Graphenol™, a functionalized form of graphene and previously founding Perceptive Sciences Corporation. Before founding Perceptive, Jamie entered the entrepreneurial arena as the cofounder of a venture capital funded start-up focused on the telecom industry. Jamie spent the early years of his career working with numerous start-ups, most notably National Instruments. He spent nine years in management at IBM and led a variety of programs, including IBM’s first object-oriented system management platform and IBM’s PC Server product.

In an effort to give back to the community, Jamie has lent his expertise to other entrepreneurs. With the support of the Greater Austin Chamber of Commerce, Jamie founded the Central Texas Angel Network, which provides funding and support to Texas entrepreneurs across a broad spectrum of industries. He has also organized angel groups around the state of Texas into the Alliance of Texas Angel Networks, to foster the growth of angel investing and syndicate angel investments. He is a member of the board of directors of the Angel Capital Association, the national organization representing seed stage investors. He has been on the board of directors of the Greater Austin Chamber of Commerce and the Texas Tri-Cities Chapter of the National Association of Corporate Directors. Jamie is an active angel investor and serves on numerous start-up advisory boards. He has been an advisory board member on the Central Texas Regional Center of Innovation and Commercialization since its inception.

Jamie has served on advisory boards at St. Edward’s University, Texas State University and the University of Texas. He holds both a Bachelor’s of Science degree and a Master’s of Science degree from the University of Texas at Austin.



**Donald Riegle, *Former United States Senator, Chairman, APCO Worldwide***

Don Riegle, former United States senator, serves as chairman of APCO Worldwide’s government relations team and helps develop and direct client strategy for governments, companies, associations and various nongovernmental organizations. With more than a decade of executive-level communication agency experience, Senator Riegle brings to clients a proven ability in crafting and executing complex public affairs programs and government relations initiatives. He also serves as a strategic counselor to chief executive officers and other senior executives on business strategy.

With 28 years of congressional service, 18 in the United States Senate and 10 in the United States House of Representatives, Senator Riegle brings expert knowledge of the inner workings of government and the shaping of public policy. Having served as both a Republican and a Democrat, he enjoys excellent relationships with his colleagues in both parties on Capitol Hill. During his three terms in the United States Senate, he served six years as chairman of the Senate Banking Committee, leading several major financial restructuring bills to enactment. He also served on four other major Senate committees: Finance, Commerce, Labor and Human Resources, and Budget. Additionally, he chaired several key subcommittees, including Health Care, Securities, and Science and Space. He was the lead Senate sponsor of the successful Chrysler Loan Guarantee Bill.

Senator Riegle has also served on the boards of directors of two New York Stock Exchange listed companies, WellPoint, Inc. and the Stillwater Mining Company. He is widely experienced in all areas of corporate governance.



**Bow Rodgers, *Plug and Play Tech Center***

Bow is a C-level executive and serial entrepreneur whose business experience has spanned both enterprise and startup companies. His breadth of management experience ranges from Group President of Sprint Telecommunications managing 1,500 people to getting funded by Microsoft's Bill Gates and Steve Ballmer for startup, Human Engineered Software. In addition, Bow was Corporate Vice President and General Manager of PowerTV (a Scientific-Atlanta Company) prior their sale to Cisco.

Bow managed or was part of the management team for 3 early- stage companies that received major funding from respected venture capital firms.



**David S. Rose, *GUST and New York Angels***

David S. Rose, described by BusinessWeek as a "world conquering entrepreneur," is a technology visionary and investor who has founded or funded over 75 pioneering companies that are helping to define the future. An Inc. 500 CEO heralded by Crain's New York Business as a "Top Dog in Tech," he is a dynamic keynote speaker on the topics of future technology, venture investing, entrepreneurship, and presentation skills.

Mr. Rose has consistently been at the forefront of innovation in both business and technology. From his initial involvement with the first online communities in the 1970s, through founding one of the first personal computer training companies in the 1980s, one of the first wireless data information networks in the 1990s, and the first global angel investing platform in the 2000s.

David S. Rose is Chairman and CEO of Angelsoft, which operates the international standard collaboration platform for early stage angel investing. He is Managing Principal of Rose Tech Ventures, one of the country's leading seed stage investors. He is Chairman of New York Angels, the largest and most active angel investment group on the East Coast and he is Chairman of private equity firm Egret Capital Partners. In addition, he is the Track Chair for Finance and Entrepreneurship at Singularity University, the Google/NASA sponsored graduate program training the next generation of technology leaders.

A native New Yorker, David S. Rose has a BA from Yale and an MBA in Finance from Columbia Business School. He is an Associate Fellow of Pierson College at Yale University, member of the Entrepreneurship Advisory Board of Columbia Business School, and a Lifetime Professional Member of the World Future Society.



**Daniel Rosen, PhD, *Alliance of Angels***

Dan Rosen is CEO and president of Dan Rosen & Associates, an early-stage technology investment and advisory firm. Dan is also chair of the Alliance of Angels.

Dan was founding managing partner of Frazier Technology Ventures, an early-stage venture capital fund in Seattle. FTV specialized in category-defining technology companies in communications and software. Earlier, he was general manager of new technology in Microsoft, where he was responsible for assessing Microsoft's new technology needs and finding innovative ways to meet those needs through increasing internal research efforts, licensing, investment, or acquisition. In this role, Dan was also responsible for technology transfer into Microsoft's product groups. Prior to that, Dan was general manager for MSN with responsibility for search, transaction and services businesses, e-commerce, and alternate channels. Prior to joining Microsoft, Dan was at AT&T for 15 years, where he served as vice president and general manager of AT&T Consumer Interactive Services, where he designed and implemented AT&T's first consumer-oriented Internet service offering, and managing director for Northern & Eastern Europe.

Dan chairs the Seattle Alliance of Angels. He sits on the boards of the Modumetal, Billing Revolution, Centri, Angel Capital Association, and the Dean's Leadership Council of UCSD Biological Sciences.

Dan has a B.A. in biology from Brandeis University and a PhD in biophysics from University of California, San Diego. He holds several patents in communications and Internet technologies.



**Peter Rosenblum, *Foley Hoag***

Peter Rosenblum counsels a broad range of clients in diverse industries concerning business and regulatory matters, financing strategies and structuring of corporate transactions. He is actively involved in the firm's corporate and corporate finance practices, with an emphasis on mergers and acquisitions, venture capital, private equity and other public and private offerings of securities.

Peter has broad experience structuring and executing mergers and acquisitions and other transactions for public and private clients. He regularly advises investors and issuers in connection with private placements of equity and debt for early and later stage private equity investments. Peter has structured numerous buyouts, recapitalizations, joint ventures and strategic alliances involving complex applications of debt and equity securities. He has particular expertise in developing transaction-specific offshore and cross-border structures and Limited Liability Company and other pass-through vehicles and in counseling managements and corporate special committees involved in significant transactions.

His clients include venture capital and private equity funds, hedge funds and other private investment funds, both in the US and offshore, that invest in public and private securities, private equity transactions, international forestry assets and other alternative investments. He also provides comprehensive representation to companies in technology, energy, life sciences, investment management, consulting and other industries concerning corporate governance, financings, management compensation and succession and liquidity events. Peter represents numerous registered investment advisors and managers of private investment funds and hedge funds, both onshore and offshore. Peter also works with high technology, energy and life sciences clients on intellectual property strategies and protection, licensing and related matters. Peter is Co-Chairman of the Firm's Mergers and Acquisitions Practice Group. He served as Chairman of the firm's Business Department from July 2008 through October 2011. He was a Co-Managing Partner of Foley Hoag from 2000 to 2005 and a Member of its Executive Committee from 1997 to 2005. Prior to entering the private practice of law, he served as Law Clerk to Chief Justice G. Joseph Tauro of the Massachusetts Supreme Judicial Court.

Peter has also lectured and taught classes at Harvard Business School and Boston University School of Law.



**Rob Rosenblum, *K&L Gates***

Rob Rosenblum represents financial services firms in sophisticated, and often novel, regulatory, transactional, and product development projects, usually involving the federal securities laws and related financial services laws and regulations. Rob is well known nationally for helping companies to structure their businesses and operations to avoid inadvertently becoming investment companies, as well as to avoid having to register as investment advisers, broker-dealers, commodity trading advisers or commodity pool operators. Rob also assists early stage and other companies whose businesses require them to register in one or more of these capacities.



**Don Ross, *HealthTech Capital***

Don Ross is founder and managing director of HealthTech Capital, member and former board director of Sand Hill Angels, member of Life Science Angels, and director on several private company boards. Don is active in assembling investment syndications among angel groups and with venture firms. His investments include companies in HealthTech, diagnostics, medical devices, mobile, and Internet. Don was an early pioneer in bringing together technology and health. In the 1980s, he developed healthcare software for psychological testing, health risk appraisal, health behavior change, and health monitoring. Don subsequently founded a healthcare publishing company, funded it internally, and ran it for 15 years until it was acquired.



**Timothy Ryan, *Managing Director - Sales and Business Development, OTC Markets***

Timothy Ryan joined OTC Markets Group in 2005 to help create the OTCQX and International OTCQX market tiers. Tim has over 15 years of sales, marketing and business development experience in the financial services industry. Prior to joining OTC Markets, Tim was with The NASDAQ Stock Market for four years in Trading Services, The Portal Market, and the OTC Bulletin Board, focusing on new product development. Tim holds a BA from Stonehill College.



**Theresa Sedlack, *Innovation Notre Dame***

Theresa Sedlack brings more than 10 years of experience working with entrepreneurs, market experts, and investors throughout the Notre Dame family. Prior to joining Innovation Park, Theresa served as venturing programs manager for Notre Dame's Gigot Center for Entrepreneurial Studies. In this role, she helped create and led many of the major programs in the Gigot Center, including the formation of the IrishAngels network, the annual McCloskey Business Plan competition, and the NASDAQ training program offered in connection with the competition. Her professional background includes eight years working at Procter and Gamble. She teaches the M.B.A. venture capital class in the Mendoza College of Business. Theresa received both her undergraduate and MBA degrees from Notre Dame.



**Kerry Sharp, *The Scottish Investment Bank***

Kerry Sharp is Head of The Scottish Investment Bank (SIB), Scottish Enterprise's (SE) successful investment division, the role of which is to grow Scotland's private sector funding market ensuring both early stage and established SMEs with growth and exporting potential have adequate access to growth capital.

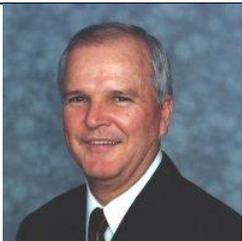
Kerry leads a team of investment and investment services staff, responsible for all SE's investment activities (annual investment of c£30m), managing its sizeable investment portfolio (valued at over £115m), managing its Fund Investment into the Scottish Loan Fund (£55m) where she sits as Chair of the Investor Committee, undertaking market intelligence gathering, provision of financial readiness advice to companies seeking funding and development of new products and interventions (such as the launch of the £103m Renewable Energy Investment Fund).

Kerry's previous remit within SIB was Director of Portfolio Management, where she established the Portfolio Management function within SIB for SE, building a dedicated team along with industry standard operational processes and procedures. Kerry took a lead role in establishment of the Scottish Loan Fund including private sector fund raising and secured and implemented an industry standard investment monitoring and reporting system for SIB.

SIB manage five Funds, the Scottish Seed Fund, the Scottish Co-Investment Fund, the Scottish Venture Fund, the Scottish Recycling Fund and the Renewable Energy Investment Fund alongside its sizeable investment in the Scottish Loan Fund (which is privately managed by Maven Capital Partners) and in Epidarex Capital's Life Sciences Fund.

Kerry initially joined SE in 2006, joining from the Anglo Irish Bank Corporation's Property Finance team where she project managed sizeable project finance transactions. Prior to that post she worked for many years for the Venture Capital company 3i plc, managing a broad and substantial portfolio of investments ranging from £30k-£10m. Kerry's career started with The Bank of Scotland where she specialised in corporate structured finance transactions.

Kerry is a Fellow of the Association of Chartered Certified Accountants (ACCA) and a Member of the Chartered Institute of Bankers.



**Tony Shipley, *Queen City Angels***

Tony Shipley is Chairman of Queen City Angels, a Cincinnati based group of angel investors, and Chairman of Transactiv, an Internet company supported by Queen City Angels.

In 2000, Mr. Shipley retired as President and CEO of Entek IRD International Corporation, one of the world's leading suppliers of software, hardware and services to the industrial plant maintenance market. Mr. Shipley founded Entek in 1981, and guided the company from a start up with no sales and two employees to \$60M in sales and 380 employees servicing customers on a global basis. In 1998, Entek was Number 414 on the Inc. 500 list.

Mr. Shipley is a member of various technical and business organizations and the Greater Cincinnati Chamber of Commerce Leadership Class XVIII. Mr. Shipley served as Chairperson of the Greater Cincinnati Software Association (The Circuit) during the formative years of this organization. Mr. Shipley currently serves on the Boards of The Health Foundation of Greater Cincinnati, the University of Cincinnati Foundation, The Circuit, and various other non-profit and company Boards. He was previously the Chairman of the Ohio IT Alliance, an Ohio Edison Center. Mr. Shipley holds an MBA from the University of Cincinnati and a BS degree in Industrial Engineering from the University of Tennessee.



**Paul Singh, Founder, *Disruption Corporation***

Paul is the founder of Disruption Corporation which provides tools, research and advisory services to corporations, angel investors and venture capital firms. Paul is also an investor via Crystal Tech Fund. Previously, he was a Partner at 500 Startups, a 4 year old "super angel" fund headquartered in Mountain View, CA and has overseen the investments in 525+ companies across 35+ countries. He is currently serving as an Entrepreneur in Residence with the White House Office of Science and Technology Policy and DHS/USCIS. Prior to Disruption Corporation and 500, Paul was the founder of a few other startups (two successful exits and a number of failures in between) and spent some time at PBworks, AOL and Symantec. He can be reached via [twitter.com/paulsingh](https://twitter.com/paulsingh)



**Mark Skinner, Director, *Regional Innovation Acceleration Network***

The RIAN project supports the community of existing and emerging Venture Development Organizations (VDOs) around the country by providing the means for peer-to-peer sharing of information and best/common practices; helping to identify funding opportunities for VDOs; and providing tools to help regions approach the creation of their own VDOs. Mark is also Vice President of SSTI. Working with SSTI since 1998, Mark was the long-time editor of SSTI's e-publications, the SSTI Weekly Digest and the Funding Supplement. He has been the principal author or a co-author on a number of publications, including the EDA-funded "A Resource Guide for Technology-based Economic Development." Mr. Skinner has extensive experience with small technology companies and federal research and development programs, including the Small Business Innovation Research (SBIR) Program, Small Business Technology Transfer (STTR) Program. Mr. Skinner received his B.A. in Urban and Regional Planning from Miami University (Oxford, OH).



**Ken Springer, President, *Corporate Resolutions***

Ken Springer, a Certified Fraud Examiner, is President and founder of Corporate Resolutions Inc. which conducts background checks and corporate investigations for investors, VC's and buyout firms. Mr. Springer is the co-author of "Digging for Disclosure: Tactics for Protecting Your Firm's Assets from Swindlers, Scammers and Imposters" (released Jan. 2011). A former special agent of the Federal Bureau of Investigation, Mr. Springer has conducted business-related investigations and intelligence gathering for over 30 years. Prior to founding the firm in 1991, Mr. Springer was President of Bishops Services, Inc., an investigative firm in New York City. Mr. Springer, a graduate of Siena College, is a frequent speaker and lecturer on due diligence issues, risk management, corporate investigations and the advantages of whistleblower hotlines for investors. He is active with numerous industry organizations that promote security, risk management and due diligence.



**Tony Stanco, Executive Director, *National Council of Entrepreneurial Tech Transfer***

Tony Stanco, Esq. is the executive director of the Angel Investors of Greater Washington, executive director of the National Council of Entrepreneurial Tech Transfer. Previously he was the director of the Council of Entrepreneurial Tech Transfer and Commercialization (CET2C) of The George Washington University. Mr. Stanco was a senior attorney at the Securities and Exchange Commission, where he worked on more than two hundred IPOs. He also has worked on innovation policy, including start-up creation and funding by angel investors and VCs. At School of Engineering and Applied Science at The George Washington University, Mr. Stanco works with universities and governments around the world on innovation policy, start-up finance policy, software policy, Open Source, cyber-security, and e-Government issues. Mr. Stanco has appeared before the US Congress, various US defense and civilian agencies, the World Bank, the European Commission, United Nations, Inter-American Development Bank, Organization of American States, World Summit on Information Society, LinuxWorld, Advanced Computer and Internet Law Institute, and International Computer Law Association. Mr. Stanco teaches the Lab to IPO course dealing with start-up formation and funding. He has an LL.M. from Georgetown University Law Center in securities regulation and is licensed as a lawyer in New York state.



**David Steakley, *Thiwtlig Management LLC***

David Steakley is an investor in real estate and private equity in Houston. David was a partner at the consulting firm Accenture, focusing on clients in the financial services industry. David has been a member of the Houston Angel Network since 2007, where he is currently Chairman. He co-founded Texas HALO Fund, an angel sidecar fund, and serves on its Board of Directors. David serves on the boards of several of his portfolio companies, including Vender Safe Technology, Pervino, and Salient Pharmaceuticals. David graduated from Williams College in 1983 with bachelor's degrees in Mathematics and American Studies. He and his wife have four children. He is an avid cyclist, frequently participating in the inter-city charity bike rides for multiple sclerosis.



**Stephen Thau, Partner, Morrison & Foerster**

Stephen Thau has been recognized as one of the top biotech attorneys in California. His practice focuses on the representation of life science, medical device, and other technology companies in transactional matters, including merger and acquisition, licensing and collaborations, strategic alliances, public offerings, and equity and debt financings. He also represents venture capital and investment banking firms in public and private financing transactions. He has represented companies in numerous public offerings, public and private M&A transactions, and collaboration agreements, and companies and investors in over 100 venture capital and debt financing transactions.

Mr. Thau is a member of the Board of BayBio, Northern California's leading life science association. He is a frequent speaker on venture capital financings and served on the faculty at the 2005 and 2007 Emerging Entrepreneurs workshops at Stanford University. Mr. Thau is recommended as a leading lawyer by PLC Which lawyer? 2011, Best Lawyers in America 2013, Chambers USA 2013, and Legal 500 US 2013. He was named to the Daily Journal's inaugural list of 25 leading biotech lawyers in California, in 2011 and was recognized as a "Life Sciences Star" by LMG Life Sciences 2013.

Mr. Thau re-joined Morrison & Foerster in 2008 after having practiced corporate law for ten years at Venture Law Group and Heller Ehrman LLP. Mr. Thau began his legal practice as a litigator at Morrison & Foerster, focusing on securities and intellectual property. He also served as a law clerk to the Hon. Vaughn R. Walker in the United States District Court in the Northern District of California. He graduated Order of the Coif from Stanford Law School, where he was managing editor of the Stanford Law Review, and graduated magna cum laude from Harvard College in Biology.



**Krista Tuomi, American University**

Krista Tuomi is an Assistant Professor in the International Economic Relations program. Prior to this post, she lectured at the University of Cape Town, South Africa, where she focused on growth theory, game theory and macroeconomic policy. She also worked as an independent policy analyst in Southern Africa, advising on issues ranging from environmental cost-benefit analysis and governance capacity to growth constraints.



**Christopher Twiss, New Zealand Venture Investment Fund**

Chris is an Investment Director for the Seed Co-investment Fund. Over the last 20 years he has gained extensive venture capital, private equity, angel investment, merchant banking, legal and entrepreneurial experience in London, Europe and New Zealand.

Following an early career with listed agribusiness company Wrightsons in the South Island, Chris gained marketing and law degrees at Otago University before qualifying as a solicitor with Bell Gully in Wellington in 1993. From 1996, he spent seven years based in London working firstly as a commercial lawyer for Linklaters & Alliance and then as a corporate financier and venture capitalist with UK merchant bank Close Brothers PLC.

After returning to New Zealand in 2003 Chris was appointed to the newly created role of Executive Director of the New Zealand Private Equity & Venture Capital Association (NZVCA). During his five years in this role Chris also served on the Boards of Incubators New Zealand and Connect New Zealand and co-authored "Fuel for your Business – An Entrepreneur's guide to Angel and Venture Capital Investment" – a New Zealand investment guide published by the NZVCA in October 2008.

Over the last four years Chris has also been an active angel investor and founded his own company - children's outdoor apparel brand "whippersnapper" ([www.whippersnapper.co.nz](http://www.whippersnapper.co.nz)).



**Ir. Peter Vandermeulen, Chief Technology Officer, 7AC Technologies, Inc., member ASHRAE**

Peter Vandermeulen started 7AC Technologies, Inc. in 2009. 7AC provides Liquid Desiccant Air Conditioning systems and membrane modules for Commercial and Industrial buildings and is a licensee from the US Department of Energy (NREL). Peter raised \$7M for 7AC and has filed over 30 patent applications on the technology. Prior to 7AC, Peter founded BlueShift (a robotics company) to introduce the use of continuous flow manufacturing to the semiconductor industry and raised \$20M in venture capital for the company. Peter holds over 34 patents in robotic automation technologies. Peter was VP and GM at Brooks Automations' Vacuum Automation Business which he grew from \$2 to \$65M in 3 years and worked for Varian Ion Implant Systems and ASM International as a Scientist. Peter has a background in physics (M.S. Eindhoven University) and business administration (M.B.A. Babson College). He lives with his wife and daughter in Newburyport, MA.



**David Verrill, Hub Angel Investment Group, LLC & Chairman – Angel Capital Association**

David's professional career began as a research scientist at the Center for Blood Research in Boston focusing on the MHC of genetically engineered mice. After receiving his master's degree from Sloan in 1987, he spent a decade at MIT raising capital from industry and facilitating technology transfer. David still holds a partial appointment at the MIT Sloan Center for Digital Business. In 1996 he joined Xerox as Manager of International Sales and Business Development for the Adaptive Products Division before it was sold. In 1998 David joined third party marketing firm Winchester International Group as Managing Director. In 2000 Winchester helped found the Hub Angels, and early stage investment group in Boston. David sits on the Boards of Intelligent Bio-Systems, Incentive Targeting and is Chair-elect of the Angel Capital Association. David was educated at Bowdoin College and the MIT Sloan School of Management.



**Fiorello "Rico" Vicencio Jr., Shareholder, Greenberg Traurig, LLP**

Rico Vicencio is a corporate transactional attorney with a particular focus on technology-related businesses and emerging growth companies. Rico has extensive experience representing both issuers and investors in debt and equity financings at all stages of a company's lifecycle. His practice also includes a heavy emphasis on sophisticated business transactions, including dispositions, acquisitions and joint ventures, along with the preparation and negotiation of commercial technology agreements. Rico's nearly twenty years of experience includes time spent as an attorney-adviser in the Securities & Exchange Commission's Division of Corporation Finance.



**Tom Walker, Tech Columbus**

Tom Walker has been a leader in entrepreneurship and turning innovation-based discoveries into commercial opportunities for the last twenty years. From his work with teams of scientists at an international science and technology enterprise exploring emerging scientific areas, to his leadership as CEO of TechColumbus, Tom has consistently identified, developed, and launched promising business opportunities and start-ups. He is a seasoned founder and manager of venture funds, from proof-of-concept through growth, and has served on the boards of numerous startup companies. As President and CEO of TechColumbus, Inc., Tom applies his cross-functional experience to create and carry out entrepreneurial initiatives to accelerate Central Ohio's innovation economy. TechColumbus works directly with high growth entrepreneurs in fifteen counties to help them grow their businesses and operates a state-of-the-art incubator which also houses companies. TechColumbus provides very early stage capital to startups as well as mentoring and advice through the entrepreneurs-in-residence program and a series of events and programs designed to accelerate technology in the region. Throughout his career, Tom has worked with key state, national, and international research and development and entrepreneurial communities to further an increased recognition of innovation and entrepreneurship as a path to economic growth. He has been adept at securing private and federal funding to support on-the-ground state initiatives. Prior to joining TechColumbus, Tom was President and CEO of i2E, an Oklahoma private not-for-profit company focused on growing high-growth companies through venture advisory services, access to capital, and entrepreneurial development. Under Tom's leadership, i2E experienced the largest growth in programs and infrastructure in its history. The company substantially increased the risk capital available to entrepreneurs in Oklahoma. Tom's focus on establishing an entrepreneurial infrastructure for advanced technology opportunities resulted in international recognition for innovative venture development. With an increased emphasis on corporate governance, i2E was also awarded National Certification from the Standards for Excellence Institute, the first Venture Development Organization in the U.S. to receive such distinction. Tom organized his first angel investment group and fund in the late nineties and has been involved with angel and early stage investing ever since. He served as advisor to the Ewing Marion Kauffman Foundation (EMKF), the country's largest foundation entirely devoted to new business creation and entrepreneurial education. He was also a founding board member of the Angel Capital Association (ACA) and chaired two ACA Summits, the organization's annual event which is the largest gathering of angel investors in the world. An experienced investment fund manager, Tom founded SeedStep Angels. With chapters throughout Oklahoma, SeedStep Angels is that region's most organized and largest angel group and actively invests in start-up companies. Tom has shared his insights and enthusiasm for building an innovation economy in a weekly column in The Oklahoman and blogs on entrepreneurial topics regularly. He is the author of The Entrepreneur's Handbook, an easy-to-understand step-by-step guide to commercialization for entrepreneurs with big ideas. Tom's hands-on experience makes him a sought-out participant and speaker in the national and international entrepreneurial scene. He has testified before state and federal legislatures and has served on and advised multiple national task forces. Tom has assisted and

advised numerous states and regions, including the Southeast England Economic Development Agency (SEEDA). SEEDA's implementation of Enterprise Hubs became the largest entrepreneur support network under one brand in Europe. This network assists over 2500 high growth, technology startups at any given time. Tom was recognized as one of Oklahoma's Most Admired CEO's in 2012 and as one of Oklahoma's business leaders under the age of 40 and the Tulsa People magazine's 40 business leaders under 40 in 2007. Tom holds a B.S. in Aerospace/Mechanical Engineering from the University of Oklahoma, and a Master of Business Administration from Oklahoma City University. He began his career at Battelle Memorial Institute, an international science and technology enterprise that explores emerging areas of science, and develops and commercializes technology.



**Peggy Wallace, *Managing Director, Golden Seeds***

Peggy Wallace is a Managing Partner and also General Partner on Golden Seeds Fund and Golden Seeds Fund 2. Peggy's primary focus is working with companies and their board representatives in the Golden Seeds portfolio. Peggy actively works to build out a post investment eco system that fosters the acceleration and growth of companies in the portfolio. Peggy had over 25 years of experience in structured finance, risk management and financial institutions much while employed at JP Morgan Chase. She holds a BA from The George Washington University.



**Todd Walrath, *RealPage Senior Living***

From 2011-2014, Todd was the President of RealPage Senior Living. In 2011, RealPage (Nasdaq: RP) acquired SeniorLiving.Net, the business Todd founded in 2008. SeniorLiving.Net is a nationwide referral service for the Senior Housing industry.

From 2003-2008, Todd was the co-founder and CEO of LEADS.com, a search engine marketing company focused on providing internet marketing services to small businesses. This company was acquired by Web.com and went public on the NASDAQ in 2006, raising more than \$60m. In the combined company Todd was President of the Search Engine Marketing and Lead Generation businesses.

From 2001-2003, Todd was the Group Vice-President of AOL Local, which included MapQuest, Digital City and all of AOL's Local Search businesses including AOL Autos, Real Estate, Employment, Small Business and AOL Yellow Pages.

From 1996-2001, Todd was the Chief Operating Officer of weather.com at The Weather Channel. Todd was on the initial team that built the site in 1996, and helped developed that property into a Top 10 destination in terms of traffic and visitors.

Todd received his MBA from Fuqua School of Business at Duke University and a BS in Business Administration from Bucknell University.

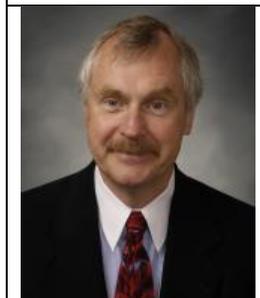


**Rob Wiltbank, *Angel Resource Institute & CEO, Galois***

Prior to Galois, Rob was a professor at Willamette University's Atkinson Graduate School of Management, ranked by Inc. Magazine as a "top 10" in entrepreneurship education, where he ran the Willamette Angel Fund and entrepreneurship courses. Over the years, Rob's research has focused on strategy-making under uncertainty and entrepreneurial expertise, particularly as it relates to growing new organizations.

He received the prestigious 2013 Hans Severiens Award, honoring individuals whose actions demonstrate leadership in advancing the role of angel investing in expanding entrepreneurship and the angel investment industry as a whole. He is on the board of the Angel Resource Institute and serves on the Editorial Board of the Journal of Business Venturing. Additionally, Rob was a partner with Montlake Capital, a growth equity fund, and a Co-Founder of Revenue Capital Management, an innovative revenue capital fund.

Rob is co-author of the 2009 book *The Catalyst: How You Can Become an Extraordinary Growth Leader* selected by Business Week as one of the best books on innovation and design in 2009. He is also co-author of *Effectual Entrepreneurship*, a text based on 15 years of academic research into entrepreneurial expertise. Rob earned his Ph.D. in Strategy from the University of Washington, and a degree in Finance and Accounting from Oregon State University.



**John Wyatt, *Chairman/CEO, Cigital***

John Wyatt is a 30-year veteran of the technical and business consulting industry. He has an impressive career of increasing results in growing small and medium size companies, process reinvention and innovation in technology. They include a string of successes going back to the late 1980s.

He grew James Martin & Co. from essentially zero to \$100 million, established the Commercial Intelligence division of MicroStrategy, ran OneSoft (an e-commerce software company) through the tech boom and bust and grew Ariel Research from a subscription EHS data provider into an Environment, Health and Safety Outsourcer.

At Cigital, John is responsible for the business strategy, overall financial and operational management. So far he has grown Cigital by a factor of 10 in revenue and established it as the "go to" services firm for software security.

