



ANGEL CAPITAL ASSOCIATION

Syndication Program at the 2010 ACA Summit – Company Nominations

During the 2010 ACA Annual Summit, the ACA Collaboration Committee will once again host a session in which three companies will be presented as syndication opportunities.

Please consider nominating at least one company from your group or region by March 31st.

The 2010 ACA Summit provides for an excellent opportunity for three companies to pitch to more than 100 angel groups with more than 300 individual angels present. At the 2009 ACA Summit, three of the four companies that participated received significant investment as a direct result of the program.

If you are the Deal Lead, please consider nominating a portfolio company from your group for syndication at the ACA Summit during the May 6th session. The decision criteria for the Screening Committee (a subgroup of the ACA Collaboration Committee) include the following:

Requirements

- The company must be an existing portfolio company of an ACA member group.
- The company must have subscription room of at least \$500,000.
- The product or service should not have a specific local focus (e.g. mobile ad play for Dallas).

Preferences

- Companies with pre-money valuations under \$5 million will be given preference.
- We will select companies from three different geographical regions.
- We plan to select companies at different stages (Seed, A, B, Note).
- We plan to select companies from three different sectors
- Companies with high capital requirements (e.g. drug discovery) will not be considered.

Deal Lead Guidelines

- Will introduce the Company at the 2010 ACA Summit (1 minute) on May 6th.
- Will facilitate follow up sessions with interested investors during the Summit.
- Will help the Company schedule any follow up presentations.
- Will provide updates to the Collaboration Committee at regular intervals post Summit.

The deadline for Company Nominations is 5:00 Eastern on Wednesday, March 31, 2010. Selections will be announced on Friday, April 9, 2010. Participants are responsible for their own travel expenses, and are invited to participate in the Thursday and Friday sessions at no cost.

There are two components to nomination

Step 1: Fill out the ACA nomination form by visiting this [Google Docs page](#).

AND:

Step 2: Send the requested company documentation to the Angelsoft Group called "ACA Northeast Angels". For current Angelsoft users, once on your main Angelsoft desktop click on the deal that you would like to refer. Once you are on that deal's main page click on the SHARE button on the light blue toolbar. There is a drop down menu with groups divided by state. The "ACA Northeast Angels" group is under Massachusetts. Once there, submit the company and you are done. If you do not use Angelsoft, you can apply directly by visiting: <http://www.angelsoft.net/apply/acane>



Please contact Sarah Dickey with questions: (E: sdickey@angelcapitalassociation.org / T: 913-894-4700.)