

Dear ACA Member,

At ACA we are constantly trying to provide value for our membership. I am pleased to tell you that ACA has successfully negotiated with the National Association of Small Business Investment Companies (NASBIC) a \$1,600 discount off of the full non-member price for admission to their <u>Venture Capital Institute</u> being held September 19-22 at the <u>Emory Conference Center</u> in Atlanta, GA. The Venture Capital Institute (VCI) is an intense, four-day, in-residence program conducted by experienced venture and private equity fund managers and industry professionals who are recognized experts in their fields. The Institute attracts attendees from around the world who benefit not only from the practical knowledge they take from the program, but also from the relationships they build with their peers in the industry. Now in its 37<sup>th</sup> year, the Venture Capital Institute has helped over 4,900 industry professionals worldwide advance their careers in private equity.

### WHO SHOULD ATTEND?

Professionals from direct investing venture capital and private equity companies, partnerships, or institutions who are:

- from institutions and corporations investing in venture and later stage management teams;
- forming new venture and private equity investment organizations;
- alumni or industry veterans looking for innovative ideas to improve their operations and returns.

#### WHAT'S IN IT FOR YOU?

- > an exceptional opportunity to spend quality deal-making time with your peers;
- a rigorous curriculum designed to provide core skills, best practices, and timely information to advance your professional development;
- > an opportunity to meet with faculty members who are prominent practitioners in the industry;
- > an indispensable *Resource Guide* to use throughout your career;
- the tools to create valuable alliances in today's global industry; and
- a long-term investment in your career.

## WHAT ARE PREVIOUS YEARS' ATTENDEES SAYING?

"VCI should stand for 'Very Compelling Investment'! The faculty members are world-class and the topics a direct hit for what we encounter in our daily work. I have maintained contact with several attendees from around the world and consider these relationships to be a bonus on top of an already terrific program."

John Proven, Vice President of Investments, GrowthWorks Capital Ltd.

"VCI helped me to better understand the venture capital industry, as well as its role to act as an important driver to promote companies and economic growth."

Marcos Aurélio Litz, Gerência Financeira, FIBRA -- Fundação Itaipu Brasil

# How do you register?

Click here for secure, on-line registration. Register as a non-member and during the checkout process enter this promo code: ACAVCI Note, your registration fee will then be reduced to \$3,395 - a \$1,600 savings off of the full non-member price.

#### **QUESTIONS?**

VCI is sponsored by the National Association of Small Business Investment Companies (NASBIC), the oldest professional trade association representing venture and private equity funds. For more information about VCI, visit www.VCInstitute.org or call (202) 628-5055.